Saigon General Service Corporation

Separate financial statements for the year ended 31 December 2016

Saigon General Service Corporation Corporate information

Decision No. 3448/QD-UB 9 July 2004

3449/QD-UB 9 July 2004

These decisions were issued by the Ho Chi Minh City People's

Committee.

Business Licence 4103002955 15 December 2004

The Company's business licence has been amended several times, the most recent of which is by business licence No. 0301154821 dated 26 January 2015. The business licence was issued by Ho Chi

Minh City Planning and Investment Department.

Board of Management Mr. Nguyen Binh Minh Chairman

Mr. Mai Viet Ha
Member
Ms. Nguyen Viet Hoa
Mr. Doan Van Quang
Member
Mr. Nguyen Cong Binh
Member
Mr. Nguyen Duc Trong
Mr. Luong Quang Hien
Member

Board of Directors Mr. Mai Viet Ha General Director

Mr. Doan Van Quang
Ms. Nguyen Thu Nga
Mr. Nguyen Cong Binh
Deputy General Director
Deputy General Director

Supervisory Board Ms. Nguyen Nhu Anh Head of the Board

Mr. Nguyen Truong Bao Khanh

(from 1 April 2016)

Head of the Board
(until 31 March 2016)

Mr. Nguyen Thai Hoa Member
Mr. Tran Huy Dung Member

(until 1 October 2016)

Registered Office 68 Nam Ky Khoi Nghia Street

District 1, Ho Chi Minh City

Vietnam

Auditors KPMG Limited

Vietnam

Saigon General Service Corporation Statement of the Board of Directors

The Board of Directors of Saigon General Service Corporation ("the Company") presents this statement and the accompanying separate financial statements of the Company for the year ended 31 December 2016.

The Board of Directors is responsible for the preparation and fair presentation of the separate financial statements in accordance with the Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. In the opinion of the Board of Directors:

- (a) the separate financial statements set out on pages 5 to 58 give a true and fair view of the unconsolidated financial position of the Company as at 31 December 2016, and of the unconsolidated results of operations and the unconsolidated cash flows of the Company for the year then ended in accordance with the Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised the accompanying separate financial statements for issue.

105 to le Board of Directors

CÔNG TY
CÔ PHÂN
DỊCH VỤ TỔNG HỢP

SÀI GÒN
Mại Việt Ha

General Director

Ho Chi Minh City, 10 March 2017

INDEPENDENT AUDITOR'S REPORT

To the Shareholders Saigon General Service Corporation

We have audited the accompanying separate financial statements of Saigon General Service Corporation ("the Company"), which comprise the separate balance sheet as at 31 December 2016, the separate statements of income and cash flows for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Directors on 10 March 2017, as set out on pages 5 to 58.

Management's Responsibility

The Company's Board of Directors is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Directors determines is necessary to enable the preparation of separate financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Auditor's Opinion

In our opinion, the separate financial statements give a true and fair view, in all material respects, of the unconsolidated financial position of Saigon General Service Corporation as at 31 December 2016 and of its unconsolidated results of operations and its unconsolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

KPMG Limited's Branch in Ho Chi Minh City

Vietnam

And Report No.: 16-01-426

CHI NHÁNH

CÓNG TY RÁCH NHIỆM NỮU MA

KPMG

Nguyên Thanh Nghi

Practicing Auditor Registration Certificate No. 0304-2013-007-1

Deputy General Director

Ho Chi Minh City, 10 March 2017

Nguyen Cam Tu

Practicing Auditor Registration Certificate No. 2193-2013-007-1

Saigon General Service Corporation Separate balance sheet as at 31 December 2016

Form B 01 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

		Note	31/12/2016 VND	1/1/2016 VND	
ASSETS					
Current assets (100 = 110 + 120 + 130 + 140 + 150)	100		232,106,401,111	219,927,843,281	
(100 110 120 100 110 120)	100		202,100,101,111	213,527,610,201	
Cash and cash equivalents	110	5	82,842,795,400	59,633,992,414	
Cash	111		12,842,795,400	4,633,992,414	
Cash equivalents	112		70,000,000,000	55,000,000,000	
Short-term financial investments	120	6(a)	36,692,393,312	39,752,240,593	
Trading securities	121	. ,	51,867,861,312	55,598,086,912	
Allowance for diminution in the value			, , ,	, , ,	
of trading securities	122		(15,175,468,000)	(15,845,846,319)	
Accounts receivable – short-term	130		37,626,782,380	42,839,359,050	
Accounts receivable from customers	131	7	14,479,113,508	1,293,473,970	
Prepayments to suppliers	132		442,795,900	1,429,441,506	
Loans receivable	135	8	8,000,000,000	-	
Other receivables	136	9(a)	14,704,872,972	40,116,443,574	
Inventories	140	10	71,473,523,211	77,468,908,522	
Inventories	141		93,449,097,872	99,444,483,183	
Allowance for inventories	149		(21,975,574,661)	(21,975,574,661)	
Other current assets	150		3,470,906,808	233,342,702	
Deductible value added tax	152		3,470,906,808	233,342,702	

Saigon General Service Corporation Separate balance sheet as at 31 December 2016 (continued)

Form B 01 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Co de	Note	31/12/2016 VND	1/1/2016 VND
Long-term assets $(200 = 210 + 220 + 230 + 240 + 250 + 260)$	200		791,791,695,082	914,662,797,104
Accounts receivable – long-term	210		118,872,852,815	189,244,305,575
Loans receivable – long-term	215		-	72,000,000,000
Other long-term receivables	216	9(b)	118,872,852,815	119,074,812,815
Allowance for doubtful long-term debts	219	9(b)	-	(1,830,507,240)
Fixed assets	220		3,319,887,455	54,097,975,075
Tangible fixed assets	221	11	3,104,906,478	4,756,213,171
Cost	222		10,473,747,521	13,500,067,407
Accumulated depreciation	223		(7,368,841,043)	(8,743,854,236)
Intangible fixed assets	227	12	214,980,977	49,341,761,904
Cost	228		785,870,000	54,721,011,809
Accumulated amortisation	229		(570,889,023)	(5,379,249,905)
Investment property	230	13	55,162,471,725	170,916,009,617
Cost	231		90,766,309,368	218,141,983,365
Accumulated depreciation	232		(35,603,837,643)	(47,225,973,748)
Long-term work in progress	240		37,548,224,793	77,531,507,069
Construction in progress	242	14	37,548,224,793	77,531,507,069
Long-term financial investments	250	6(b)	574,036,182,542	420,969,009,769
Investments in subsidiaries	251	. ,	472,732,771,814	328,022,971,814
Investments in associates	252		117,548,709,000	97,958,709,000
Equity investments in other entities	253		-	1,000,000,000
Allowance for diminution in the value				
of long-term financial investments	254		(16,245,298,272)	(6,012,671,045)
Other long-term assets	260		2,852,075,752	1,903,989,999
Deferred tax assets	262	35(a)	2,852,075,752	1,903,989,999
TOTAL ASSETS $(270 = 100 + 200)$	270		1,023,898,096,193	1,134,590,640,385

Saigon General Service Corporation Separate balance sheet as at 31 December 2016 (continued)

Form B 01 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Co de	Note	31/12/2016 VND	1/1/2016 VND
RESOURCES				
LIABILITIES $(300 = 310 + 330)$	300		336,672,669,346	463,521,721,326
Current liabilities	310		280,055,430,012	293,338,606,240
Accounts payable to suppliers	311	15	2,286,479,017	2,711,069,757
Advances from customers	312	16	16,150,978,603	6,547,215,183
Taxes and other payables to State				
Treasury	313	17	23,060,548,459	12,435,385,001
Payables to employees	314		11,897,044,002	18,248,557,067
Accrued expenses	315	18	10,320,632,946	11,346,547,839
Unearned revenue – short-term	318			1,243,818,186
Other payables – short-term	319	19(a)	163,593,123,722	185,973,949,211
Short-term borrowings	320	20	36,907,195,770	44,614,321,142
Bonus and welfare fund	322	21	15,839,427,493	10,217,742,854
Long-term liabilities	330		56,617,239,334	170,183,115,086
Long-term unearned revenue	336		-	50,833,333,300
Other payables – long-term	337	19(b)	56,617,239,334	113,226,399,896
Long-term borrowings	338		-	6,123,381,890
EQUITY $(400 = 410)$	400		687,225,426,847	671,068,919,059
Owners' equity	410	22	687,225,426,847	671,068,919,059
Share capital	411	23	249,955,730,000	249,955,730,000
Share premium	412		317,064,858,303	317,064,858,303
Treasury shares	415	23	(690,474,358)	(690,474,358)
Investment and development fund	418	25	24,938,303,806	24,938,303,806
Retained profits	421		95,957,009,096	79,800,501,308
TOTAL RESOURCES (440 = 300 + 400)	440		1,023,898,096,193	1,134,590,640,385

10 March 2017

Prepared by:

