Saigon General Service Corporation and its subsidiaries

Consolidated interim financial statements for the six-month period ended 30 June 2018

Saigon General Service Corporation Corporate information

Decision No. 3448/QD-UB 9 July 2004

3449/QD-UB 9 July 2004

These decisions were issued by the Ho Chi Minh City People's Committee.

Business Licence 4103002955 15 December 2004

The Company's business licence has been amended several times, the most recent of which is by business licence No. 0301154821 dated 26 January 2015. The business licence was issued by Ho Chi Minh City Planning and Investment

Department.

Board of Management Mr. Nguyen Binh Minh Chairman

Mr. Mai Viet Ha
Member
Ms. Nguyen Viet Hoa
Mr. Doan Van Quang
Mr. Nguyen Cong Binh
Mr. Nguyen Duc Trong
Mr. Luong Quang Hien
Member

Mr. Lars Johan Gerard De Geer Member (from 15 June 2018)

Board of Directors Mr. Mai Viet Ha General Director

Mr. Doan Van Quang
Ms. Nguyen Thu Nga
Mr. Nguyen Cong Binh
Deputy General Director
Deputy General Director

Supervisory Board Ms. Nguyen Nhu Anh Head of the Board

Mr. Nguyen Thai Hoa Member

Mr. Hoang Thi Thu Huong Member (from 15 June 2018)
Mr. Dinh Truc Phuong Member (from 15 June 2018)
Mr. Phan Phuong Nga Member (until 15 June 2018)

Registered Office 68 Nam Ky Khoi Nghia Street

District 1, Ho Chi Minh City

Vietnam

Auditors KPMG Limited

Vietnam

Saigon General Service Corporation Statement of the Board of Directors

The Board of Directors of Saigon General Service Corporation ("the Company") and its subsidiaries (together referred to as "the Group") presents this statement and the accompanying consolidated interim financial statements of the Group for the six-month period ended 30 June 2018.

The Board of Directors is responsible for the preparation and fair presentation of the consolidated interim financial statements in accordance with the Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting. In the opinion of the Board of Directors:

- (a) the consolidated interim financial statements set out on pages 5 to 65 give a true and fair view of the consolidated financial position of the Group as at 30 June 2018, and of the consolidated results of operations and the consolidated cash flows of the Group for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Group will not be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised the agccompanying consolidated interim financial statements for issue.

110n behalf of the Board of Directors

Cổ PHÂN CÔ PHÀN CH CÔ PHÂN CÔ

Mal Viet La

Viet La

General Director

Ho Chi Minh City, 10 August 2018

INTERIM FINANCIAL STATEMENTS REVIEW REPORT

To the Shareholders Saigon General Service Corporation

We have reviewed the accompanying consolidated interim financial statements of Saigon General Service Corporation ("the Company") and its subsidiaries (together referred to as "the Group"), which comprise the consolidated balance sheet as at 30 June 2018, the consolidated interim statements of income and cash flows for the six-month period then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Directors on 10 August 2018, as set out on pages 5 to 65.

Management's Responsibility

The Company's Board of Directors is responsible for the preparation and fair presentation of these consolidated interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting, and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated interim financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express a conclusion on these consolidated interim financial statements based on our review. We conducted our review in accordance with Vietnamese Standard on Review engagements 2410 — Review of interim financial information performed by the independent auditor of the entity.

A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



Auditor's Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated interim financial statements do not give a true and fair view, in all material respects, of the consolidated financial position of Saigon General Service Corporation and its subsidiaries as at 30 June 2018 and of its consolidated results of operations and cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting.

KPMG Limited's Branch in Ho Chi Minh City

Vietnam

Review Report No.: 18-01-410/HN

CHI NHÁNH CÔNG TY INHH

KPMG

Auvarin Phor

Practicing Auditor Registration Certificate No. 2252-2018-007-1

Deputy General Director

Ho Chi Minh City, 10 August 2018

Nguyen Thanh Nghi

Practicing Auditor Registration Certificate No. 0304-2018-007-1

Saigon General Service Corporation and its subsidiaries Consolidated balance sheet as at 30 June 2018

Form B 01a – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	30/6/2018 VND	1/1/2018 VND
ASSETS				
Current assets (100 = 110 + 120 + 130 + 140 + 150)	100		1,340,185,376,561	1,624,916,635,283
Cash and cash equivalents	110	5	197,179,375,965	222,746,938,508
Cash	111		146,479,375,965	177,619,605,175
Cash equivalents	112		50,700,000,000	45,127,333,333
Short-term financial investments	120		41,060,252,858	40,224,913,855
Trading securities	121	6(a)	42,802,075,283	50,844,913,855
Allowance for diminution in the value of				
trading securities	122	6(a)	(15,255,000,000)	(19,170,000,000)
Held-to-maturity investments	123	6(b)	13,513,177,575	8,550,000,000
Accounts receivable – short-term	130		439,288,470,538	599,221,889,186
Accounts receivable from customers	131	7	290,727,022,799	442,964,578,992
Prepayments to suppliers	132		77,687,412,007	69,392,710,498
Other receivables	136	8(a)	72,257,839,050	87,519,799,696
Allowance for doubtful debts	137		(1,383,803,318)	(655,200,000)
Inventories	140	9	623,590,609,132	719,577,703,847
Inventories	141		625,930,917,324	721,918,012,039
Allowance for inventories	149		(2,340,308,192)	(2,340,308,192)
Other current assets	150		39,066,668,068	43,145,189,887
Short-term prepaid expenses	151	14(a)	15,043,363,172	11,679,648,079
Deductible value added tax	152	` '	23,205,941,072	30,667,250,737
Taxes receivable from State Treasury	153	16(b)	817,363,824	798,291,071

Saigon General Service Corporation and its subsidiaries Consolidated balance sheet as at 30 June 2018 (continued)

Form B 01a – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	30/6/2018 VND	1/1/2018 VND
Long-term assets $(200 = 210 + 220 + 230 + 240 + 250 + 260)$	200		2,050,753,957,145	1,992,120,506,699
Accounts receivable – long-term	210		165,786,273,256	166,556,058,346
Other long-term receivables	216	8(b)	169,936,273,256	170,706,058,346
Allowance for doubtful long-term debts	219		(4,150,000,000)	(4,150,000,000)
Fixed assets	220		376,111,146,004	394,434,367,478
Tangible fixed assets	221	10	303,709,600,567	315,443,140,263
Cost	222		492,329,122,513	483,714,814,057
Accumulated depreciation	223		(188,619,521,946)	(168,271,673,794)
Intangible fixed assets	227	11	72,401,545,437	78,991,227,215
Cost	228		80,961,292,256	87,329,292,256
Accumulated amortisation	229		(8,559,746,819)	(8,338,065,041)
Investment property	230	12	732,437,621,230	711,548,558,061
Cost	231		916,010,835,386	883,410,133,098
Accumulated depreciation	232		(183,573,214,156)	(171,861,575,037)
Long-term work in progress	240		415,433,727,639	383,146,360,661
Construction in progress	242	13	415,433,727,639	383,146,360,661
Long-term financial investments	250		340,939,055,374	314,004,776,667
Investments in associates	252	6(c)	327,078,948,908	305,315,512,667
Equity investments in other entities	253	6(c)	13,860,106,466	8,689,264,000
Other long-term assets	260		20,046,133,642	22,430,385,486
Long-term prepaid expenses	261	14(b)	17,461,543,913	19,845,795,757
Deferred tax assets	262	36(a)	2,584,589,729	2,584,589,729
TOTAL ASSETS $(270 = 100 + 200)$	270		3,390,939,333,706	3,617,037,141,982

Saigon General Service Corporation and its subsidiaries Consolidated balance sheet as at 30 June 2018 (continued)

Form B 01a – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	30/6/2018 VND	1/1/2018 VND
RESOURCES				
LIABILITIES $(300 = 310 + 330)$	300		2,058,880,923,271	2,339,689,615,983
Current liabilities	310		1,513,120,606,115	1,790,696,348,139
Accounts payable to suppliers	311	15	100,922,696,633	207,578,160,576
Advances from customers	312		111,228,882,718	117,747,178,292
Taxes and other payables to State				
Treasury	313	16(a)	18,939,453,405	31,021,208,093
Payables to employees	314		53,912,530,519	58,474,046,547
Accrued expenses	315	17	53,046,713,808	46,957,684,139
Unearned revenue – short-term	318	18(a)	5,741,601,376	9,807,732,225
Other payables – short-term	319	19(a)	476,268,846,516	449,369,812,625
Short-term borrowings	320	20(a)	678,158,288,794	855,817,418,887
Bonus and welfare fund	322	21	14,901,592,346	13,923,106,755
Long-term liabilities	330		545,760,317,156	548,993,267,844
Unearned revenue – long-term	336	18(b)	84,120,360,946	83,845,600,000
Other payables – long-term	337	19(b)	88,660,954,632	92,192,896,656
Long-term borrowings	338	20(b)	372,979,001,578	372,954,771,188
EQUITY $(400 = 410)$	400		1,332,058,410,435	1,277,347,525,999
Owners' equity	410	22	1,332,058,410,435	1,277,347,525,999
Share capital	411	23	249,955,730,000	249,955,730,000
Share premium	412		317,064,858,303	317,064,858,303
Other capital	414		20,386,100,000	14,850,000,000
Treasury shares	415	23	(690,474,358)	(690,474,358)
Investment and development fund	418	25	45,601,640,398	47,539,169,112
Retained profits	421		323,159,829,196	297,796,407,469
Non-controlling interest	429		376,580,726,896	350,831,835,473
TOTAL RESOURCES (440 = 300 + 400)	440		3,390,939,333,706	3,617,037,141,982

10 August 2018

Prepared by:

Ngo Van Danh Chief Accountant Approved by:

PHÂN

CH VỤ TỔNG HỢI SÀI GÒN

Mai Viet Ha eneral Director

Saigon General Service Corporation and its subsidiaries Consolidated statement of income for the six-month period ended 30 June 2018

Form B 02a - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

51,579,178,757	6,726,281,486,534
	0,720,201,100,551
10,171,333,272)	(3,924,938,286)
11,407,845,485	6,722,356,548,248
07,788,704,449)	(6,377,569,790,564)
33,619,141,036	344,786,757,684
8 106 486 730	9,465,187,929
	(52,299,672,876)
	(43,896,601,094)
	9,875,499,708
	(196,757,975,311)
30,783,707,694)	(110,220,789,566)
34,301,869,893	4,849,007,568
22 217 460 600	06714001704
	86,714,981,704
(1,366,769,268)	(2,491,749,239)
50,950,691,421	84,223,232,465
35,252,561,314	89,072,240,033
22,870,294,439)	(15,570,467,180)
-	(13,414,707)
12,382,266,875	73,488,358,146
	10,171,333,272) 11,407,845,485 17,788,704,449) 13,619,141,036 18,106,486,730 18,9621,029,008) 18,978,164,974) 19,948,313,376 199,621,334,547) 180,783,707,694) 184,301,869,893 182,317,460,689 (1,366,769,268) 185,252,561,314 182,870,294,439)

Saigon General Service Corporation and its subsidiaries Consolidated statement of income for the six-month period ended 30 June 2018 (continued)

Form B 02a – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

			Six-month period ended		
	Code	Note	30/6/2018 VND	30/6/2017 VND	
Net profit after tax $(60 = 50 + 51 + 52)$	60		112,382,266,875	73,488,358,146	
Attributable to:					
Equity holders of the Company	61		66,454,914,320	40,141,207,736	
Non-controlling interest	62		45,927,352,555	33,347,150,410	
Basic earnings per share	70	37	2,360	1,573	

10 August 2018

Prepared by:

Ngo Van Danh Chief Accountant Approved by:

CÔ PHẨN H VỤ TÔNG HỢP

7.р но счі Маі Viet Ha General Director

Saigon General Service Corporation and its subsidiaries Consolidated statement of cash flows for the six-month period ended 30 June 2018 (Indirect method)

Form B 03a – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	Six-month per 30/6/2018 VND	riod ended 30/6/2017 VND
CASH FLOWS FROM OPERATING ACTIV	TITIES			
Profit before tax Adjustments for	01		135,252,561,314	89,072,240,033
Depreciation and amortisation	02		35,199,188,097	37,126,000,300
Allowances and provisions	03		(3,186,396,682)	(1,458,236,002)
Gains on disposals of fixed assets Loss on partial disposals of investments in	05		(1,238,366,107)	(995,250,975)
subsidiary	05		-	8,385,122,777
Dividends and interest income	05		(3,744,501,157)	(5,108,051,959)
Income from associates	05		(19,948,313,376)	(9,875,499,708)
Interest expense	06		39,978,164,974	43,896,601,094
Operating profit before changes in working capital	08	-	182,312,337,063	161,042,925,560
Change in receivables and other current				
assets	09		166,647,052,242	860,112,441
Change in inventories	10		95,987,094,715	(77,231,092,188)
Change in payables and other liabilities	11		(130,347,287,733)	153,205,355,691
Change in prepaid expenses	12		(49,210,934)	1,699,467,807
Change in trading securities	13		8,042,838,572	1,025,000,000
		-	322,592,823,925	240,601,769,311
Interest paid	14		(40,207,647,482)	(43,901,253,030)
Corporate income tax paid	15		(21,416,411,198)	(24,405,324,186)
Other payments for operating activities	17		(8,268,797,308)	(7,546,612,052)
Net cash flows from operating activities	20	_	252,699,967,937	164,748,580,043

Saigon General Service Corporation and its subsidiaries Consolidated statement of cash flows for the six-month period ended 30 June 2018 (Indirect method – continued)

Form B 03a – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	Six-month po 30/6/2018 VND	eriod ended 30/6/2017 VND
CASH FLOWS FROM INVESTING ACTIV	ITIES			
Payments for additions to fixed assets and				
other long-term assets	21		(96,452,440,911)	(368,794,026,728)
Proceeds from disposals of fixed assets Proceeds from disposals of investments in	22		21,708,157,933	12,918,443,870
subsidiary, net of cash disposed	22		-	53,382,313,983
Payments for granting loans	23		(1,000,000,000)	=
Receipts from collecting loans	23		1,000,000,000	=
Placement of held-to-maturity investments	23		(4,963,177,575)	(310,000,000)
Payments for investments in other entities	25		(11,813,842,466)	(32,197,350,000)
Receipts of dividends and interest income	27		8,572,378,292	12,198,133,759
Net receipt/(payments) in other non-current assets			769,785,090	(26,000,966,795)
Net cash flows from investing activities	30		(82,179,139,637)	(348,803,451,911)
CASH FLOWS FROM FINANCING ACTIV	ITIES			
Proceeds from borrowings	33		3,249,652,757,074	4,400,766,999,647
Payments to settle loan principals	34		(3,427,287,656,777)	(4,268,616,041,626)
Proceeds from equity issued by subsidiaries				
to non-controlling interest			1,281,430,000	71,540,000
Payments of dividends by subsidiaries to				
non-controlling interest	36		(19,734,921,140)	(11,003,651,000)
Net cash flows from financing activities	40		(196,088,390,843)	121,218,847,021

Saigon General Service Corporation and its subsidiaries Consolidated statement of cash flows for the six-month period ended 30 June 2018 (Indirect method – continued)

Form B 03a - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

			Six-month period ended	
	Code	Note	30/6/2018 VND	30/6/2017 VND
Net cash flows during the period $(50 = 20 + 30 + 40)$	50		(25,567,562,543)	(62,836,024,847)
Cash and cash equivalents at the beginning of the period	60		222,746,938,508	231,191,439,679
Cash and cash equivalents at the end of the period $(70 = 50 + 60)$	70	5	197,179,375,965	168,355,414,832

10 August 2018

Prepared by:

Ngo Van Danh Chief Accountant Approved by:

DICH VỤ TỔNG HỢP),

Mai Viet Ha General Director

Form B 09a - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of, and should be read in conjunction with, the accompanying consolidated interim financial statements.

1. Reporting entity

(a) Ownership structure

Saigon General Service Corporation ("the Company") was incorporated as a joint-stock company under Decision No. 3448/QD-UB issued by the Ho Chi Minh City People's Committee on 9 July 2004 and amended by Decision No. 3449/QD-UB on the same day.

The consolidated interim financial statements of the Company for the six-month period ended 30 June 2018 comprise the Company and its subsidiaries (together referred to as "the Group") and the Group's interest in associates.

(b) Principals activities

The principal activities of the Group are:

- Services and trading: trading, distribution, repair and maintenance of cars, motorbikes and spare parts; trading jewelries, construction materials; providing bar and restaurant services;
- Real estate: trading real estate, land use rights; leasing warehouses, office, commercial centres; investing, developing real estate projects such as office buildings, apartments, villas and high-class resorts; and
- Financial services: investing in subsidiaries, associates and in shares of other entities operating in trading and services, real estate and infrastructures.

The Company's shares are listed on the Ho Chi Minh Stock Exchange.

(c) Normal operating cycle

The normal operating cycle of the Group is generally within 12 months.

(d) Group structure

As at 30 June 2018, the Group had 2,716 employees (1 January 2018: 2,629 employees).

As at 30 June 2018, the Group had 13 subsidiaries and 13 associates (1 January 2018: 13 subsidiaries and 12 associates) as follows:

Form B 09a – DN/HN (Issued under Circular No. 202/2014/TT-BTC

dated 22 December 2014 of the Ministry of Finance)

Subsidiaries

Number	Name	Principal activity	Address	Percent economic i	0
				30/6/2018	1/1/2018
1	Saigon Automobile Service Joint Stock Company (SAIGON FORD)	Trading FORD cars and spare parts, providing maintenance services.	61A Cao Thang Street, Ward 3, District 3, Ho Chi Minh City, Vietnam	52.05%	52.05%
2	Toyota Giai Phong Joint Venture Company (TGP)	Trading TOYOTA cars and spare parts, providing maintenance services.	807 Giai Phong Street, Giap Bat Ward, Hoang Mai District, Hanoi City, Vietnam	51%	51%
3	Saigon Service Trading Limited Company (YAMAHA Can Tho)	Trading YAMAHA motorbikes and spare parts, providing maintenance services.	164 – 166C, 3/2 Street, Hung Loi Ward, Ninh Kieu District, Can Tho City, Vietnam	88.12%	88.12%
4	Saigon Star Corporation	Trading SUZUKI, HONDA and VEAM automobile and motorbikes and spare parts, providing maintenance services.	510 National Highway 13, Hiep Binh Phuoc Ward, Thu Duc District, Ho Chi Minh City, Vietnam	56.80%	59.62%
5	Savico Hanoi Corporation	Operating business centre, providing hotel services; civil construction, industrial projects; agents and consignment; import and export activities; trading and maintaining automobile; providing engine rental, transportation and car parking services.	7 – 9 Nguyen Van Linh Street, Long Bien Ward, Ha Noi City, Vietnam	70%	70%
6	Toyota Can Tho Company Limited	Trading TOYOTA cars and spare parts, providing maintenance services.	K2-0, Vo Nguyen Giap Street, Thanh Thuan Area, Phu Thu Ward, Cai Rang District, Can Tho City, Vietnam	51%	51%

Form B 09a – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Number	Name	Principal activity	Address		itage of interest at 1/1/2018
7	Savico Da Nang Corporation	Trading real estate; providing workshops and office rental services; providing consulting and real estate brokerage services; trading automobile and spare parts; providing maintenance and repairing service; providing transportation services.	66 Vo Van Tan Street, Chinh Gian Ward, Thanh Khe District, Da Nang City, Vietnam	70%	70%
8	OtoS Joint Stock Company (otos.vn)	Providing e-commerce services; advertising services; trading cars and spare parts; providing maintenance and repairing services; providing software publishment and other services related to information technology.	68 Nam Ky Khoi Nghia Street, Nguyen Thai Binh Ward, District 1, Ho Chi Minh City, Vietnam	80.86%	80.33%
9	Da Nang Son Tra Corporation	Trading real estate; providing hotel and travel services; operating restaurant, providing foods and beverages; providing transportation and civil construction services.	Bai Trem, Hoang Sa Street, Tho Quang Ward, Son Tra District, Da Nang City, Vietnam	98%	98%
10	Saigon Cuu Long Automobile Corporation	Trading GM cars and spare parts; providing maintenance and transportation services.	274 30/4 Street, Hung Loi Ward, Ninh Kiều District, Can Tho City, Vietnam	84.17%	84.17%
11	Saigon North West Automobile Joint Stock Company	Trading trucks and spare parts; providing maintenance, repairing and transportation services.	43/7A Xuan Thoi Dong 2 Area, Xuan Thoi Dong Ward, Hoc Mon District, Ho Chi Minh City, Vietnam	80%	80%
12	Vinh Thinh Automobile Joint Stock Company	Trading HINO truck and spare parts; providing maintenance, repairing and transportation services.	5/5 Binh Giao Area, Thuan Giao Ward, Thuan An Town, Binh Dương Province, Vietnam	90%	90%