Ngo Van Danh Chief Accountant CÔ PHÂN

CÔ PHÂN

CÔ CH VỤ TÔNG HỢP

Hocheral Director

0115 Approved by:

Saigon General Service Corporation Separate statement of income for the year ended 31 December 2016

Form B 02 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2016 VND	2015 VND
Revenue from sales of goods and provision of services	01	27	238,314,692,275	248,150,585,519
Revenue deductions	02	27		(322,700,000)
Net revenue $(10 = 01 + 02)$	10	27	238,314,692,275	247,827,885,519
Cost of sales	11	28	(148,585,665,489)	(283,459,238,678)
Gross profit/(loss) (20 = 10 + 11)	20		89,729,026,786	(35,631,353,159)
Financial income	21	29	36,835,924,388	137,137,991,312
Financial expenses	22	30	(13,711,838,587)	(2,183,102,042)
In which: Interest expense	23		(2,872,351,126)	(5,035,345,267)
Selling expenses	25		(2,498,505,011)	(1,611,560,737)
General and administrative expenses	26	31	(34,170,433,551)	(34,603,210,084)
Net operating profit $(30 = 20 + 21 + 22 + 25 + 26)$	30		76,184,174,025	63,108,765,290
Other income	31	32	364,329,817	1,261,651,527
Other expenses	32	33	(1,447,752,940)	(2,605,817,506)
Results of other activities $(40 = 31 + 32)$	40		(1,083,423,123)	(1,344,165,979)
Accounting profit before tax $(50 = 30 + 40)$	50		75,100,750,902	61,764,599,311
Income tax expense – current	51	35(b)	(10,450,557,983)	(10,095,554,219)
Income tax benefit/(expense) – deferred	52	35(b)	948,085,753	(679,621,569)
Net profit after tax $(60 = 50 + 51 + 52)$	60		65,598,278,672	50,989,423,523
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10 March 2017

Prepared by:

Ngo Van Danh Chief Accountant CÔNG TY CO PHÂN DỊCH VỤ TỔNG HỢP SÀI GÒN

General Director

Saigon General Service Corporation Separate statement of cash flows for the year ended 31 December 2016 (Indirect method)

Form B 03 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2016 VND	2015 VND
CASH FLOWS FROM OPERATING ACT	TIVITII	ES		
Profit before tax	01		75,100,750,902	61,764,599,311
Adjustments for				
Depreciation and amortisation	02		7,000,463,333	7,363,371,972
Allowances and provisions	03		8,750,715,564	18,747,469,777
Losses/(gains) on disposals of investments				
in subsidiaries and associates	05		132,626,104	(106,131,884,900)
Gains on disposals of fixed assets	05		-	(416,183,787)
Losses on written off construction in				
progress	05		813,904,721	-
Losses on disposal of investment				
properties	05		1,012,959,933	-
Dividends and interest income	05		(35,583,623,744)	(20,228,433,201)
Interest expense	06		2,872,351,126	5,035,345,267
Operating profit/(loss) before changes in working capital	08		60,100,147,939	(33,865,715,561)
Change in receivables	09		(76,847,556,568)	11,755,354,450
Change in inventories	10		62,970,156,650	221,147,580,546
Change in payables and other liabilities	11		17,561,404,381	14,492,823,599
Change in trading securities	13		3,138,625,600	8,052,835,543
			66,922,778,002	221,582,878,577
Interest paid	14		(3,681,108,756)	(6,385,829,344)
Income tax paid	15		(11,859,877,327)	(2,510,178,944)
Other payments for operating activities	17		(5,854,376,445)	(7,480,559,776)
Net cash flows from operating activities	20		45,527,415,474	205,206,310,513

Saigon General Service Corporation Separate statement of cash flows for the year ended 31 December 2016 (Indirect method – continued)

Form B 03 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	2016 VND	2015 VND
CASH FLOWS FROM INVESTING ACT	IVITIE	S		
Payments for additions to fixed assets				
and other long-term assets	21		(30,226,830,536)	(39,738,487,135)
Proceeds from disposals of investments	22			33,812,900,000
Proceeds from disposals of tangible fixed				
assets	22			610,123,183
Payments for granting loans	23		(23,425,064,000)	
Receipts from collecting loans	24		87,700,000,000	
Payments for investments in other entities	25		(56,792,296,677)	(114,668,065,000)
Collections of investments in subsidiary	26		12,000,000,000	
Receipts of dividends and interest income	27		38,330,562,356	20,418,433,201
Net cash flows from investing activities			27,586,371,143	(99,565,095,751)
CASH FLOWS FROM FINANCING ACT	TVITI	ES		
Proceeds from borrowings	33		39,644,966,900	38,926,159,782
Payments to settle loan principals	34		(54,161,569,441)	(101,657,772,110)
Payments of dividends	36		(35,388,381,090)	(29,546,322,250)
Net cash flows from financing activities	40		(49,904,983,631)	(92,277,934,578)
Net cash flows during the year $(50 = 20 + 30 + 40)$	50		23,208,802,986	13,363,280,184
Cash and cash equivalents at the beginning of the year	60		59,633,992,414	46,270,712,230
Cash and cash equivalents at the end of the year $(70 = 50 + 60)$	70	5	82,842,795,400	59,633,992,414

10 March 2017

Prepared by:

Ngo Van Danh Chief Accountant CÔNG TY CÔ PHẨN DỊCH VỤ TÔNG HỢP SÀI GÒN NA Viet Ha

Form B 09 - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of, and should be read in conjunction with, the accompanying separate financial statements.

1. Reporting entity

(a) Ownership structure

Saigon General Service Corporation ("the Company") was incorporated as a joint-stock company under Decision No. 3448/QD-UB issued by the Ho Chi Minh City People's Committee on 9 July 2004 and amended by Decision No. 3449/QD-UB on the same day.

(b) Principals activities

The principal activities of the Company are:

- Services and trading: trading, distribution, repair and maintenance of cars, motorbikes and spare parts; trading jewelries, construction materials; providing bar and restaurant services;
- Real estate: trading real estate, land use rights; leasing warehouses, office, commercial
 centres; investing, developing real estate projects such as office buildings, apartments, villas
 and high-class resorts; and
- Financial services: investing in subsidiaries, associates and in shares of other entities operating in trading and services, real estate and infrastructures.

The Company's shares are listed on the Ho Chi Minh City Stock Exchange.

(c) Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

(d) Company structure

As at 31 December 2016, the Company had 84 employees (1 January 2016: 86 employees).

As at 31 December 2016, the Company had 14 subsidiaries and 6 associates (1 January 2016: 13 subsidiaries and 6 associates) as follows:

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Subsidiaries

Number	Name	Principal activity	Address	Percent economic in 31/12/2016	0
1	Saigon Automobile Service Joint Stock Company (SAIGON FORD)	Trading FORD cars and spare parts, providing maintenance services.	61A Cao Thang Street, Ward 3, District 3, Ho Chi Minh City, Vietnam	52.05%	52.05%
2	Toyota Giai Phong Joint Venture Company (TGP)	Trading TOYOTA cars and spare parts, providing maintenance services.	807 Giai Phong Street, Giap Bat Ward, Hoang Mai District, Hanoi City, Vietnam	51%	51%
3	Saigon Service Trading Limited Company (YAMAHA Can Tho)	Trading YAMAHA motorbikes and spare parts, providing maintenance services.	164 – 166C, 3/2 Street, Hung Loi Ward, Ninh Kieu District, Can Tho City, Vietnam	88.12%	88.12%
4	Saigon Star Corporation	Trading SUZUKI, HONDA and VEAM automobile and motorbikes and spare parts, providing maintenance services.	510 National Highway 13, Hiep Binh Phuoc Ward, Thu Duc District, Ho Chi Minh City, Vietnam	59.62%	59.62%
5	Savico Hanoi Corporation	Operating business centre, providing hotel services; civil construction, industrial projects; agents and consignment; import and export activities; trading and maintaining automobile; providing engine rental, transportation and car parking services.	7-9 Nguyen Van Linh Street, Long Bien Ward, Ha Noi City, Vietnam	70%	70%

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Percentage of Number Name **Principal activity** Address economic interest at 31/12/2016 1/1/2016 Trading TOYOTA cars and spare parts, 6 Toyota Can Tho Company K2-0, Vo Nguyen Giap Street, 51% 51% Limited providing maintenance services. Thanh Thuan Area, Phu Thu Ward, Cai Rang District, Can Tho City, Vietnam 7 Savico Danang Corporation Trading real estate; providing workshops and 66 Vo Van Tan Street, Chinh Gian 70% 70% office rental services; providing consulting and Ward, Thanh Khe District, Da real estate brokerage services; trading Nang City, Vietnam automobile and spare parts; providing maintenance and repairing service; providing transportation services. Providing e-commerce services; advertising 8 **OtoS Joint Stock Company** 68 Nam Ky Khoi Nghia Street, 77.07% 77.07% services; trading cars and spare parts; providing Nguyen Thai Binh Ward, District (otos.vn) maintenance and repairing services; providing 1, Ho Chi Minh City, Vietnam software publishment and other services related to information technology. Trading real estate; providing hotel and travel 9 Da Nang Son Tra Corporation Bai Trem, Hoang Sa Street, Tho 98% 98% services; operating restaurant, providing foods Quang Ward, Son Tra District, Da and beverages; providing transportation and Nang City, Vietnam civil construction services.