Form B 09a – DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Number	Name	Principal activity	Address	Percent economic i 30/6/2018	0
13	Nam Song Hau Automobile Joint Stock Company	Trading HONDA cars and spare parts; providing maintenance, repairing and transportation services.	Block E1-1, Vo Nguyen Giap Street, Thanh Loi Area, Phu Thu Ward, Cai Rang District, Can Tho City, Vietnam	51%	51%

Form B 09a – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Associates

Number	Name	Principal activity	Address	Percent economic i 30/6/2018	_
1	ComfortDelgro Savico Taxi Company Limited	Providing the transportation and maintenance services.	6 th floor, 555 Tran Hung Dao Street, Cau Kho Ward, District 1, Ho Chi Minh City, Vietnam	40.03%	40.03%
2	Toyota East Saigon Joint Stock Company (TESC)	Trading TOYOTA cars and spare parts, providing maintenance services.	507 Ha Noi Highway, District 2, Ho Chi Minh City, Vietnam	30.30%	30.30%
3	Binh Duong New City Automobile Service Joint Stock Company (*)	Trading FORD cars and spare parts, providing maintenance services.	Lot C13, Hung Vuong Street, Lien Hop Area, Hoa Phu Ward, Thu Dau Mot City, Binh Duong Province, Vietnam	38.51%	35.41%
4	Dana Joint Stock Company (DANA FORD)	Trading FORD cars and spare parts, providing maintenance services.	56 Dien Bien Phu Street, Thanh Khe Ward, Da Nang City, Vietnam	40.27%	40.27%
5	South West Star Automobile Joint Stock Company	Trading HYUNDAI cars and spare parts; providing maintenance, repairing and transportation services.	91 Cach Mang Thang Tam Street, An Thoi Ward, Binh Thuy District, Can Tho City, Vietnam	43.80%	43.80%
6	Toyota Ly Thuong Kiet Company Limited	Trading TOYOTA cars and spare parts, providing maintenance services, non-life insurance agency.	188 Le Trong Tan, Tay Thanh Ward, Tan Phu District, Ho Chi Minh City, Vietnam	35%	35%

Form B 09a – DN/HN (Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Number	Name	Principal activity	Address	Percen economic i 30/6/2018	0
7	Bac Au Automobile Joint Stock Company	Trading VOLVO cars and spare parts, providing maintenance services.	340A Nguyen Van Linh, Binh Thuan Ward, District 7, Ho Chi Minh City, Vietnam	39.81%	39.81%
8	South Saigon Automobile Service Commercial Investment Joint Stock	Trading GM cars and spare parts, providing maintenance services.	1489 Nguyen Van Linh, Tan Phong Ward, District 7, Ho Chi Minh City, Vietnam	30%	30%
9	Savico Investment Joint Stock Company	Trading real estate; providing property consultancy, brokerage, auction; providing services on market study, surveys of public opinion; providing architecture and related technology consultancy; providing specialised design and construction services; trading automobile and spare parts; providing maintenance and repairing services; providing kindergarten education.	66-68 Nam Ky Khoi Nghia Street, Nguyen Thai Binh Ward, District 1, Ho Chi Minh City, Vietnam	40.00%	40.00%
10	Bac Au Hanoi Automobile Limited Company	Trading VOLVO cars and spare parts, providing maintenance services.	9 Nguyen Van Linh, Gia Thuy Ward, Long Bien District, Hanoi City, Vietnam	25%	25%
11	Binh Thuan Automotive Service Joint Stock Company	Trading FORD cars and spare parts, providing maintenance services.	Lot 4/3, Street No.4, Phan Thiet 1 Industrial Zone, Phong Nam Commune, Phan Thiet City, Binh Thuan Province	50%	50%

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Number	Name Principal activity		Address	Percen economic i 30/6/2018	0
12	Ben Thanh Tay Ninh Automobile Corporation	Trading FORD cars and spare parts, providing maintenance services.	Highway 22B, Hiep Truong Hamlet, Hiep Tan Commune, Hoa Thanh District, Tay Ninh Province	50%	50%
13	Da Nang Automobile Company Limited (**)	Trading cars, motorbikes and spare parts, providing maintenance, transportation and car rental services.	No.2 Nguyen Huu Tho Street, Hoa Thuan Tay Ward, Hai Chau District, Da Nang City	50%	-

^(*) During the period, the Company acquired additionally 3.1% of shares of an associate – Binh Duong New City Automobile Service Joint Stock Company amounting to VND1,643 million and increased the percentage of economic interest from 35.41% to 38.51%.

^(**) During the period, the Group acquired 50% of shares to form an associate – Da Nang Automobile Company Limited.

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2. Basis of preparation

(a) Statement of compliance

The consolidated interim financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to financial reporting.

(b) Basis of measurement

The consolidated interim financial statements, except for the consolidated interim statement of cash flows, are prepared on the accrual basis using the historical cost concept. The consolidated interim statement of cash flows is prepared using the indirect method.

(c) Annual accounting period

The annual accounting period of the Group is from 1 January to 31 December.

(d) Accounting and presentation currency

The Group's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statement presentation purpose.

3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Group in the preparation of these consolidated interim financial statements.

(a) Basis of consolidation

(i) Subsidiaries

Subsidiaries are entities controlled by the Group. The financial statements of the subsidiaries are included in the consolidated interim financial statements from the date that control commences until the date that control ceases.

(ii) Non-controlling interests

Non-controlling interests ("NCI") are measured at their proportionate share of the acquiree's identifiable net assets at date of acquisition.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners. The difference between the change in the Group's share of net assets of the subsidiary and any consideration paid or received is recorded directly in retained profits under equity.

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(iii) Loss of control

When the Group losses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related NCI and other components of equity. Any resulting gain or loss is recognised in the consolidated income statement. Any interest retained in the former subsidiary when control is lost is stated at the carrying amount of the retained investments in the consolidated interim financial statements adjusted for appropriate shares of changes in equity of the investee since the acquisition date, if significant influence in the investee is maintained, or otherwise stated at cost.

(iv) Associates

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Associates are accounted for using the equity method. The consolidated interim financial statements include the Group's share of the income and expenses of the associates, after adjustments to align the accounting policies with those of the Group, from the date that significant influence commences until the date that significant influence ceases. When the Group's share of losses exceeds its interest in an associate, the carrying amount of that interest (including any long-term investments) is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the associate.

(v) Transactions eliminated on consolidation

Intra-group transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated interim financial statements. Unrealised gains and losses arising from transactions with associates are eliminated against the investments to the extent of the Group's interest in the associate.

(b) Foreign currency transactions

Transactions in currencies other than VND during the period have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and account transfer selling rate, respectively at the end of the accounting period quoted by the commercial bank where the Company or its subsidiaries most frequently conducts transactions.

All foreign exchange differences are recorded in the consolidated interim statement of income.

(c) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

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(d) Investments

(i) Trading securities

Trading securities are those held by the Group for trading purpose i.e. purchased for resale with the aim of making profits. Trading securities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at cost less allowance for diminution in value. An allowance is made for diminution in value of trading securities if market price of the securities item falls below its carrying amount. The allowance is reversed if the market price subsequently increases after the allowance was recognised. An allowance is reversed only to the extent that the securities' carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

(ii) Held-to-maturity investments

Held-to-maturity investments are those that the Group's management has intention and ability to hold until maturity. Held-to-maturity investments include term deposits at bank, bonds, redeemable preference shares which the issuers are required to repurchase at a certain date and granting loans held to maturity. These investments are stated at costs less allowance for impairment.

(iii) Investments in equity instruments of other entities

Investments in equity instruments of other entities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment values if the investee has suffered a loss, except where such a loss was anticipated by the Group's management before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

(e) Accounts receivable

Trade and other receivables are stated at cost less allowance for doubtful debts.

(f) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a specific identification basis for real estate, cars, motorbikes and weighted average basis for other items and includes all costs incurred in bringing the inventories to their present location and condition. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and selling expenses.

The Group applies the perpetual method of accounting for inventories.

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(g) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the consolidated statement of income in the period in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

•	buildings	6 – 42 years
•	machinery and equipment	4 – 8 years
•	office equipment	2-10 years
•	motor vehicles	5 – 6 years
•	others	3-5 years

(h) Intangible fixed assets

(i) Land use rights

Land use rights comprise:

- those granted by the State for which land use payments are collected;
- those acquired in a legitimate transfer; and
- rights to use leased land obtained before the effective date of Land Law (2003) for which payments have been made in advance for more than 5 years and supported by land use right certificate issued by competent authority.

Land use rights with indefinite period of use are stated at cost. Land use rights with definite period of use are stated at cost less accumulated amortisation. The initial cost of land use rights comprises its purchase price and any directly attributable costs incurred in conjunction with securing the land use rights. Amortisation is computed on a straight-line basis over 20 to 50 years.

(ii) Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 3 to 4 years.

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(i) Investment property

Investment property held to earn rental

Cost

Investment property held to earn rental is stated at cost less accumulated depreciation. The initial cost of an investment property held to earn rental comprises its purchase price, cost of land use rights and any directly attributable expenditure of bringing the property to the condition necessary for it to be capable of operating in the manner intended by management. Expenditure incurred after investment property held to earn rental has been put into operation, such as repairs and maintenance, is charged to the consolidated interim statement of income in the period in which the expenditure is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in future economic benefits in excess of the originally assessed standard of performance of the existing investment property held to earn rental, the expenditure is capitalised as an additional cost of the investment property.

Depreciation

Land use rights with indefinite period of use are not amortised. Land use rights with definite period of use are stated at cost less accumulated depreciation. Depreciation is computed on a straight-line basis over the estimated useful lives of investment property. The estimated useful lives are as follows:

land use rights
 buildings
 18 – 50 years
 5 – 36 years

(j) Construction in progress

Projects that are being constructed or developed for future mixed use as fixed assets, investment properties and property for sale (inventories) are classified as construction in progress and stated at cost, until construction or development is completed or costs can be measured reliably for the properties, at which time they are reclassified and subsequently accounted for as fixed assets, investment property or inventories, as described in respective notes.

All costs directly associated with the purchase and development of a project, costs incurred in conjunction with securing the leasehold land use rights, and all subsequent capital expenditures for the development qualifying as acquisition costs are capitalised.

Borrowing costs are capitalised if they are directly attributable to the acquisition, construction or production of a qualifying asset. Capitalisation of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Capitalisation of borrowing costs may continue until the assets are substantially ready for their intended use. Capitalisation is suspended when construction or production activities of qualifying assets are suspended. The capitalisation rate is arrived at by reference to the actual rate payable on borrowings for development purposes or, with regard to that part of the development cost financed out of general funds, to the average rate.

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(k) Long-term prepaid expenses

(i) Prepaid land costs

Prepaid land costs comprise prepaid land lease rentals, including those for which the Group obtained land use rights certificate but are not qualified as intangible fixed assets under Circular No. 45/2013/TT-BTC dated 25 April 2013 of the Ministry of Finance providing guidance on management, use and depreciation of fixed assets, and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the consolidated interim statement of income on a straight-line basis over the term of the lease of 8 years.

(ii) Tools and supplies

Tools and supplies held for use by the Group in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Cost of tools and supplies are amortised on a straight-line basis over a period ranging from 2 to 3 years.

(iii) Others

Other prepaid expenses mainly comprise renovation expense are amortised on a straight-line basis over a period ranging from 2 to 3 years.

(l) Trade and other payables

Trade and other payables are stated at their cost.

(m) Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

(n) Share capital

(i) Ordinary shares

Ordinary shares are stated at par value. Excess of cash receipt from share issues over par value is recorded as share premium. Incremental costs directly attributable to the issue of shares, net of tax effects, are recognised as a deduction from share premium.

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(ii) Repurchase and reissue of ordinary shares (treasury shares)

When shares recognized as equity are repurchased, the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is recognized as a reduction from equity. Repurchased shares are classified as treasury shares under equity. When treasury shares are sold for reissue subsequently, cost of the reissued shares is determined on a weighted average basis. Any difference between the amount received and the cost of the shares reissued is presented within share premium.

(o) Equity funds

Allocations are made to equity funds from retained profits each period based on percentage decided by the shareholders in their annual ordinary general meeting.

Under Circular 200, financial reserve is no longer used. Outstanding balance of this reserve is transferred to the investment and development fund. Utilisation of the above reserve funds requires approval of the shareholders.

(p) Taxation

Income tax on the consolidated profit or loss for the period comprises current and deferred tax. Income tax is recognised in the consolidated interim statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the balance sheet date, and any adjustment to tax payable in respect of previous periods.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(q) Revenue

(i) Sales of real estate

Revenue from transfer of land use right and sale of standard-designed houses which do not require significant customisation for each customer is recognised in the consolidated interim statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due. Transfer of significant risks and rewards is determined to be at the time of sale or completion of the property, whichever is later.

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(ii) Sales of merchandise goods

Revenue from the sale of merchandise goods is recognised in the consolidated interim statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or possible return of goods. Revenue on sales of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

(iii) Services rendered

Services mainly consist of repair and maintenance for cars and motorbikes.

Revenue from services rendered is recognised in the consolidated interim statement of income in proportion to the stage of completion of the transaction at the balance sheet date. The stage of completion is assessed by reference to surveys of work performed. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

(iv) Rental income

Rental income from leased property is recognised in the consolidated interim statement of income on a straightline basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income.

(r) Financial income

(i) Interest income

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

(ii) Revenue from security trading

Revenue from security trading activities is recognised in the consolidated interim statement of income when significant risks and rewards of ownership have been transferred to the buyer. Significant risks and rewards of ownership have been transferred upon the completion of trading transaction (for listed securities) or the completion of the agreement on transfer of assets (for non-listed securities).

(iii) Dividend income

Dividends income is recognised when the right to receive dividends is established.

(s) Operating lease payments

Payments made under operating leases are recognised in the consolidated interim statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the consolidated interim statement of income as an integral part of the total lease expense.

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(t) Borrowing costs

Borrowing costs are recognised as an expense in the period in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

(u) Earnings per share

The Group presents basic and diluted earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders (after deducting any amounts appropriated to bonus and welfare funds for the accounting period) of the Group by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares, which comprise convertible bonds and share options.

(v) Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary format for segment reporting is based on business segment. The Group operates in Vietnam, a single geographical segment.

(w) Related parties

Parties are considered to be related to the Group if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Group and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

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4. Segment reporting

For the six-month period ended:

	Services an 30/6/2018 VND	nd trading 30/6/2017 VND	Investment prop 30/6/2018 VND	erty services 30/6/2017 VND	Financial 30/6/2018 VND	services 30/6/2017 VND	Tot: 30/6/2018 VND	al 30/6/2017 VND
Segment revenue Segment other income Direct and attributable cost	6,046,918,420,632 79,290,420,547	6,637,532,954,149 99,724,776,120	94,489,424,853 339,090,320	84,823,594,099 3,513,987,331	742,749,928	2,718,380,000	6,141,407,845,485 80,372,260,795	6,722,356,548,248 105,957,143,451
of sales to segments	(5,668,096,318,009)	(6,338,019,143,306)	(39,692,386,440)	(39,550,647,258)	-	-	(5,707,788,704,449)	(6,377,569,790,564)
Direct and attributable other expenses to segments	(340,890,549,176)	(326,763,835,150)	(36,309,924,660)	(32,036,874,107)	(579,070,782)	(477,728,496)	(377,779,544,618)	(359,278,437,753)
Segment profit	117,221,973,994	72,474,751,813	18,826,204,073	16,750,060,065	163,679,146	2,240,651,504	136,211,857,213	91,465,463,382
Un-allocated income Un-allocated expenses Income tax							(959,295,899) (22,870,294,439)	98,525,890 (2,491,749,239) (15,583,881,887)
						_	112,382,266,875	73,488,358,146

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Services and trading 30/6/2018 1/1/2018		Investment pro	Investment property services Financi 30/6/2018 1/1/2018 30/6/2018		services 1/1/2018	Total 30/6/2018 1/1/2018		
	VND	VND	VND	VND	VND	VND	VND	VND
Assets Current assets Non-current assets Un-allocated assets	1,120,473,343,163 627,835,462,224	1,408,178,287,282 582,596,738,921	192,110,133,503 1,419,139,655,795	184,573,839,659 1,405,754,308,024	27,601,899,895 1,194,249,397	31,729,941,877 1,184,870,025	1,340,185,376,561 2,048,169,367,416 2,584,589,729	1,624,916,635,283 1,989,535,916,970 2,584,589,729
	1,748,308,805,387	1,990,775,026,203	1,611,249,789,298	1,590,328,147,683	28,796,149,292	32,914,811,902	3,390,939,333,706	3,617,037,141,982
Liabilities Current liabilities Non-current liabilities	966,155,215,286 106,444,984,626	1,252,639,776,793 101,169,212,863	544,979,049,209 438,885,794,865	536,341,023,774 447,393,472,653	1,986,341,620 429,537,665	1,280,981,107 430,582,328	1,513,120,606,115 545,760,317,156	1,790,696,348,139 548,993,267,844
	1,072,600,199,912	1,353,808,989,656	983,864,844,074	983,734,496,427	2,415,879,285	1,711,563,435	2,058,880,923,271	2,339,689,615,983
For the six-month period	od ended:							
	Services a 30/6/2018 VND	nd trading 30/6/2017 VND	Investment pro 30/6/2018 VND	operty services 30/6/2017 VND	Financial s 30/6/2018 VND	services 30/6/2017 VND	30/6/2018 VND	tal 30/6/2017 VND
Depreciation and amortisation	23,487,548,978	25,574,402,654	11,711,639,119	11,551,597,646	-	-	35,199,188,097	37,126,000,300
Allowances and provisions	728,603,318	(621,400,002)	-	-	(3,915,000,000)	(836,836,000)	(3,186,396,682)	(1,458,236,002)
Capital expenditure	21,267,286,527	30,880,029,703	75,185,154,384	337,913,997,025	-	-	96,452,440,911	368,794,026,728

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5. Cash and cash equivalents

	30/6/2018 VND	1/1/2018 VND	
Cash on hand Cash in banks Cash equivalents	19,843,185,801 126,636,190,164 50,700,000,000	28,498,281,539 149,121,323,636 45,127,333,333	
	197,179,375,965	222,746,938,508	

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6. Investments

(a) Trading securities

			30/6/2018				1/1/2018	
	Quantity	Carrying amount VND	Fair value VND	Allowance for diminution in value VND	Quantity	Carrying amount VND	Fair value VND	Allowance for diminution in value VND
Short-term financial investments in:								
 Listed shares Ho Chi Minh City Electric Power Trading Investment Corporation Ben Thanh Trading and Service Joint Stock 	1,350,000	13,500,000,000	12,285,000,000	(1,215,000,000)	1,350,000	13,500,000,000	(*)	(5,130,000,000)
Company	-	-	-	-	9	162,572	162,572	-
Viet Thai Joint Stock Company	-	-	-	-	650,760	8,042,676,000	8,042,676,000	-
Tien Len Steel Corporation Joint Stock Company	3	22,740	22,740	-	3	22,740	22,740	-
Non-listed sharesPacific Construction Investment and Commercial Joint Stock Company	500,000	14,000,000,000	5,000,000,000	(9,000,000,000)	500,000	14,000,000,000	(*)	(9,000,000,000)
 Ben Thanh Non Nuoc Joint Stock Company 	900,000	9,000,000,000	(*)	-	900,000	9,000,000,000	(*)	-
 Toan Cau Insurance Company 	180,000	6,300,000,000	1,260,000,000	(5,040,000,000)	180,000	6,300,000,000	(*)	(5,040,000,000)
Hai Phong Securities Joint Stock Company	812	2,052,543	(*)	-	812	2,052,543	(*)	-
	-	42,802,075,283		(15,255,000,000)		50,844,913,855		(19,170,000,000)

^(*) At the reporting date, fair value of these investments was not available.

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Movements in the allowance for diminution in value of trading securities during the period were as follows:

	Six-month period ended			
	30/6/2018 VND	30/6/2017 VND		
Opening balance Written back	19,170,000,000 (3,915,000,000)	15,175,468,000 (836,836,000)		
Closing balance	15,255,000,000	14,338,632,000		

(b) Held-to-maturity investments

	30/6/20	018	1/1/20	18	
	Carrying		Carrying		
	amount VND	Fair value VND	amount VND	Fair value VND	
Short-term deposits	13,513,177,575	13,513,177,575	8,550,000,000	8,550,000,000	

Short-term deposit at 30 June 2018 included VND6,500 million (1 January 2018: VND6,500 million) pledged with banks as security for loans granted to the Group.