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Number	Name	Principal activity	Address	Percent economic i 31/12/2016	0
10	Saigon Cuu Long Automobile Corporation	Trading GM cars and spare parts; providing maintenance and transportation services.	274 30/4 Street, Hung Loi Ward, Ninh Kieu District, Can Tho City, Vietnam	84.17%	84.17%
11	Saigon North West Automobile Joint Stock Company	Trading FUSO truck and spare parts; providing maintenance, repairing and transportation services.	43/7A Xuan Thoi Dong 2 Town, Xuan Thoi Dong Ward, Hoc Mon District, Ho Chi Minh City, Vietnam	80%	80%
12	Vinh Thinh Automobile Joint Stock Company	Trading HINO truck and spare parts; providing maintenance, repairing and transportation services.	5/5 Binh Giao Area, Thuan Giao Ward, Thuan An Town, Binh Duong Province, Vietnam	90%	90%
13	Nam Song Hau Automobile Joint Stock Company	Trading HONDA cars and spare parts; providing maintenance, repairing and transportation services.	Block E1-1, Vo Nguyen Giap Street, Thanh Loi Area, Phu Thu Ward, Cai Rang District, Can Tho City, Vietnam	93%	93%
14	Savico Investment Joint Stock Company (*)	Trading real estate; providing property consultancy, brokerage, auction; providing services on market study, surveys of public opinion; providing architecture and related technology consultancy; providing specialised design and construction services; trading automobile and spare parts; providing maintenance and repairing services; providing kindergarten education.	66-68 Nam Ky Khoi Nghia Street, Nguyen Thai Binh Ward, District 1, Ho Chi Minh City, Vietnam	99.50%	-
					1.4

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Associates

Number	Name	Principal activity	Address	Percentage of economic interest at 31/12/2016 1/1/2016		
				31/12/2010	1/1/2010	
1	Ben Thanh Savico General Trading & Services Co., Ltd. (**)	Trading SYM motorbikes and spare parts, providing maintenance services.	17-19 Tran Hung Dao, District 1, Ho Chi Minh City, Vietnam	-	37.33%	
2	ComfortDelgro Savico Taxi Company	Providing the transportation and maintenance services.	384A Kha Van Can, Hiep Binh Chanh Ward, Thu Đuc District, Ho Chi Minh City, Vietnam	40.03%	40.03%	
3	Toyota East Saigon Joint Stock Company (TESC)	Trading TOYOTA cars and spare parts, providing maintenance services.	507 Ha Noi Highway, District 2, Ho Chi Minh City, Vietnam	35.16%	35.16%	
4	Binh Duong New City Automobile Service Joint Stock Company	Trading FORD cars and spare parts, providing maintenance services.	Lot C13, Hung Vuong Street, Lien Hop Area, Hoa Phu Ward, Thu Dau Mot City, Binh Duong Province, Vietnam	27.50%	27.50%	

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Number	er Name Principal activity		Address	Percentage of economic interest at 31/12/2016 1/1/2016	
5	South West Star Automobile Joint Stock Company (*)	Trading HYUNDAI cars and spare parts; providing maintenance, repairing and transportation services.	91 Cach Mang Thang Tam Street, An Thoi Ward, Binh Thuy District, Can Tho City, Vietnam	43.80%	40%
6	Toyota Ly Thuong Kiet Company Limited	Trading TOYOTA cars and spare parts, providing maintenance services, non-life insurance agency.	188 Le Trong Tan, Tay Thanh Ward, Tan Phu District, Ho Chi Minh City, Vietnam	20%	20%
7	Bac Au Automobile Joint Stock Company (*)	Trading VOLVO cars and spare parts, providing maintenance services.	340A Nguyen Van Linh, Binh Thuan Ward, District 7, Ho Chi Minh City, Vietnam	32%	-

^(*) During the year, the Company acquired additionally 3.80% shares of an associate – South West Star Automobile Joint Stock Company and acquired 99.50% and 32% shares to form a subsidiary – Savico Investment Joint Stock Company and an associate – Bac Au Automobile Joint Stock Company, respectively.

^(**) During the year, Ben Thanh Savico General Trading & Services Co., Ltd. (Note 6(b) (**)) was liquidated.

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

2. Basis of preparation

(a) Statement of compliance

The separate financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting. The Company prepares and issues its consolidated financial statements separately. For a comprehensive understanding of the Company's consolidated financial position, its consolidated results of operations and its consolidated cash flows, these separate financial statements should be read in conjunction with the consolidated financial statements.

(b) Basis of measurement

The separate financial statements, except for the separate statement of cash flows, are prepared on the accrual basis using the historical cost concept. The separate statement of cash flows is prepared using the indirect method.

(c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December.

(d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for separate financial statement presentation purpose.

3. Summary of significant accounting policies

The accounting policies that have been adopted by the Company in the preparation of these separate financial statements are consistent with those adopted in the preparation of the latest separate annual financial statements.

(a) Foreign currency transactions

(i) Foreign currency transactions

Transactions in currencies other than VND during the year have been translated into VND at actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate at the end of the annual accounting period quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the separate statement of income.

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(b) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

(c) Investments

(i) Trading securities

Trading securities are those held by the Company for trading purpose i.e. purchased for resale with the aim of making profits over a short period time. Trading securities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at cost less allowance for diminution in value. An allowance is made for diminution in value of trading securities if market price of the securities item falls below its carrying amount. The allowance is reversed if the market price subsequently increases after the allowance was recognised. An allowance is reversed only to the extent that the securities' carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

(ii) Held-to-maturity investments

Held-to-maturity investments are those that the Company's management has intention and ability to hold until maturity. Held-to-maturity investments include term deposits at banks, bonds, redeemable preference shares which the issuers are required to repurchase at a certain date and granting loans held to maturity. These investments are stated at costs less allowance for diminution in value.

(iii) Investments in subsidiaries and associates

For the purpose of these separate financial statements, investments in subsidiaries and associates are initially recognised at cost which includes purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment value if the investee has suffered a loss, except where such a loss was anticipated by the Company's management before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(iv) Investments in equity instruments of other entities

Investments in equity instruments of other entities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment values if the investee has suffered a loss, except where such a loss was anticipated by the Company's management before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

(d) Accounts receivable

Trade and other receivables are stated at cost less allowance for doubtful debts.

(e) Inventories

Inventories consist of residential projects.

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a specific identification basis for real estate and includes all costs incurred in bringing the inventories to their present location and condition. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and selling expenses.

Cost of work in progress includes land use rights, land development costs and construction costs.

The Company applies the perpetual method of accounting for inventories.

(f) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the separate statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

buildings 6 – 42 years
 office equipment 3 – 10 years
 motor vehicles 6 years

(g) Intangible fixed assets

(i) Land use rights

Land use rights comprise:

- those granted by the State for which land use payments are collected;
- those acquired in a legitimate transfer; and
- rights to use leased land obtained before the effective date of Land Law (2003) for which payments have been made in advance for more than 5 years and supported by land use right certificate issued by competent authority.

Land use rights with indefinite period of use are stated at cost. Land use rights with definite period of use are stated at cost less accumulated amortisation. The initial cost of land use rights comprises its purchase price and any directly attributable costs incurred in conjunction with securing the land use rights. Amortisation is computed on a straight-line basis over 50 years.

(ii) Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 3 years.

(h) Investment property

(i) Cost

Investment property held to earn rental is stated at cost less accumulated depreciation. The initial cost of an investment property held to earn rental comprises its purchase price, cost of land use rights and any directly attributable expenditure of bringing the property to the condition necessary for it to be capable of operating in the manner intended by management. Expenditure incurred after investment property held to earn rental has been put into operation, such as repairs and maintenance, is charged to the separate statement of income in the year in which the expenditure is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in future economic benefits in excess of the originally assessed standard of performance of the existing investment property held to earn rental, the expenditure is capitalised as an additional cost of the investment property.

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(ii) Depreciation

Land use rights with indefinite period of use are not amortised. Land use rights with definite period of use are stated as cost less accumulated depreciation. Depreciation is computed on a straight-line basis over the estimated useful lives of investment property. The estimated useful lives are as follows:

land use rights
 buildings
 18 – 50 years
 5 – 36 years

(i) Construction in progress

Projects that are being constructed or developed for future mixed use as fixed assets, investment properties and property for sale (inventories) are classified as construction in progress and stated at cost, until construction or development is completed or costs can be measured reliably for the properties, at which time they are reclassified and subsequently accounted for as fixed assets, investment property or inventories, as described in respective notes.

All costs directly associated with the purchase and development of a project, costs incurred in conjunction with securing the leasehold land use rights, and all subsequent capital expenditures for the development qualifying as acquisition costs are capitalised.