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(c) Equity investments in other entities

	% of equity o	% of equity owned and				
30 June 2018	voting r	ights	Carrying	Fair value		
	30/6/2018	1/1/2018	30/6/2018 VND	1/1/2018 VND	VND	
Equity investments in:						
Associates						
 ComfortDelgro Savico Taxi Company Limited 	40.03%	40.03%	32,739,320,083	34,860,332,594	(*)	
 Toyota East Saigon Joint Stock Company (TESC) 	30.30%	30.30%	72,517,179,137	72,435,469,630	(*)	
 Binh Duong New City Automobile Service Joint Stock Company (a) 	38.51%	35.41%	27,623,926,706	25,527,962,512	(*)	
 Dana Joint Stock Company (DANA FORD) 	40.27%	40.27%	20,722,948,074	16,429,828,085	(*)	
 South West Star Automobile Joint Stock Company 	43.80%	43.80%	24,214,712,448	21,436,333,643	(*)	
Toyota Ly Thuong Kiet Company Limited	35%	35%	16,134,740,551	15,834,973,826	(*)	
Bac Au Automobile Joint Stock Company	39.81%	39.81%	35,668,485,869	28,192,701,551	(*)	
 South Saigon Automobile Service Commercial Investment Joint Stock Company 	30%	30%	3,803,485,947	3,885,529,321	(*)	
 Savico Investment Joint Stock Company 	40%	40%	63,657,453,887	63,929,820,396	(*)	
Bac Au Hanoi Automobile Limited Company	25%	25%	6,405,515,237	5,266,668,731	(*)	
 Binh Thuan Automotive Service Joint Stock Company 	50%	50%	10,127,420,171	10,045,138,517	(*)	
 Ben Thanh Tay Ninh Automobile Corporation 	50%	50%	7,574,760,017	7,470,753,861	(*)	
• Da Nang Automobile Company Limited (b)	50%	-	5,889,000,781	-	(*)	
			327,078,948,908	305,315,512,667		
Others • Other long-term investments			13,860,106,466	8,689,264,000		
			340,939,055,374	314,004,776,667		

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- (*) At the reporting date, fair value of these investments was not available.
- (a) On 12 February 2018, the Group acquired additionally 3.1% of shares of Binh Duong New City Automobile Service Joint Stock Company amounting to VND1,643 million and increased the percentage of economic interest from 35.41% to 38.51%.
- (b) On 4 January 2018, the Group acquired 50% of shares of Da Nang Automobile Company Limited. At the reporting date, the Group has fully paid for subscribed shares.

Movements of investments in associates were as follows:

	Six-month period ended			
	30/6/2018 VND	30/6/2017 VND		
Balance at the beginning of the period New investments Transfer from investment in subsidiaries and other lang terms	305,315,512,667 6,643,000,000	191,844,327,217 39,677,350,000		
Transfer from investment in subsidiaries and other long-term investments Share of net profit in associates (net of income tax) Dividends from associates	19,948,313,376 (4,827,877,135)	56,400,000,000 9,875,499,708 (8,206,315,147)		
	327,078,948,908	289,590,861,778		

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Summary of financial position and performance of associates were as follows:

	Total assets	Total liabilities	Owners' equity	Net profit/(loss) Six-month period ended 30/6/2018 VND	
	as of 30/6/2018 VND	as of 30/6/2018 VND	as of 30/6/2018 VND		
ComfortDelgro Savico Taxi Company Limited	82,020,314,025	237,850,665	81,782,463,360	696,946,013	
Toyota East Saigon Joint Stock Company (TESC)	554,171,979,806	314,371,825,890	239,800,153,916	11,056,336,769	
Binh Duong New City Automobile Service Joint Stock Company	78,688,045,301	24,356,242,751	54,331,802,550	4,042,028,587	
Dana Joint Stock Company (DANA FORD)	75,717,900,136	25,134,417,738	50,583,482,398	10,660,839,308	
South West Star Automobile Joint Stock Company	107,300,404,645	50,762,063,765	56,538,340,880	6,343,330,605	
Toyota Ly Thuong Kiet Company Limited	206,923,174,919	146,045,078,185	60,878,096,734	856,476,358	
Bac Au Automobile Joint Stock Company	192,638,339,722	112,891,110,292	79,747,229,430	19,228,128,078	
South Saigon Automobile Service Commercial Investment Joint Stock Company	68,343,985,943	55,785,699,456	12,558,286,487	326,522,086	
Savico Investment Joint Stock Company	184,346,702,358	25,206,597,019	159,140,105,339	(680,916,273)	
Bac Au Hanoi Automobile Limited Company	57,197,822,288	32,111,013,760	25,086,808,528	5,025,911,768	
Binh Thuan Automotive Service Joint Stock Company	59,894,629,387	39,639,852,031	20,254,777,356	164,563,306	
Ben Thanh Tay Ninh Automobile Corporation	68,329,070,707	53,179,550,672	15,149,520,035	208,012,314	
Da Nang Automobile Limited Company	23,338,604,754	11,560,603,192	11,778,001,562	1,778,001,562	

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	Total assets as of 1/1/2018 VND	Total liabilities as of 1/1/2018 VND	Owners' equity as of 1/1/2018 VND	Net profit/(loss) Six-month period ended 30/6/2017 VND
ComfortDelgro Savico Taxi Company Limited	92,606,460,284	5,520,942,938	87,085,517,346	2,045,153,466
Toyota East Saigon Joint Stock Company (TESC)	457,361,898,701	222,519,337,247	234,842,561,454	11,685,333,179
Binh Duong New City Automobile Service Joint Stock Company	90,547,690,235	56,657,916,272	33,889,773,963	2,953,504,172
Dana Joint Stock Company (DANA FORD)	72,261,811,694	32,339,168,604	39,922,643,090	7,280,979,533
South West Star Automobile Joint Stock Company	67,216,699,873	17,860,464,515	49,356,235,358	352,315,129
Toyota Ly Thuong Kiet Company Limited	213,487,391,553	153,465,771,177	60,021,620,376	10,106,003,011
Bac Au Automobile Joint Stock Company	193,778,149,891	133,259,048,539	60,519,101,352	3,058,942,264
South Saigon Automobile Service Commercial Investment Joint Stock Company	71,246,309,415	58,294,545,014	12,951,764,401	566,351,181
Savico Investment Joint Stock Company	166,214,492,012	6,393,470,400	159,821,021,612	(236,698,258)
Bac Au Hanoi Automobile Limited Company	70,225,878,633	50,164,981,873	20,060,896,760	(697,211,623)
Binh Thuan Automotive Service Joint Stock Company	60,183,018,277	40,112,804,227	20,070,214,050	-
Ben Thanh Tay Ninh Automobile Corporation	24,107,499,276	9,165,991,555	14,941,507,721	-

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7. Accounts receivable from customers

Accounts receivable from customers detailed by significant customers

	30/6/2018 VND	1/1/2018 VND
Customers in relation to sales of merchandise goods Customers in relation to rental income Customers in relation to sales of real estate Other customers	263,734,939,609 4,543,554,411 11,381,815,282 11,066,713,497	421,818,347,701 4,057,261,443 11,392,744,882 5,696,224,966
	290,727,022,799	442,964,578,992

8. Other receivables

(a) Other short-term receivables

	30/6/2018 VND	1/1/2018 VND
Deposits for trading used cars on behalf of customers	21,566,321,967	15,678,169,967
Advances to employees	20,738,703,346	23,299,322,087
Short-term deposits	1,003,530,184	3,703,090,000
Others	28,949,283,553	44,839,217,642
	72,257,839,050	87,519,799,696

(b) Other long-term receivables

	30/6/2018 VND	1/1/2018 VND
Receivables in business cooperation contracts (*) Long-term deposits Others	104,942,652,480 54,385,319,529 10,608,301,247	106,431,941,568 52,395,615,531 11,878,501,247
	169,936,273,256	170,706,058,346

^(*) These receivables related to a real estate investment cooperation agreement with other partners.

There were no movements in the allowance for doubtful long-term debts during the period.

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9. Inventories

	30/6/2018		1/1/2018	
	Carrying amount VND	Allowance VND	Carrying amount VND	Allowance VND
Goods in transit	27,902,500	_	1,707,995,686	-
Materials and spare parts	11,466,787,566	-	9,263,015,115	-
Work in progress	106,253,263,627	-	100,735,006,129	-
Finished goods	2,180,200,195	-	3,199,863,453	-
Merchandise inventories				
(cars and motorbikes)	504,612,278,590	(2,340,308,192)	606,554,957,529	(2,340,308,192)
Goods on consignment	1,390,484,846	-	457,174,127	-
	625,930,917,324	(2,340,308,192)	721,918,012,039	(2,340,308,192)

Work in progress represented residential real estate projects.

There is no movements in the allowance for inventories during the period.

At 30 June 2018 inventories with carrying value of VND283,533 million (1 January 2018: VND355,069 million) were pledged with banks as security for loans granted to the Group.

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10. Tangible fixed assets

	Buildings VND	Machinery and equipment VND	Office equipment VND	Motor vehicles VND	Others VND	Total VND
Cost						
Opening balance Additions Transfer from construction in progress Disposals Written off	315,818,961,753 636,011,697 1,683,013,799	80,707,178,578 6,663,800,745 955,380,440 (1,073,443,000)	9,538,614,429 1,596,541,173 - (90,000,000)	67,463,816,194 12,370,932,912 1,636,438,564 (15,764,367,874)	10,186,243,103	483,714,814,057 21,267,286,527 4,274,832,803 (16,837,810,874) (90,000,000)
Closing balance	318,137,987,249	87,252,916,763	11,045,155,602	65,706,819,796	10,186,243,103	492,329,122,513
Accumulated depreciation						_
Opening balance Charge for the period Disposals Written off	95,189,167,169 12,010,640,092 -	41,394,279,410 5,198,500,004 (228,698,182)	7,483,178,217 929,493,749 (90,000,000)	17,240,746,033 4,869,583,257 (2,599,320,866)	6,964,302,965 257,650,098	168,271,673,794 23,265,867,200 (2,828,019,048) (90,000,000)
Closing balance	107,199,807,261	46,364,081,232	8,322,671,966	19,511,008,424	7,221,953,063	188,619,521,946
Net book value						
Opening balance Closing balance	220,629,794,584 210,938,179,988	39,312,899,168 40,888,835,531	2,055,436,212 2,722,483,636	50,223,070,161 46,195,811,372	3,221,940,138 2,964,290,040	315,443,140,263 303,709,600,567

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Included in the cost of tangible fixed assets were assets costing VND39,952 million which were fully depreciated as of 30 June 2018 (1 January 2018: VND29,241 million), but which are still in active use.