Borrowing costs are capitalised if they are directly attributable to the acquisition, construction or production of a qualifying asset. Capitalisation of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Capitalisation of borrowing costs may continue until the assets are substantially ready for their intended use. The capitalisation rate is arrived at by reference to the actual rate payable on borrowings for development purposes or, with regard to that part of the development cost financed out of general funds, to the average rate.

(j) Trade and other payables

Trade and other payables are stated at their cost.

(k) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(l) Share capital

(i) Ordinary shares

Ordinary shares are stated at par value. Incremental costs directly attributable to the issue of shares, net of tax effects, are recognised as a deduction from share premium.

(ii) Repurchase and reissue of ordinary shares (treasury shares)

When shares recognised as equity are repurchased, the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is recognised as a reduction from equity. Repurchased shares are classified as treasury shares under equity. When treasury shares are sold for reissue subsequently, cost of the reissued shares is determined on a weighted average basis. Any difference between the amount received and the cost of the shares reissued is presented within share premium.

(m) Taxation

Income tax on the separate profit or loss for the year comprises current and deferred tax. Income tax is recognised in the separate statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(n) Equity funds

Allocations are made to equity funds from retained profits each year based on percentage decided by the shareholders in their annual ordinary general meeting.

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(o) Revenue

(i) Sales of real estate

Revenue from transfer of land use right and sale of standard-designed houses which do not require significant customisation for each customer is recognised in the separate statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due. Transfer of significant risks and rewards is determined to be at the time of sale or completion of the property, whichever is later.

(ii) Sales of merchandise goods

Revenue from the sale of merchandise goods is recognised in the separate statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods. Revenue on sales of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

(iii) Services rendered

Revenue from services rendered is recognised in the separate statement of income in proportion to the stage of completion of the transaction at the balance sheet date. The stage of completion is assessed by reference to surveys of work performed. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

(iv) Rental income

Rental income from leased property is recognised in the separate statement of income on a straightline basis over the term of the lease or when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of property. Lease incentives granted are recognised as an integral part of the total rental income.

(p) Financial income

(i) Interest income

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(ii) Revenue from security trading

Revenue from security trading activities is recognised in the separate statement of income when significant risks and rewards of ownership have been transferred to the buyer. Significant risks and rewards of ownership have been transferred upon the completion of trading transaction (for listed securities) or the completion of the agreement on transfer of assets (for non-listed securities).

(iii) Dividend income

Dividend is recognised when the right to receive dividends is established.

(q) Operating lease payments

Payments made under operating leases are recognised in the separate statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the separate statement of income as an integral part of the total lease expense.

(r) Borrowing costs

Borrowing costs are recognised as an expense in the year in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

(s) Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company's primary format for segment reporting is based on business segments.

(t) Related parties

Related companies include the shareholders and enterprises and individuals that directly, or indirectly through one or more intermediaries, control or are controlled by, or under common control with, the Company, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Company and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

4. Segment reporting

For the year:

	Services an	nd trading	Investment pro	perty services	Financial	services	Total		
	2016	2015	2016	2015	2016	2015	2016	2015	
	VND	VND	VND	VND	VND	VND	VND	VND	
Segment revenue	23,495,783,425	13,023,441,870	214,818,908,850	234,804,443,649	<u>-</u>	-	238,314,692,275	247,827,885,519	
Segment other income	28,013,240,929	17,420,020,463	4,566,041,944	113,227,162,100	4,280,641,515	6,811,587,049	36,859,924,388	137,458,769,612	
Direct and attributable cost of sales to segments Direct and attributable	(12,719,113,845)	(4,589,708,355)	(135,866,551,644)	(278,869,530,323)	-	-	(148,585,665,489)	(283,459,238,678)	
other expenses to segments	(25,049,346,465)	(9,735,197,194)	(22,469,989,582)	(29,212,602,408)	(3,449,741,102)	(1,861,951,371)	(50,969,077,149)	(40,809,750,973)	
Segment profit	13,740,564,044	16,118,556,784	61,048,409,568	39,949,473,018	830,900,413	4,949,635,678	75,619,874,025	61,017,665,480	
Un-allocated income							340,329,817	940,873,227	
Un-allocated expenses							(859,452,940)	(193,939,396)	
Income tax							(9,502,472,230)	(10,775,175,788)	
						- -	65,598,278,672	50,989,423,523	

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

		nd trading	Investment proj	perty services	Financia	l services	Te	Total		
	31/12/2016 VND	1/1/2016 VND	31/12/2016 VND	1/1/2016 VND	31/12/2016 VND	1/1/2016 VND	31/12/2016 VND	1/1/2016 VND		
Assets Current assets Non-current assets Un-allocated assets	15,940,388,147 340,125,521,998	1,568,716,460 282,853,969,769	179,261,744,880 447,077,469,101	177,632,940,869 629,904,837,336	36,904,268,084 1,736,628,231	40,726,185,952	232,106,401,111 788,939,619,330 2,852,075,752	219,927,843,281 912,758,807,105 1,903,989,999		
	356,065,910,145	284,422,686,229	626,339,213,981	807,537,778,205	38,640,896,315	40,726,185,952	1,023,898,096,193	1,134,590,640,385		
Liabilities Current liabilities Non-current liabilities	45,759,202,635 11,280,149,140	28,742,129,125	222,261,272,000 44,111,905,152	264,596,477,115 170,183,115,086	12,034,955,377 1,225,185,042	-	280,055,430,012 56,617,239,334	293,338,606,240 170,183,115,086		
	57,039,351,775	28,742,129,125	266,373,177,152	434,779,592,201	13,260,140,419	-	336,672,669,346	463,521,721,326		
For the year:	Services a 2016 VND	nd trading 2015 VND	Investment proj 2016 VND	perty services 2015 VND	Financia 2016 VND	l services 2015 VND	2016 VND	otal 2015 VND		
Depreciation and amortisation	1,619,773,578	1,530,836,852	5,380,689,755	5,832,535,120	-	-	7,000,463,333	7,363,371,972		
Allowances and provisions	-	-	(1,830,507,240)	21,841,741,563	10,581,222,804	(3,094,271,786)	8,750,715,564	18,747,469,777		
Capital expenditure	117,551,818	2,773,698,193	30,109,278,718	36,964,788,942	-	-	30,226,830,536	39,738,487,135		

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

5. Cash and cash equivalents

	31/12/2016 VND	1/1/2016 VND
Cash on hand	757,716,530	1,634,748,150
Cash in banks	12,085,078,870	2,999,244,264
Cash equivalents	70,000,000,000	55,000,000,000
	82,842,795,400	59,633,992,414

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

6. Investments

(a) Trading securities

		31/2	12/2016	A 11		1/	1/2016	A 11 6
	Quantity	Carrying amount VND	Fair value VND	Allowance for diminution in value VND	Quantity	Carrying amount VND	Fair value VND	Allowance for diminution in value VND
Short-term financial investments in: Listed shares • Ben Thanh Trading and Service Joint Stock								
Company	9	162,572	162,572	-	39,159	694,914,918	1,640,762,100	-
 Viet Thai Joint Stock Company 	650,760	8,042,676,000	7,028,208,000	(1,014,468,000)	650,760	8,042,676,000	10,086,780,000	=
 Tien Len Steel Corporation Joint Stock Company 	3	22,740	22,740	=	518,983	3,946,111,619	2,140,265,300	(1,805,846,319)
 TASCO Joint Stock Company 	80,000	1,025,000,000	904,000,000	(121,000,000)	-	-	-	=
 The Southern Fertilizer Joint Stock Company 	-	-	-	-	8,300	114,384,375	117,030,000	-
Non-listed shares • Pacific Construction Investment and Commercial								
Joint Stock Company	500,000	14,000,000,000	(*)	(9,000,000,000)	500,000	14,000,000,000	(*)	(9,000,000,000)
 Ben Thanh Non Nuoc Joint Stock Company 	900,000	9,000,000,000	(*)	-	900,000	9,000,000,000	(*)	-
Toan Cau Insurance Company	180,000	6,300,000,000	(*)	(5,040,000,000)	180,000	6,300,000,000	(*)	(5,040,000,000)
Ho Chi Minh City Electric Power Trading Investment Corporation	1,350,000	13,500,000,000	(*)	-	1,350,000	13,500,000,000	(*)	-
		51,867,861,312		(15,175,468,000)	-	55,598,086,912		(15,845,846,319)

^(*) At the reporting date, fair value of these investments was not available.

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Movements in the allowance for diminution in value of trading securities during the year were as follows:

	2016 VND	2015 VND
Opening balance Increase in allowance during the year Allowance utilised during the year Written back	15,845,846,319 1,524,948,000 (591,600,000) (1,603,726,319)	15,783,080,354 1,727,092,829 (27,450,000) (1,636,876,864)
Closing balance	15,175,468,000	15,845,846,319

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(b) Equity investments in other entities

31 December 2016	% of equity owned	% of voting rights	Carrying amount VND	Fair value VND	Allowance for diminution in value VND
Equity investments in:					
Subsidiaries					
 Saigon Automobile Service Joint Stock Company (SAIGON FORD) (a) 	52.05%	52.05%	44,763,000,000	(*)	-
 Toyota Giai Phong Joint Venture Company (TGP) 	51%	51%	9,248,504,000	(*)	-
 Saigon Service Trading Limited Company (YAMAHA Can Tho) 	88.12%	88.12%	7,102,684,814	(*)	-
Saigon Star Corporation	59.62%	59.62%	9,012,515,000	(*)	-
Savico Hanoi Corporation	70%	70%	56,000,000,000	(*)	-
Toyota Can Tho Company Limited	51%	51%	25,309,668,000	(*)	-
Da Nang Son Tra Corporation	98%	98%	82,320,000,000	(*)	(2,425,386,950)
 OtoS Joint Stock Company (b) 	77.07%	77.07%	7,976,400,000	(*)	(6,693,209,252)
Savico Danang Corporation	70%	70%	21,000,000,000	(*)	-
 Saigon Cuu Long Automobile Corporation 	84.17%	84.17%	10,100,000,000	(*)	-
 Saigon North West Automobile Joint Stock Company (c) 	80%	80%	16,000,000,000	(*)	(5,613,024,180)
 Vinh Thinh Automobile Joint Stock Company 	90%	90%	18,000,000,000	(*)	-
 Nam Song Hau Automobile Joint Stock Company (d) 	93%	93%	46,500,000,000	(*)	(1,513,677,890)
• Savico Investment Joint Stock Company (e)	99.50%	99.50%	119,400,000,000	(*)	-
		- -	472,732,771,814		(16,245,298,272)

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

31 December 2016	% of equity owned	% of voting rights	Carrying amount VND	Fair value VND	Allowance for diminution in value VND
Associates					
 ComfortDelgro Savico Taxi Company 	40.03%	40.03%	31,750,000,000	(*)	-
 Toyota East Saigon Joint Stock Company (TESC) 	35.16%	35.16%	16,798,709,000	(*)	-
Binh Duong New City Automobile Service Joint Stock Company	27.50%	27.50%	8,250,000,000	(*)	-
• South West Star Automobile Joint Stock Company (f)	43.80%	43.80%	10,950,000,000	(*)	-
Toyota Ly Thuong Kiet Company Limited	51%	51%	30,600,000,000	(*)	-
Bac Au Automobile Joint Stock Company (g)	32%	32%	19,200,000,000	(*)	-
		-	117,548,709,000		
		<u>-</u>	590,281,480,814		(16,245,298,272)

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

1 January 2016	% of equity owned	% of voting rights	Carrying amount VND	Fair value VND	Allowance for diminution in value VND
Equity investments in:					
Subsidiaries					
 Saigon Automobile Service Joint Stock Company (SAIGON FORD) 	52.05%	52.05%	33,312,000,000	(*)	-
 Toyota Giai Phong Joint Venture Company (TGP) 	51%	51%	9,248,504,000	(*)	-
 Saigon Service Trading Limited Company (YAMAHA Can Tho) 	88.12%	88.12%	7,102,684,814	(*)	-
Saigon Star Corporation	59.62%	59.62%	9,012,515,000	(*)	-
Savico Hanoi Corporation	70%	70%	56,000,000,000	(*)	-
Toyota Can Tho Company Limited	51%	51%	25,309,668,000	(*)	-
Savico Danang Corporation	70%	70%	21,000,000,000	(*)	-
OtoS Joint Stock Company	77.07%	77.07%	5,317,600,000	(*)	(3,752,634,216)
Da Nang Son Tra Corporation	98%	98%	82,320,000,000	(*)	(1,347,961,387)
Saigon Cuu Long Automobile Corporation	84.17%	84.17%	10,100,000,000	(*)	-
 Saigon North West Automobile Joint Stock Company 	80.00%	80.00%	15,300,000,000	(*)	-
 Vinh Thinh Automobile Joint Stock Company 	90.00%	90.00%	18,000,000,000	(*)	-
Nam Song Hau Automobile Joint Stock Company	93.00%	93.00%	36,000,000,000	(*)	-
		_	328,022,971,814		(5,100,595,603)

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

1 January 2016	% of equity owned	% of voting rights	Carrying amount VND	Fair value VND	Allowance for diminution in value VND
Associates					
 Ben Thanh Savico General Trading & Services Co., Ltd. (**) 	37.33%	37.33%	560,000,000	(*)	(427,373,896)
 ComfortDelgro Savico Taxi Company 	40.03%	40.03%	31,750,000,000	(*)	-
 Toyota East Saigon Joint Stock Company (TESC) 	35.16%	35.16%	16,798,709,000	(*)	-
 Binh Duong New City Automobile Service Joint Stock Company 	27.50%	27.50%	8,250,000,000	(*)	(484,701,546)
 South West Star Automobile Joint Stock Company 	40.00%	40.00%	10,000,000,000	(*)	-
Toyota Ly Thuong Kiet Company Limited	51.00%	51.00%	30,600,000,000	(*)	-
		- -	97,958,709,000		(912,075,442)
Others • Other long-term investments			1,000,000,000	(*)	-
			426,981,680,814		(6,012,671,045)

^(*) At the reporting date, fair value of these investments was not available.

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

- (a) As at 15 August 2016, the Company acquired additionally VND11,451 million of shares of Saigon Automobile Service Joint Stock Company (SAIGON FORD). At the reporting date, the Company has fully paid for the subscribed shares.
- (b) As at 24 May 2016, the Company acquired additionally VND2,659 million of shares of OtoS Joint Stock Company. At the reporting date, the Company has fully paid for subscribed shares.
- (c) As at 28 March 2016, the Company acquired additionally VND700 million of shares of Saigon North West Automobile Joint Stock Company. At the reporting date, the Company has fully paid for subscribed shares.
- (d) As at 1 February 2016, the Company acquired additionally VND10,500 million of shares of Nam Song Hau Automobile Joint Stock Company. At the reporting date, the Company has fully paid for subscribed shares.
- (e) On 9 August 2016, under the minute No. 27/QD/HDQT-SVC, the Board of Management resolved to establish Savico Investment Joint Stock Company with the authorised share capital of VND120,000 million, in which 99.50% of authorised share capital is acquired by the Company. At the reporting date, the Company has fully paid for subscribed shares.
- (f) On 10 November 2016, the Company acquired additionally 3.8% of shares of South West Star Automobile Joint Stock Company from an individual shareholder amounting to VND950 million and increased the percentage of economic interest from 40% to 43.80%.
- (g) On 6 November 2015, under the minutes No. 69/QD/HDQT-SVC, the Board of Management resolved to establish Bac Au Automobile Joint Stock Company with the authorised share capital of VND60,000 million, in which 50% of authorised shared capital is acquired by the Company. The Company signed a share capital assignment agreement with Ben Thanh Group, a shareholder, whereby the Company transferred all rights and obligations arising from 20% of authorised share capital of Bac Au Automobile Joint Stock Company acquired by the Company at par value since 27 April 2016. On 26 May 2016, the Company acquired additionally 2% of authorised share capital of Bac Au Automobile Joint Stock Company from an individual shareholder at par value. At the reporting date, the Company has acquired 32% of share capital of Bac Au Automobile Joint Stock Company.
- (**) On 30 June 2016, Ben Thanh Savico General Trading & Services Co., Ltd., an associate, was liquidated. At the reporting date, the liquidation process was completed. Loss on disposal of this investment amounting to VND133 million was recorded in the separate statement of income.

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Summary of financial position and performance of associates were as follows:

	Total assets as of 31/12/2016 VND	Total liabilities as of 31/12/2016 VND	Owners' equity as of 31/12/2016 VND	Net profit/(loss) after tax 2016 VND
ComfortDelgro Savico Taxi Company	94,307,507,319	7,457,054,278	86,850,453,041	3,289,018,453
Toyota East Saigon Joint Stock Company (TESC)	495,864,022,098	322,136,890,305	173,727,131,793	34,625,617,969
Binh Duong New City Automobile Service Joint Stock Company	126,733,112,976	95,035,505,081	31,697,607,895	3,638,043,278
South West Star Automobile Joint Stock Company	125,727,379,210	94,458,460,525	31,268,918,685	5,159,360,422
Toyota Ly Thuong Kiet Company Limited	229,694,097,170	146,359,406,927	83,334,690,243	8,364,354,364
Bac Au Automobile Joint Stock Company	117,491,785,571	62,766,224,301	54,725,561,270	(5,221,599,558)
·				
	Total assets as of 1/1/2016 VND	Total liabilities as of 1/1/2016 VND	Owners' equity as of 1/1/2016 VND	Net profit/(loss) after tax 2015 VND
Ben Thanh Savico General Trading & Services Co., Ltd.	as of 1/1/2016	as of 1/1/2016	as of 1/1/2016	after tax 2015
	as of 1/1/2016 VND	as of 1/1/2016	as of 1/1/2016 VND	after tax 2015
Trading & Services Co., Ltd. ComfortDelgro Savico Taxi	as of 1/1/2016 VND 187,885,642	as of 1/1/2016 VND	as of 1/1/2016 VND 187,885,642	after tax 2015 VND
Trading & Services Co., Ltd. ComfortDelgro Savico Taxi Company Toyota East Saigon Joint Stock	as of 1/1/2016 VND 187,885,642 92,648,243,863	as of 1/1/2016 VND	as of 1/1/2016 VND 187,885,642 83,582,822,159	after tax 2015 VND
Trading & Services Co., Ltd. ComfortDelgro Savico Taxi Company Toyota East Saigon Joint Stock Company (TESC) Binh Duong New City Automobile Service Joint	as of 1/1/2016 VND 187,885,642 92,648,243,863 437,030,507,290	as of 1/1/2016 VND - 9,065,421,704 283,891,066,975	as of 1/1/2016 VND 187,885,642 83,582,822,159 153,139,440,315	after tax 2015 VND 6,976,246,639 22,914,663,107