At 30 June 2018 tangible fixed assets with carrying value of VND70,792 million (1 January 2018: VND90,996 million) were pledged with banks as security for loans granted to the Group.

11. Intangible fixed assets

	Indefinite lived land use rights VND	Definite lived land use rights VND	Software VND	Total VND
Cost				
Opening balance	20,697,299,091	62,143,988,140	4,488,005,025	87,329,292,256
Transfer from construction in progress Disposals	(6,460,000,000)	-	92,000,000	92,000,000 (6,460,000,000)
Closing balance	14,237,299,091	62,143,988,140	4,580,005,025	80,961,292,256
Accumulated amortisation				
Opening balance	-	4,413,583,582	3,924,481,459	8,338,065,041
Charge for the period	-	58,880,418	162,801,360	221,681,778
Closing balance	-	4,472,464,000	4,087,282,819	8,559,746,819
Net book value				
Opening balance	20,697,299,091	57,730,404,558	563,523,566	78,991,227,215
Closing balance	14,237,299,091	57,671,524,140	492,722,206	72,401,545,437

Included in the cost of intangible fixed assets were assets costing VND2,161 million which were fully depreciated as of 30 June 2018 (1 January 2018: VND1,915 million), but which are still in active use.

At 30 June 2018 intangible fixed assets with carrying value of VND20,697 million (1 January 2018: VND20,697 million) were pledged with banks as security for loans granted to the Group.

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12. Investment property

Investment property held to earn rental

	Land use rights VND	Buildings VND	Total VND
Cost			
Opening balance Transfer from construction in progress	68,707,047,550	814,703,085,548 32,600,702,288	883,410,133,098 32,600,702,288
Closing balance	68,707,047,550	847,303,787,836	916,010,835,386
Accumulated depreciation			
Opening balance Charge for the period	10,570,473,702	161,291,101,335 11,711,639,119	171,861,575,037 11,711,639,119
Closing balance	10,570,473,702	173,002,740,454	183,573,214,156
Net book value			
Opening balance Closing balance	58,136,573,848 58,136,573,848	653,411,984,213 674,301,047,382	711,548,558,061 732,437,621,230

Included in the cost of investment properties held to earn rental were assets costing VND9,176 million which were fully depreciated as of 30 June 2018 (1 January 2018: VND8,748 million), but which are still in active use.

At 30 June 2018 investment properties held to earn rental with carrying value of VND549,834 million (1 January 2018: VND526,286 million) were pledged with banks as security for loans granted to the Group.

The fair value of investment properties held to earn rental has not been determined as there were no recent market transactions for similar properties in the same location as the Group's investment properties held to earn rental and there is no active market for such properties.

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13. Construction in progress

	Six-month period ended	
	30/6/2018 VND	30/6/2017 VND
Opening balance	383,146,360,661	334,830,529,720
Additions during the period	70,185,154,384	312,363,639,324
Transfer to tangible fixed assets	(4,274,832,803)	(102,604,071,992)
Transfer to intangible fixed assets	(92,000,000)	(345,093,675)
Transfer to long-term prepayments	(930,252,315)	(3,229,562,311)
Transfer to investment property	(32,600,702,288)	-
Decrease through partial disposal of a subsidiary	-	(119,736,880,000)
Closing balance	415,433,727,639	421,278,561,066
Major constructions in progress were as follows:		
	30/6/2018 VND	1/1/2018 VND
104 Pho Quang Project	263,154,634,444	263,154,634,444
Mecure Son Tra, Da Nang Project	84,351,999,406	84,351,999,406
Showroom of Toyota Nam Dinh Branch of		
Toyota Giai Phong Joint Venture Company, a subsidiary	52,994,726,885	15,580,216,010
Show room Hyundai Song Han	10,649,518,325	90,272,728
Auto Mall Project	2,086,997,009	155,027,000
Showroom of Savico Ha Noi	1,280,208,054	18,611,153,039
Ho Tram, Xuyen Moc Project	243,853,083	243,853,083
Showroom of Toyota Can Tho Company Limited, a subsidiary	-	676,615,951
Others	671,790,433	282,589,000
	415,433,727,639	383,146,360,661

At 30 June 2018 construction in progress with carrying value of VND4,526 million (1 January 2018: nil) were pledged with banks as security for loans granted to the Group.

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14. Prepaid expenses

(a) Short-term prepaid expenses

	30/6/2018 VND	1/1/2018 VND
Office and house rental	540,469,531	827,806,770
Tools and supplies	800,688,740	2,901,392,174
Prepaid land cost	3,894,207,259	283,500,000
Others	9,807,997,642	7,666,949,135
	15,043,363,172	11,679,648,079

(b) Long-term prepaid expenses

	30/6/2018 VND	1/1/2018 VND
Tools and supplies	6,262,105,114	10,242,179,982
Prepaid land costs	1,672,342,700	2,108,990,485
Renovation expenses	2,766,168,309	1,187,170,471
Others	6,760,927,790	6,307,454,819
	17,461,543,913	19,845,795,757

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15. Accounts payable to suppliers

Accounts payable to suppliers detailed by significant suppliers

	30/6/	30/6/2018		1/1/2018		
	Cost VND	Amount within payment capacity VND	Cost VND	Amount within payment capacity VND		
Hino Motor Vietnam Limited Suppliers in relation to Ford	15,938,368,564	15,938,368,564	52,784,432,553	52,784,432,553		
Brand Hyundai Thanh Cong Auto	14,063,475,657	14,063,475,657	10,769,868,725	10,769,868,725		
Viet Nam Joint Stock Company Suppliers in relation to Toyota	7,417,100,000	7,417,100,000	34,450,439,189	34,450,439,189		
Brand	6,093,841,347	6,093,841,347	10,957,339,007	10,957,339,007		
Veam Motor Vietnam Limited	1,540,000	1,540,000	39,926,097,872	39,926,097,872		
Other suppliers	57,408,371,065	57,408,371,065	58,689,983,230	58,689,983,230		
	100,922,696,633	100,922,696,633	207,578,160,576	207,578,160,576		

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16. Taxes and other payables to State Treasury

(a) Taxes and other payables to State Treasury

			Net-off/		
	1/1/2018 VND	Incurred VND	Reclassification VND	Paid VND	30/6/2018 VND
Taxes					
Value added tax Corporate	16,138,115,891	613,104,979,678	(459,270,339,304)	(166,694,833,494)	3,277,922,771
income tax	11,425,374,583	22,870,294,439	13,190,299	(21,416,411,198)	12,892,448,123
Personal	2 110 202 072	0.072.541.407	5 000 454	(10.740.600.470)	2 256 127 254
income tax	3,118,392,963	9,972,541,407	5,882,454	(10,740,689,470)	2,356,127,354
Other obligations					
Land rental	-	7,582,340,015	-	(7,422,594,620)	159,745,395
Other obligations	339,324,656	36,790,503	-	(122,905,397)	253,209,762
	31,021,208,093	653,566,946,042	(459,251,266,551)	(206,397,434,179)	18,939,453,405

(b) Taxes receivable from State Treasury

	1/1/2018	Reclassification	30/6/2018
	VND	VND	VND
Corporate income tax	700,487,440	13,190,299	713,677,739
Personal income tax	97,803,631	5,882,454	103,686,085
	798,291,071	19,072,753	817,363,824

17. Accrued expenses

	30/6/2018 VND	1/1/2018 VND
Interest on borrowings Rental fees Salary and related expenses Professional service fees Accrued expenses for operating expenses Others	830,925,703 421,527,274 9,010,615,102 8,937,113,408 7,295,867,379 26,550,664,942	1,060,408,211 326,454,546 8,951,134,473 9,391,282,377 6,832,410,408 20,395,994,124
	53,046,713,808	46,957,684,139

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18. Unearned revenue

(a) Unearned revenue – short-term

	30/6/2018 VND	1/1/2018 VND
Warranty and customer care services Buildings rental revenue received in advance Portion of long-term unearned revenue to be realised within 12 months Others	2,285,215,798 216,785,578 3,235,200,000 4,400,000	2,669,058,100 235,299,577 6,622,065,152 281,309,396
	5,741,601,376	9,807,732,225

(b) Unearned revenue – long-term

	30/6/2018 VND	1/1/2018 VND
Buildings rental revenue received in advance Amount to be realised within 12 months	87,355,560,946 (3,235,200,000)	90,467,665,152 (6,622,065,152)
Amount to be realised after 12 months	84,120,360,946	83,845,600,000

19. Other payables

(a) Other payables – short-term

	30/6/2018 VND	1/1/2018 VND
Payable to a third party in a real estate project (*)	338,523,950,462	338,409,629,546
Instalment contribution received from customers in relation to		
Tam Binh Residential Project	38,218,914,250	36,686,014,014
Payable to a third party in relation to land rental paid on behalf of		
the Company	38,755,483,552	43,755,483,552
Dividends payable	30,132,848,325	1,362,239,925
Payables to customers	2,414,029,943	3,613,219,302
Insurance premium collected on behalf of insurance agencies	1,616,249,013	1,459,504,445
Others	26,607,370,971	24,083,721,841
	476,268,846,516	449,369,812,625

^(*) Payable to a party of a real estate project represented advance from this party under the Cooperation Agreement dated 10 July 2014 on a project at 104 Pho Quang.

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(b) Other payables – long-term

	30/6/2018 VND	1/1/2018 VND
Long-term deposits received Other long-term payables (*)	64,421,440,798 24,239,513,834	67,953,382,822 24,239,513,834
Amount due after 12 months	88,660,954,632	92,192,896,656

^(*) Other long-term payables, which were interest free, represented amounts contributed by business cooperation contract partners for participation in the Group's property project at Binh An project.