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Movements in the allowance for diminution in value of long-term financial investments during the year were as follows:

	2016 VND	2015 VND
Opening balance Increase in allowance during the year Allowance utilised during the year Written back	6,012,671,045 12,527,186,383 (427,373,896) (1,867,185,260)	12,601,283,169 5,607,407,701 (1,530,000,000) (10,666,019,825)
Closing balance	16,245,298,272	6,012,671,045

7. Accounts receivable from customers

Accounts receivable from customers detailed by significant customers

	31/12/2016 VND	1/1/2016 VND
Van Van An Corporation Customers in relation to leasing warehouses Other customers	13,226,866,859 476,454,667 775,791,982	839,933,883 453,540,087
	14,479,113,508	1,293,473,970

8. Loans receivable – short-term

Loans receivable – short-term represented short-term loans granted to related parties which earned interest at rates ranging from 6.50% to 7% per annum during the year (2015: rates ranging from 6% to 6.5%).

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

9. Other receivables

(a) Other short-term receivables

	31/12/2016 VND	1/1/2016 VND
Payments on behalf Contribution on behalf of other investors in subsidiaries Advances to employees Receivable from disposal of the other investment Others	1,659,591,403 6,280,000,000 3,047,840,000 - 3,717,441,569	1,101,603,283 1,680,000,000 1,549,567,508 29,245,050,000 6,540,222,783
	14,704,872,972	40,116,443,574

(b) Other long-term receivables

	31/12/2016 VND	1/1/2016 VND
Receivables in business cooperation contracts (*) Long-term deposits Others	113,406,731,568 1,120,500,000 4,345,621,247	113,406,731,568 1,322,460,000 4,345,621,247
	118,872,852,815	119,074,812,815

(*) These receivables related to a real estate investment co-operation agreement with other partners.

Movements in the allowance for doubtful long-term debts during the year were as follows:

	2016 VND	2015 VND
Opening balance Increase in allowance during the year Written back	1,830,507,240 - (1,830,507,240)	1,830,507,240
Closing balance	-	1,830,507,240

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

10. Inventories

	31/12	31/12/2016		2016
	Cost VND	Allowance VND	Cost VND	Allowance VND
Materials Work in progress Merchandise	101,336,107 93,269,445,721 78,316,044	(21,975,574,661)	16,172,582 99,380,374,417 47,936,184	(21,975,574,661)
	93,449,097,872	(21,975,574,661)	99,444,483,183	(21,975,574,661)

There were no movements in allowance for inventories during the year.

At 31 December 2016 inventories with carrying value of VND57,386 million (1/1/2016: VND75,655 million) were pledged with banks as security for loans granted to the Company.

During the year, borrowing costs capitalised into inventories amounted to VND181 million (2015: nil).

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

11. Tangible fixed assets

	Buildings VND	Office equipment VND	Motor vehicles VND	Total VND
Cost				
Opening balance Additions Transfer to investments in	5,301,829,558	2,908,811,616 117,551,818	5,289,426,233	13,500,067,407 117,551,818
subsidiary (*)	(3,143,871,704)	-	-	(3,143,871,704)
Closing balance	2,157,957,854	3,026,363,434	5,289,426,233	10,473,747,521
Accumulated depreciation	n			
Opening balance	3,913,028,969	2,524,576,078	2,306,249,189	8,743,854,236
Charge for the year Transfer to investments	163,293,318	178,369,320	572,037,696	913,700,334
in subsidiary (*)	(2,288,713,527)	-	-	(2,288,713,527)
Closing balance	1,787,608,760	2,702,945,398	2,878,286,885	7,368,841,043
Net book value				
Opening balance	1,388,800,589	384,235,538	2,983,177,044	4,756,213,171
Closing balance	370,349,094	323,418,036	2,411,139,348	3,104,906,478

^(*) This represented part of the Company's share capital contribution in Savico Investment Joint Stock Company, a subsidiary, in the form of the buildings at 66 – 68 Nam Ky Khoi Nghia Street, Nguyen Thai Binh Ward, District 1, Ho Chi Minh City pursuant to the Share Capital Agreement dated 19 September 2016.

Included in the cost of tangible fixed assets were assets costing VND4,260 million which were fully depreciated as of 31 December 2016 (1/1/2016: VND4,481 million), but which are still in active use.

At 31 December 2016, no tangible fixed asset was pledged with banks as security for loans granted to the Company (1/1/2016: VND1,170 million).

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

12. Intangible fixed assets

	Indefinite lived land use rights VND	Definite lived land use rights VND	Software VND	Total VND
Cost				
Opening balance Transfer to investments	14,634,054,300	39,301,087,509	785,870,000	54,721,011,809
in subsidiary (*)	(14,634,054,300)	(39,301,087,509)	-	(53,935,141,809)
Closing balance	-	-	785,870,000	785,870,000
Accumulated amortisation	on			
Opening balance	-	4,925,027,546	454,222,359	5,379,249,905
Charge for the year Transfer to investments	-	589,406,580	116,666,664	706,073,244
in subsidiary (*)	-	(5,514,434,126)	-	(5,514,434,126)
Closing balance	-	-	570,889,023	570,889,023
Net book value				
Opening balance	14,634,054,300	34,376,059,963	331,647,641	49,341,761,904
Closing balance	-	-	214,980,977	214,980,977

^(*) This represented part of the Company's share capital contribution in Savico Investment Joint Stock Company, a subsidiary, in the form of the land use rights at 66 – 68 Nam Ky Khoi Nghia Street, Nguyen Thai Binh Ward, District 1, Ho Chi Minh City pursuant to the Share Capital Agreement dated 19 September 2016.

Included in the cost of intangible fixed assets were assets costing VND436 million which were fully depreciated as of 31 December 2016 (1/1/2016: VND436 million), but which are still in active use.

At 31 December 2016, no intangible fixed asset was pledged with banks as security for loans granted to the Company (1/1/2016: VND27,259 million).

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

13. Investment property

	Land use rights VND	Buildings VND	Total VND
Cost			
Opening balance Transfer to investments in subsidiary (*) Transfer to cost of real estate sold Written off	126,013,602,450 (57,306,554,900) (63,599,169,277)	92,128,380,915	218,141,983,365 (57,306,554,900) (63,599,169,277) (6,469,949,820)
Closing balance	5,107,878,273	85,658,431,095	90,766,309,368
Accumulated depreciation			
Opening balance Charge for the year Transfer to cost of real estate sold Written off	9,319,301,766 1,213,574,274 (10,532,876,040)	37,906,671,982 4,167,115,481 (6,469,949,820)	47,225,973,748 5,380,689,755 (10,532,876,040) (6,469,949,820)
Closing balance	-	35,603,837,643	35,603,837,643
Net book value			
Opening balance Closing balance	116,694,300,684 5,107,878,273	54,221,708,933 50,054,593,452	170,916,009,617 55,162,471,725

(*) This represented part of the Company's share capital contribution in Savico Investment Joint Stock Company, a subsidiary, in the form of the land use right at 66 Nam Ky Khoi Nghia Street, Nguyen Thai Binh Ward, District 1, Ho Chi Minh City pursuant to the Share Capital Agreement dated 19 September 2016.

The Company's investment properties represented buildings and land use rights held for earning rental income.

The fair value of investment properties has not been determined as there were no recent market transactions for similar properties in the same location as the Company's investment properties and there is no active market for such properties.

Included in the cost of investment properties were assets costing VND8,748 million which were fully depreciated as of 31 December 2016 (1/1/2016: VND19,702 million), but which are still in active use.

At 31 December 2016, no investment property was pledged with banks as security for loans granted to the Company (1/1/2016: VND104,638 million).

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

14. Construction in progress

	2016 VND	2015 VND
Opening balance Additions during the year Transfers to inventories Transfer to investments in subsidiary (*) Written off	77,531,507,069 30,109,278,718 (56,793,573,710) (12,485,082,563) (813,904,721)	344,021,953,708 21,897,487,806 (288,387,934,445)
Closing balance	37,548,224,793	77,531,507,069

(*) This represented part of the Company's share capital contribution in Savico Investment Joint Stock Company, a subsidiary, in the form of construction cost and related cost at 66 - 68 Nam Ky Khoi Nghia Street, Nguyen Thai Binh Ward, District 1, Ho Chi Minh City pursuant to the Share Capital Agreement dated 19 September 2016.

Major constructions in progress were as follows:

	31/12/2016 VND	1/1/2016 VND
104 Pho Quang Project Ho Tram, Xuyen Moc Project 277 – 279 Ly Tu Trong Office Building Project 66 – 68 Nam Ky Khoi Nghia Project Others	37,264,371,710 243,853,083 - 40,000,000	37,958,276,918 241,318,083 28,197,102,382 11,134,809,686
	37,548,224,793	77,531,507,069

During the year, there were no borrowing costs capitalised into construction in progress (2015: VND639 million).

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

15. Accounts payable to suppliers

Accounts payable to suppliers detailed by significant suppliers

	31/12/ Cost VND	/2016 Amount within payment capacity VND	1/1/2 Cost VND	016 Amount within payment capacity VND
Dong Nhan Achitecture Corporation PI Advertise Print Design Company	1,454,623,571	1,454,623,571	-	-
Limited	367,309,800	367,309,800	-	-
Viet Lotus DP Company Limited Tan Ky Construction Real Estate	234,356,470	234,356,470	834,314,000	834,314,000
Trading Corporation	-	-	1,355,770,408	1,355,770,408
Phuclong Co., Ltd.	-	-	499,174,829	499,174,829
Other suppliers	230,189,176	230,189,176	21,810,520	21,810,520
	2,286,479,017	2,286,479,017	2,711,069,757	2,711,069,757

16. Advances from customers

Advances from customers mainly consist of the advances from the following customers, mostly to transfer share capital in a subsidiary and acquire land use rights in real estate projects.

	31/12/2016 VND	1/1/2016 VND
Nguyen Nguyen Investment Joint Stock Company	10,000,000,000	-
Green City Trading and Investment Company Limited	4,000,000,000	4,000,000,000
Van Thinh Phat Investment Corporation	2,000,000,000	2,000,000,000
Others	150,978,603	547,215.183
	16,150,978,603	6,547,215,183

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

17. Taxes and others payable to State Treasury

	1/1/2016 VND	Incurred VND	Paid VND	31/12/2016 VND
Taxes				
Value added tax	1,650,770,786	16,409,777,088	(5,019,856,578)	13,040,691,296
Corporate income tax	8,871,698,097	10,450,557,983	(11,859,877,327)	7,462,378,753
Personal income tax	856,084,818	2,710,765,478	(2,651,373,113)	915,477,183
Other obligations				
Land rental	-	8,828,364,242	(8,828,364,242)	-
Other obligations	1,056,831,300	605,924,906	(20,754,979)	1,642,001,227
	12,435,385,001	39,005,389,697	(28,380,226,239)	23,060,548,459

18. Accrued expenses

	31/12/2016 VND	1/1/2016 VND
Professional service fees	8,983,000,000	8,654,500,000
Construction costs	998,774,990	-
Interest expense	36,907,196	-
Land rental fees	-	2,685,927,840
Others	301,950,760	6,119,999
	10,320,632,946	11,346,547,839

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

19. Other payables

(a) Other payables – short-term

	31/12/2016 VND	1/1/2016 VND
Dividends payable	159,883,505	582,554,795
Payable to a party of a real estate project (a)	86,070,042,873	85,950,625,357
Payable to a related party (b)	21,031,235,848	23,840,523,466
Instalment contribution received from customers in relation to		
Tam Binh Residential Project	48,784,436,509	63,874,447,722
Borrowings from a related party	-	1,350,562,476
Payable to a customer	2,414,029,943	5,856,400,000
Others	5,133,495,044	4,518,835,395
	163,593,123,722	185,973,949,211

- (a) Payable to a party of a real estate project represented advance from this party under the Cooperation Agreement dated 10 July 2014 for the project at 104 Pho Quang.
- (b) Payable to a related party represented the advance from Saigon Automobile Service Joint Stock Company (SAIGON FORD), a subsidiary, under the Cooperation Agreement dated 1 November 2014 for another project at 104 Pho Quang.

(b) Other payables – long-term

	31/12/2016 VND	1/1/2016 VND
Long-term deposits received Other long-term payables (*)	32,377,725,500 24,239,513,834	32,314,501,363 80,911,898,533
Amount due after 12 months	56,617,239,334	113,226,399,896

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(*) Other long-term payables, which were interest free, represented amounts contributed by business corporation contract partners for participation in the Company's property projects as follows:

	31/12/2016 VND	1/1/2016 VND
Binh An Project 227-229 Ly Tu Trong Office Building Project	24,239,513,834	24,239,513,834 56,672,384,699
	24,239,513,834	80,911,898,533

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

20. Short-term borrowings

	1/1/20	016 Amount within	Movements during the year				2/2016 Amount within	
	Carrying amount VND	repayment capacity VND	Increase VND	Decrease VND	Carrying amount VND	repayment capacity VND		
Short-term borrowings Current portion of long-term	5,044,585,142	5,044,585,142	39,644,966,900	(7,782,356,272)	36,907,195,770	36,907,195,770		
borrowings	39,569,736,000	39,569,736,000	4,784,868,000	(44,354,604,000)	-	-		
	44,614,321,142	44,614,321,142	44,429,834,900	(52,136,960,272)	36,907,195,770	36,907,195,770		

Short-term borrowings were secured by inventories with carrying amounts of VND57,386 million (1 January 2016: VND46,377 million).

Terms and conditions of short-term borrowings were as follows:

	Currency	Annual interest rate	31/12/2016 VND	1/1/2016 VND
Vietnam Joint Stock Commercial Bank for Industry and Trade (Vietinbank) Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank)	VND VND	6% 7%	36,907,195,770	5,044,585,142
		_	36,907,195,770	5,044,585,142

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

21. Bonus and welfare fund

Movements in bonus and welfare fund during the year were as follows:

	2016 VND	2015 VND
Opening balance Appropriation from retained profits Utilisation during the year	10,217,742,854 11,476,061,084 (5,854,376,445)	4,977,913,102 10,572,960,261 (5,333,130,509)
Closing balance	15,839,427,493	10,217,742,854

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

22. Changes in owners' equity

	Share capital VND	Share premium VND	Treasury shares VND	Investment and development fund VND	Retained profits VND	Total VND
Balance at 1 January 2015	249,955,730,000	317,064,858,303	(690,474,358)	24,938,303,806	71,502,075,713	662,770,493,464
Net profit for the year Appropriation to bonus and welfare fund Dividends (Note 24) Appropriation to Board of Management and Supervisory Board fee fund	- - -	- - -	- - -		50,989,423,523 (10,572,960,261) (29,970,608,400) (2,147,429,267)	(29,970,608,400)
Balance at 1 January 2016	249,955,730,000	317,064,858,303	(690,474,358)	24,938,303,806	79,800,501,308	671,068,919,059
Net profit for the year Appropriation to bonus and welfare fund Dividends (Note 24) Appropriation to Board of Management and Supervisory Board fee fund	- - -	- - -	- - -		65,598,278,672 (11,476,061,084) (34,965,709,800) (3,000,000,000)	
Balance at 31 December 2016	249,955,730,000	317,064,858,303	(690,474,358)	24,938,303,806	95,957,009,096	687,225,426,847

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

23. Share capital

The Company's authorised and issued share capital are:

	31/12/2016		1/1/2016	
	Number of shares	VND	Number of shares	VND
Authorised share capital	24,995,573	249,955,730,000	24,995,573	249,955,730,000
Issued ordinary shares	24,995,573	249,955,730,000	24,995,573	249,955,730,000
Treasury ordinary shares	(20,066)	(690,474,358)	(20,066)	(690,474,358)
Ordinary shares currently in circulation	24,975,507	249,265,255,642	24,975,507	249,265,255,642

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

There were no movements in share capital during the year.

24. Dividends

The General Meeting of Shareholders of the Company on 1 April 2016 resolved to distribute dividends of 2015 amounting to VND34,966 million (2015: VND29,971 million), which is equal to 14% of par value of shares in circulation at that time.

25. Investment and development fund

Investment and development fund was appropriated from retained profits in accordance with the resolution of General Meeting of Shareholders. This fund was established for the purpose of future business expansion. When the fund is utilised for business expansion, the amount utilised is transferred to Share capital.

Form **B** 09 – **DN**

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

26. Off balance sheet item

Lease commitment

The future minimum lease payments under non-cancellable operating leases were:

	31/12/2016 VND	1/1/2016 VND
Within one year From two to five years Over five years	6,241,638,360 19,536,553,440 1,090,524,890	6,106,638,360 22,221,553,440 1,593,844,070
	26,868,716,690	29,922,035,870

27. Revenue from sales of goods and provision of services

Total revenue represented the gross value of goods sold and services rendered exclusive of value added tax.