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20. Borrowings

(a) Short-term borrowings

	_, _,	2018	Movements during the period		30/6/2018	
	Carrying amount VND	Amount within repayment capacity VND	Increase VND	Decrease VND	Carrying amount VND	Amount within repayment capacity VND
Short-term borrowings Current portion of	830,803,284,329	830,803,284,329	3,221,434,108,041	(3,406,673,414,361)	645,563,978,009	645,563,978,009
long-term borrowings	25,014,134,558	25,014,134,558	26,718,346,627	(19,138,170,400)	32,594,310,785	32,594,310,785
	855,817,418,887	855,817,418,887	3,248,152,454,668	(3,425,811,584,761)	678,158,288,794	678,158,288,794

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Terms and conditions of short-term borrowings were as follows:

	Currency	Annual interest rate	30/6/2018 VND	1/1/2018 VND
 Vietnam Joint Stock Commercial Bank For Industry and Trade (Vietinbank) Joint Stock Commercial Bank for 	VND	5.30% - 6%	296,347,508,969	350,571,411,328
Foreign Trade of Vietnam (Vietcombank) Vietnam Thuong Tin Commercial	VND	4.70% - 7%	159,270,452,941	94,222,007,053
Joint Stock Bank (Vietbank)	VND	4.90% - 7%	64,004,174,000	211,047,850,904
 ANZ Bank Vietnam Limited 	VND	4.50% - 5.50%	48,443,033,250	46,119,997,200
HSBC Bank (Vietnam) Ltd.Military Commercial Joint Stock	VND	4.60% - 5.50%	41,941,161,350	91,869,420,900
Bank (MB Bank) Bank for Investment and	VND	6.50% - 8%	20,184,500,000	13,467,336,261
Development of Vietnam (BIDV) Vietnam Prosperity Joint Stock	VND	7%	8,504,089,999	10,429,238,354
Commercial Bank (VP Bank) Saigon Bank for Industry and Trade	VND	7.20%	4,177,250,000	3,544,062,500
(Saigonbank)	VND	6.50%	2,341,807,500	-
Loan from an individualVietnam Export Import Commercial	VND	5.30% - 6%	350,000,000	1,300,000,000
Joint Stock Bank (Eximbank)	VND	6%	-	8,231,959,829
			645,563,978,009	830,803,284,329

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Included in short-term borrowings were VND244,002 million (1 January 2018: VND174,011 million) unsecured and VND401,562 million (1 January 2018: VND656,792 million) secured by the following assets:

		30/6/2018 VND	1/1/2018 VND
	Cash equivalents	<u>-</u>	9,414,870,000
	Inventories	283,532,759,395	382,141,735,049
	Short-term investments	6,500,000,000	6,500,000,000
	Tangible fixed assets	3,482,982,338	8,424,427,947
		293,515,741,733	406,481,032,996
(b)	Long-term borrowings		
		30/6/2018 VND	1/1/2018 VND
	Long-term borrowings	405,573,312,363	397,968,905,746
	Repayable within twelve months	(32,594,310,785)	(25,014,134,558)
	Repayable after twelve months	372,979,001,578	372,954,771,188

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Terms and conditions of outstanding long-term borrowings were as follows:

	Currency	Annual y interest rate	Year of maturity	30/6/2018 VND	1/1/2018 VND
 Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank) Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank) 	VND VND	9% 8%	2020 2029	293,205,647,050 40,000,000,000	293,985,585,900 40,000,000,000
 Vietnam Joint Stock Commercial Bank For Industry and Trade (Vietinbank) Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank) 	VND VND	9.50% 11.50%	2025	18,000,000,000 11,825,811,468	20,400,000,000 14,325,811,468
 Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank) - Dong Anh Orient Commercial Joint Stock Bank (OCB) 	VND VND	8.60% - 8.70% 10.60% - 11%	2024	11,688,244,317 10,842,031,306	8,900,000,000
 Vietnam Public Joint Stock Commercial Bank (Pvcom Bank) Vietnam Joint Stock Commercial Bank For Industry 	VND	11% - 12%	2024	10,685,364,993	11,565,010,993
 and Trade (Vietinbank) Vietnam Joint Stock Commercial Bank For Industry and Trade (Viettinbank) 	VND VND	9% 8.70%	2019	5,800,000,000 1,879,919,569	6,200,000,000
Military Commercial Joint Stock Bank (MB Bank)Vietnam Joint Stock	VND	9.20% - 10.50%		1,076,784,326	867,514,158
Commercial Bank For Industry and Trade (Vietinbank) Vietnam International Commercial Bank (Vietbank)	VND VND	10.50% 7.20% - 7.60%	2021 2019	569,509,334	670,015,334 1,054,967,893
				405,573,312,363	397,968,905,746

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Included in long-term borrowings were VND24,093 million of unsecured borrowings (1 January 2018: VND8,900 million) and VND381,480 million of borrowings (1 January 2018: VND389,069 million) secured by the following assets:

	30/6/2018 VND	1/1/2018 VND
Tangible fixed assets	67,308,650,039	82,572,007,348
Intangible fixed assets	20,697,299,091	20,697,299,091
Investment properties	549,833,956,310	526,286,191,862
Construction in progress	4,526,244,317	-
	642,366,149,757	629,555,498,301

21. Bonus and welfare fund

Movements in bonus and welfare fund during the period were as follows:

	Six-month period ended		
	30/6/2018	30/6/2017	
	VND	VND	
Opening balance	13,923,106,755	22,168,124,301	
Appropriation from retained profits (Note 22)	4,696,014,282	2,529,239,306	
Re-appropriation to retained profits (Note 22)	-	(1,715,753,220)	
Utilisation during the period	(3,717,528,691)	(6,490,228,365)	
Closing balance	14,901,592,346	16,491,382,022	

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22. Changes in owners' equity

	Share capital VND	Share premium VND	Other capital VND	Treasury shares VND	Investment and development fund VND	Retained profits VND	Non-controlling interest VND	Total VND
Balance at 1 January 2017	249,955,730,000	317,064,858,303	2,550,000,000	(690,474,358)	46,657,038,976	261,454,985,027	295,493,154,391	1,172,485,292,339
Net profit for the period Capital contribution by non-controlling in Appropriation to equity fund	nterest -	-	-	-	- - 182,607,216	40,141,207,736 - (182,607,216)	33,347,150,410 71,540,000	73,488,358,146 71,540,000
Appropriation to bonus and welfare fund Reversal of bonus and welfare fund Dividends	- - -	- - -	-	- -		(2,004,504,315) 1,715,753,220 (29,970,608,400)	(524,734,991) - (23,627,352,512)	(2,529,239,306) 1,715,753,220 (53,597,960,912)
Appropriation to Board of Management and Supervisory Board fee fund Share dividends received from a subsidia	ry -	-	2,100,000,000	-	-	(575,345,687) (2,100,000,000)	(481,038,000)	(1,056,383,687)
Decrease through partial disposal of a subsidiary	- 	-	-	-	-	-	(599,925,240)	(599,925,240)
Balance at 1 July 2017	249,955,730,000	317,064,858,303	4,650,000,000	(690,474,358)	46,839,646,192	268,478,880,365	303,678,794,058	1,189,977,434,560
Net profit for the period Capital contribution by non-controlling in Appropriation to equity funds	nterest -	- - -	-	-	- - 1,688,175,666	41,492,041,976 - (1,688,175,666)	24,075,226,676 30,057,200,000	65,567,268,652 30,057,200,000
Appropriation to bonus and welfare fund Reversal of bonus and welfare fund Dividends	-	- - -	-	-	-	(44,590,379) 1,284,246,780	(1,127,148,463) - (5,635,000,000)	(1,171,738,842) 1,284,246,780 (5,635,000,000)
Appropriation to Board of Management and Supervisory Board fee fund Share dividends received from a subsidia	- ry -	-	10,200,000,000	- -	(988,652,746)	(2,514,648,353) (9,211,347,254)	(217,236,798)	(2,731,885,151)
Balance at 1 January 2018	249,955,730,000	317,064,858,303	14,850,000,000	(690,474,358)	47,539,169,112	297,796,407,469	350,831,835,473	1,277,347,525,999

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	Share capital VND	Share premium VND	Other capital VND	Treasury shares VND	Investment and development fund VND	Retained profits VND	Non-controlling interest VND	Total VND
Balance at 1 January 2018	249,955,730,000	317,064,858,303	14,850,000,000	(690,474,358)	47,539,169,112	297,796,407,469	350,831,835,473	1,277,347,525,999
Net profit for the period Capital contribution by non-controlling Appropriation to bonus and welfare fund Dividends (Note 24) Appropriation to Board of Management and Supervisory Board fee fund Share dividends received from subsidiar	1 (Note 21)	- - - -	5,536,100,000	- - - -	- - - - (1,937,528,714)	66,454,914,320 - (4,477,245,713) (29,970,608,400) (3,045,067,194) (3,598,571,286)	45,927,352,555 1,281,430,000 (218,768,569) (19,734,921,140) (1,506,201,423)	112,382,266,875 1,281,430,000 (4,696,014,282) (49,705,529,540) (4,551,268,617)
Balance at 30 June 2018	249,955,730,000	317,064,858,303	20,386,100,000	(690,474,358)	45,601,640,398	323,159,829,196	376,580,726,896	1,332,058,410,435

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23. Share capital

The Company's authorised and issued share capital are:

	30/6/2018		1/1/2018	
	Number of shares	VND	Number of shares	VND
Authorised share capital	24,995,573	249,955,730,000	24,995,573	249,955,730,000
Issued ordinary shares	24,995,573	249,955,730,000	24,995,573	249,955,730,000
Treasury ordinary shares	(20,066)	(690,474,358)	(20,066)	(690,474,358)
Ordinary shares currently in circulation	24,975,507	249,265,255,642	24,975,507	249,265,255,642

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

There were no movements in share capital during the period.

24. Dividends

The General Meeting of Shareholders of the Company on 15 Jun 2018 resolved to distribute dividends amounting to VND29,971 million (2017: VND29,971 million), which is equal to 12% of par value of shares in circulation at that time.

25. Investment and development fund

Investment and development fund was appropriated from retained profits in accordance with the resolution of General Meeting of Shareholders. This fund was established for the purpose of future business expansion. When the fund is utilised for business expansion, the amount utilised is transferred to Share capital.

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26. Off balance sheet items

(a) Leases

The future minimum lease payments under non-cancellable operating leases were:

		30/6/2018 VND	1/1/2018 VND
	Within one year From two to five years	38,911,560,131 224,928,162,576	68,304,685,125 279,568,218,919
	Over five years	108,577,232,322	197,293,850,095
		372,416,955,029	545,166,754,139
(b)	Goods held for third parties		
		30/6/2018 VND	1/1/2018 VND
	Goods held for third parties	95,843,636,360	216,346,324,401

27. Revenue from sales of goods and provision of services

Total revenue represented the gross value of goods sold and services rendered exclusive of value added tax.