Net revenue comprised of:

	2016 VND	2015 VND
Total revenue		
■ Sales of real estate	172,101,809,891	190,887,409,282
 Sales of merchandise goods 	3,847,572,977	3,767,181,372
Services rendered	19,648,210,448	9,578,960,498
Rental income	42,717,098,959	43,917,034,367
	238,314,692,275	248,150,585,519
Less revenue deductions	-	(322,700,000)
Net revenue	238,314,692,275	247,827,885,519

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

28. Cost of sales

	2016 VND	2015 VND
Cost of real estate sold	120,921,356,894	232,999,029,176
Merchandise goods sold	3,270,347,561	2,521,056,794
Services rendered	4,644,472,257	7,067,307,493
Rental services	19,749,488,777	18,896,270,554
Allowance for inventories – real estate		21,975,574,661
	148,585,665,489	283,459,238,678

29. Financial income

	2016 VND	2015 VND
Dividends	29,067,236,664	16,848,531,014
Interest income from loans Interest income from deposits	4,908,025,277 1,608,361,803	7,078,399,305 3,379,902,187
Income from security trading Gains on disposals of investments	1,252,300,644	3,669,527,293 106,131,884,900
Foreign exchange gains	-	29,746,613
	36,835,924,388	137,137,991,312

30. Financial expenses

	2016 VND	2015 VND
Interest expense	2,872,351,126	5,035,345,267
Losses on security trading	1,888,650,244	125,875,773
Losses on disposals of investments in associate	132,626,104	-
Allowance/(reversal of allowance) for diminution in the value		
of short-term and long-term financial investments	8,750,715,564	(3,004,055,821)
Security trading expenses	51,531,412	19,988,704
Foreign exchange losses	15,964,137	5,948,119
	13,711,838,587	2,183,102,042

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

31. General and administrative expenses

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		2016 VND	2015 VND
	Labour costs and staff costs Depreciation expense Guest and meeting expenses Outside service expenses Others	20,389,232,614 793,349,639 3,303,041,926 6,147,703,580 3,537,105,792	18,248,609,611 1,058,390,209 3,493,147,415 5,881,824,918 5,921,237,931
		34,170,433,551	34,603,210,084
32.	Other income		

	2016 VND	2015 VND
Gains on disposals of tangible fixed assets Compensation received from a party for cancellation of	-	416,183,787
agreement	24,000,000	320,778,300
Others	340,329,817	524,689,440
	364,329,817	1,261,651,527

33. Other expenses

	2016 VND	2015 VND
Compensation paid to a customer for cancellation of agreement	588,300,000	-
Tax penalties for late payment	331,960,165	480,991,947
Written off of loans to a subsidiary	-	1,349,144,877
Others	527,492,775	775,680,682
	1,447,752,940	2,605,817,506

 $Form \ B \ 09 - DN$

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

34. Trading and business costs by element

	2016 VND	2015 VND
Cost of real estate sold	120,921,356,894	232,999,029,176
Cost of merchandise goods	3,270,347,561	2,521,056,794
Labour costs and staff costs	22,727,431,441	25,067,739,526
Depreciation and amortisation	7,000,463,333	7,363,371,972
Outside services	22,735,490,926	25,769,002,317
Other expenses	8,599,513,896	25,712,500,676

35. Income tax

(a) Recognised in the balance sheet

	31/12/2016 VND	1/1/2016 VND
Deferred tax assets Accrued expenses Tax losses carry-forwards	1,903,989,999 948,085,753	1,903,989,999
	2,852,075,752	1,903,989,999

Form B 09 – DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

(b) Recognised in the statement of income

		2016 VND	2015 VND
	Current tax expense Current year Under provision in prior years	10,438,682,586 11,875,397	10,095,554,219
		10,450,557,983	10,095,554,219
	Deferred tax (benefit)/expense Reversal of temporary differences Benefit of tax losses recognised	(948,085,753)	679,621,569 -
		(948,085,753)	679,621,569
	Income tax expense	9,502,472,230	10,775,175,788
(c)	Reconciliation of effective tax rate		
		2016 VND	2015 VND
	Accounting profit before tax	75,100,750,902	61,764,599,311
	Tax at the Company's tax rate Non-deductible expenses Non-taxable income Under provision in prior years	15,020,150,180 283,893,986 (5,813,447,333) 11,875,397	13,588,211,848 893,640,763 (3,706,676,823)
		9,502,472,230	10,775,175,788

(d) Applicable tax rate

Under the terms of Income Tax Law the Company has an obligation to pay the government income tax at the rate of 20% of taxable profits for 2016 (2015: 22%).

Form **B** 09 – **DN**

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

36. Significant transactions with related parties

Identity of related parties

The Company has related party relationship with its major shareholders, its subsidiaries, associates and its key management personnel.

Transactions with key management personnel

Total remuneration and business allowances to key management personnel were as follows:

	2016 VND	2015 VND
Board of Management Board of Directors Supervisory Board	2,061,138,000 542,862,000 502,500,000	1,620,000,000 1,962,000,000 356,020,000
	3,106,500,000	3,938,020,000

Other related party transactions

During the year, there were the following significant transactions with related parties:

Related party	Relationship	Nature of transaction	2016 VND	2015 VND
Saigon Star	Subsidiary	Dividends	1,788,640,000	412,502,500
Corporation		Loan granted to subsidiary	3,000,000,000	-
		Other financial income	16,333,333	-
		Other income	-	21,824,452
		Rental charged to		
		subsidiary	-	214,750,000
		Commission received		
		from subsidiary	-	161,692,500
		Purchases of merchandise		
		from subsidiary	-	1,342,918,182
		Capital contribution	-	762,465,000
Saigon Automobile	Subsidiary	Rental charged to		
Service Joint Stock	J	subsidiary	4,936,958,254	4,518,034,235
Company		Other income	813,904,721	-
(SAIGON FORD)		Dividends	4,996,800,000	_
		Other financial expense	-	100,911,453
		Capital contribution	11,451,000,000	-

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Related party	Relationship	Nature of transaction	2016 VND	2015 VND
Toyota Can Tho Company Limited	Subsidiary	Rental charged to subsidiary Dividends	52,053,333,304	1,220,000,004 5,195,097,456
Savico Hanoi Corporation	Subsidiary	Other financial income	4,553,125,000	6,939,447,222
Toyota Giai Phong Joint Venture Company (TGP)	Subsidiary	Dividends	12,549,478,721	5,901,163,558
Savico Danang Corporation	Subsidiary	Dividends Loan granted to subsidiary Other financial income Sales of an investment property to subsidiary Rental charged to subsidiary	2,609,755,143 5,000,000,000 63,333,333	20,000,000,000
Da Nang Son Tra Corporation	Subsidiary	Loan granted to subsidiary Other financial income	1,225,064,000 12,916,944	276,637,500 730,000,000 25,355,555
Saigon Service Trading Limited Company (YAMAHA Can Tho)	g Subsidiary	Dividends Loan granted to subsidiary Other financial income	1,012,500,000 1,200,000,000 51,733,334	- - -
OtoS Joint Stock Company	Subsidiary	Capital contribution	2,658,800,000	3,005,600,000
Saigon North West Automobile Joint Stock Company	Subsidiary	Capital contribution Loan granted to subsidiary Other financial income	700,000,000 10,000,000,000 201,250,000	15,300,000,000
Vinh Thinh Automobile Joint Stock Company	Subsidiary	Capital contribution	-	18,000,000,000
Nam Song Hau Automobile Joint Stock Company	Subsidiary	Capital contribution	10,500,000,000	36,000,000,000
Savico Investment Joint Stock Company	Subsidiary	Capital contribution	119,400,000,000	-

Form B 09 – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Related party	Relationship	Nature of transaction	2016 VND	2015 VND
Toyota East Saigon Joint Stock Company (TESC)	Associate	Purchases of fixed assets Dividends	3,085,627,500	2,130,880,878
South West Star Automobile Joint Stock Company	Associate	Capital contribution Loan granted to associate	3,000,000,000	10,000,000,000
Toyota Ly Thuong Kiet Company Limited	Associate	Capital contribution		30,600,000,000
Bac Au Automobile Joint Stock Company	Associate	Capital contribution	30,200,000,000	- A
Ben Thanh Group	Shareholder	Disposals of investment	12,000,000,000	=

37. Non-cash investing activities

	2016 VND	2015 VND
Net-off accounts receivable from customers against other		
payables - long-term in relation to sales of real estate	81,002,654,520	
Investments in subsidiary in the form of tangible fixed assets	855,158,177	
Investments in subsidiary in the form of intangible fixed assets	48,420,707,683	
Investments in subsidiary in the form of investment properties	57,306,554,900	
Investments in subsidiary in the form of construction in progress	12,485,082,563	
Net-off proceeds from disposals of investment with the advance		
received from Vinaland Investments Limited in prior years		130,323,934,900

10 March 2017

Prepared by:

Ngo Van Danh Chief Accountant 30115485 aproved by:

SAI GON Mai Viet Ha T.P reneral Director