Net revenue comprised of:

	Six-month period ended		
	30/6/2018	30/6/2017	
	VND	VND	
Total revenue			
 Sales of merchandise goods 	5,691,798,658,843	6,385,895,292,070	
 Services rendered 	370,334,332,614	255,312,120,085	
 Rental income 	89,446,187,300	85,074,074,379	
	6,151,579,178,757	6,726,281,486,534	
Less revenue deductions	(10,171,333,272)	(3,924,938,286)	
Net revenue	6,141,407,845,485	6,722,356,548,248	

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28. Cost of goods sold and services provided

	Six-month period ended		
	30/6/2018 VND	30/6/2017 VND	
Merchandise goods sold Services rendered Investment property rental services Reversal of allowance for inventories	5,368,522,866,638 320,743,138,834 18,522,698,977	6,158,834,554,733 201,179,497,441 18,177,138,392 (621,400,002)	
	5,707,788,704,449	6,377,569,790,564	

29. Financial income

	Six-month period ended		
	30/6/2018	30/6/2017	
	VND	VND	
Interest income from deposits	2,160,499,657	2,094,671,959	
Income from security trading	742,749,928	35,000,000	
Dividends	1,584,001,500	3,013,380,000	
Foreign exchange gains	-	65,902	
Other financial income	3,619,235,645	4,322,070,068	
	8,106,486,730	9,465,187,929	

30. Financial expenses

	Six-month period ended		
	30/6/2018	30/6/2017	
	VND	VND	
Interest expense	39,978,164,974	43,896,601,094	
Reversal of allowance for short-term and long-term			
financial investments	(3,915,000,000)	(836,836,000)	
Loss on partial disposal of investments in a subsidiary	-	8,385,122,777	
Other financial expenses	903,864,034	854,785,005	
	36,967,029,008	52,299,672,876	

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31. Selling expenses

	Six-month period ended		
	30/6/2018	30/6/2017	
	VND	VND	
Labour costs and staff costs	110,975,577,392	92,479,647,827	
Outside service expenses	27,874,783,669	23,228,986,391	
Commission and insurance	16,703,310,218	27,105,929,273	
Depreciation and amortisation	11,460,646,152	12,418,865,844	
Tools and supplies	5,331,609,967	6,322,620,568	
Others	37,275,407,149	35,201,925,408	
	209,621,334,547	196,757,975,311	

32. General and administration expenses

	Six-month period ended		
	30/6/2018 VND	30/6/2017 VND	
Labour costs and staff costs	61,953,472,255	51,326,975,678	
Outside service expenses	29,591,778,458	27,560,345,594	
Depreciation expenses	5,810,634,030	8,914,122,031	
Others	33,427,822,951	22,419,346,263	
	130,783,707,694	110,220,789,566	

33. Other income

	Six-month period ended	
	30/6/2018	30/6/2017
	VND	VND
Gains on disposals of fixed assets	1,271,506,404	1,046,543,033
Deductions in payables granted by suppliers	33,101,035,552	54,386,047,890
Commission received from other parties	3,257,909,093	8,598,494,104
Bonus from suppliers for reaching sales targets	2,866,902,031	13,152,133,510
Others	11,820,107,609	9,531,763,167
	52,317,460,689	86,714,981,704

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34. Other expenses

	Six-month period ended		
	30/6/2018	30/6/2017	
	VND	VND	
Losses on disposals of fixed assets	33,140,297	51,292,058	
Tax penalties for late payment	159,458,424	6,072,355	
Others	1,174,170,547	2,434,384,826	
	1,366,769,268	2,491,749,239	

35. Trading and business costs by element

	Six-month period ended		
	30/6/2018 VND	30/6/2017 VND	
Cost of merchandise goods	5,441,071,722,778	6,234,706,318,770	
Labour costs and staff costs	231,303,858,065	192,753,215,054	
Depreciation and amortisation	35,199,188,097	37,126,000,300	
Outside services	164,247,281,664	101,848,664,392	
Other expenses	176,371,696,086	118,114,356,925	

36. Income tax

(a) Recognised in the balance sheet

	30/6/2018 VND	1/1/2018 VND
Deferred tax assets Accrued expenses	2,584,589,729	2,584,589,729

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(b) Recognised in the statement of income

	Six-month period ended 30/6/2018 30/6/2017	
	VND	VND
Current tax expense Current period Over provision in prior periods	22,870,294,439	15,669,077,699 (98,610,519)
	22,870,294,439	15,570,467,180
Deferred tax expenses Origination of temporary differences Benefit of tax losses recognised	- -	323,779,240 (310,364,533)
	-	13,414,707
Income tax expense	22,870,294,439	15,583,881,887

(c) Reconciliation of effective tax rate

	Six-month period ended 30/6/2018 30/6/2017 VND VND	
Profit before tax	135,252,561,314	89,072,240,033
Tax at the Company's tax rate Non-deductible expenses Non-taxable income Deferred tax assets not recognised Tax losses utilised Deferred tax liabilities not recognised on elimination of share of profit from associates and reversal of allowance for diminution in the value of investments in subsidiaries and associates	27,050,512,263 80,882,807 (3,878,252,426) 618,086,942 (896,734,509)	17,814,448,007 101,109,670 (806,676,000) 758,256,310 (624,862,108)
Over provision in prior periods	-	(98,610,519)
<u>-</u>	22,870,294,439	15,583,881,887

Deferred tax assets have not been recognised by certain subsidiaries in respect of their tax losses because it is not probable that future taxable profit will be available against which the subsidiaries can utilise the benefits therefrom.

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(d) Applicable tax rates

Under the terms of Income Tax Law, the Company and its subsidiaries have an obligation to pay the government income tax at the rate of 20% of taxable profits.

37. Basic earnings per share

The calculation of basic earnings per share was based on the profit attributable to ordinary shareholders after deducting the amounts appropriated to Bonus and welfare fund and Board of Management and Supervisory Board fee fund and a weighted average number of ordinary shares outstanding as follows:

(i) Net profit attributable to ordinary shareholders

	Six-month period ended	
	30/6/2018	30/6/2017
	VND	VND
Net profit attributable to ordinary shareholders of Saigon General		
Service Corporation	66,454,914,320	40,141,207,736
Appropriation to bonus and welfare fund (Note 22)	(4,477,245,713)	(2,004,504,315)
Reversal of bonus and welfare fund (Note 22)	=	1,715,753,220
Appropriation to Board of Management and Supervisory Board fee		
fund	(3,045,067,194)	(575,345,687)
	58,932,601,413	39,277,110,954

(ii) Weighted average number of ordinary shares

	Six-month period ended	
	30/6/2018	30/6/2017
	Number of shares	Number of shares
Weighted average number of ordinary shares	24,975,507	24,975,507

As of 30 June 2018, the Group did not have potentially dilutive ordinary shares.

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38. Significant transactions with related parties

Identity of related parties

The Group has controlled related party relationships with its subsidiaries and has related relationship with its associates, and with its key management personnel.

Transactions with key management personnel

Total remuneration and business allowances to key management personnel were as follows:

	Six-month period ended	
	30/6/2018	30/6/2017
	VND	VND
Board of Management	1,498,000,000	1,319,019,000
Board of Directors	251,000,000	271,431,000
Supervisory Board	355,600,000	399,790,000
	2,104,600,000	1,990,240,000

Other related party transactions

During the period, there were the following significant transactions with other related parties:

			Six-month pe	eriod ended
			30/6/2018	30/6/2017
Related party	Relationship	Nature of transaction	VND	VND
ComfortDelgro Savico	Associate	Dividends	2,400,000,000	-
Taxi Company Limited		Rental income	54,454,456	-
Toyota East Saigon	Associate	Capital contribution	-	12,307,350,000
Joint Stock Company		Purchases of cars	-	709,090,909
(TESC)		Purchases of fixed assets	-	765,400,000
		Dividends	1,028,542,500	3,085,627,500
South West Start	Associate	Capital contribution	-	6,570,000,000
Automobile Joint Stock Company		Other financial income	5,824,000	40,833,333
Toyota Ly Thuong	Associate	Sales of cars	-	14,467,209,218
Kiet Company Limited		Purchases of cars	=	14,196,872,131
		Dividends	-	11,900,691,000
Savico Investment	Associate	Capital contribution	-	15,800,000,000
Joint Stock Company		Other financial income	-	92,083,333

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			Six-month pe	riod ended
Related party	Relationship	Nature of transaction	30/6/2018 VND	30/6/2017 VND
Bac Au Hanoi Automobile Limited Company	Associate	Capital contribution	-	5,000,000,000
Binh Duong New City Automobile Service Joint Stock Company	Associate	Capital contribution Dividends	1,643,000,000 1,101,600,000	783,750,000
Ben Thanh Tay Ninh Automobile Corporation	Associate	Sale of fixed assets Dividends Sales of goods Purchase of goods	6,460,000,000 104,006,157 7,714,960,658 17,990,815,131	- - -
Dana Joint Stock Company (DANA FORD)	Associate	Sales of cars	946,679,890	-
South Saigon Automobile Service Commercial Investment Joint Stock Company	Associate	Dividends Rental income Sales of goods	180,000,000 1,282,961,808 81,881,817	- - -
Binh Thuan Automotive Service Joint Stock Company	Associate	Sales of goods Purchase of goods	6,594,926,246 86,876,349,482	- -
Da Nang Automobile Company Limited	Associate	Capital contribution Loans granted to associate Sales of goods Sales of rental Purchase of goods Other financial income	5,000,000,000 1,000,000,000 19,464,629,639 653,715,982 4,092,642,092 60,716,485	- - - - -

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39. Non-cash investing activities

	Six-month period ended	
	30/6/2018 VND	30/6/2017 VND
Investment property acquired but not yet paid Net-off receivables from partial disposal of investments in	38,755,483,552	47,872,251,552
subsidiary against advances from customers Investments in associate acquired by netting-off against short-term	-	10,000,000,000
loan receivables Netting off account receivable from customers against short-term loan receivables	-	9,800,000,000
	-	200,000,000

40. Corresponding figures

The corresponding figures as at 1 January 2018 were brought forward from the Group's audited figures as at 31 December 2017 and the corresponding figures of the statements of income and cash flow for the six-month period ended 30 June 2017 were brought forward from the Group's reviewed consolidated interim financial statement for that period.

10 August 2018

Prepared by:

Ngo Van Danh Chief Accountant Approved by:

CÔNG TY
CÔ PHÂN
DỊCH VỤ TÔNG HỰP

Mai Viet Ha

T.P HO C'Ceneral Director