# Saigon General Service Corporation and its subsidiaries

Consolidated interim financial statements for the six-month period ended 30 June 2017

# Saigon General Service Corporation Corporate information

Decision No.	3448/QD-UB 3449/QD-UB	9 July 2004 9 July 2004
	These decisions were issued by the Ho C	hi Minh City People's Committee.
Business Licence	4103002955	15 December 2004
	The Company's business licence has be recent of which is by business licence No The business licence was issued by Ho Ch Department.	. 0301154821 dated 26 January 2015.
Board of Management	Mr. Nguyen Binh Minh Mr. Mai Viet Ha Ms. Nguyen Viet Hoa Mr. Doan Van Quang Mr. Nguyen Cong Binh Mr. Nguyen Duc Trong Mr. Luong Quang Hien	Chairman Member Member Member Member Member
Board of Directors	Mr. Mai Viet Ha Mr. Doan Van Quang Ms. Nguyen Thu Nga Mr. Nguyen Cong Binh	General Director Deputy General Director Deputy General Director Deputy General Director
Supervisory Board	Ms. Nguyen Nhu Anh Mr. Nguyen Thai Hoa Ms. Phan Phuong Nga Mr. Tran Huy Dung	Head of the Board Member Member (from 31 March 2017) Member (until 31 March 2017)
Registered Office	68 Nam Ky Khoi Nghia Street District 1, Ho Chi Minh City Vietnam	
Auditors	KPMG Limited Vietnam	

# Saigon General Service Corporation Statement of the Board of Directors

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The Board of Directors of Saigon General Service Corporation ("the Company") presents this statement and the accompanying consolidated interim financial statements of the Company and its subsidiaries (together referred to as "the Group") for the six-month period ended 30 June 2017.

The Board of Directors is responsible for the preparation and fair presentation of the consolidated interim financial statements in accordance with the Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting. In the opinion of the Board of Directors:

- (a) the consolidated interim financial statements set out on pages 5 to 63 give a true and fair view of the consolidated financial position of the Group as at 30 June 2017, and of the consolidated results of operations and the consolidated cash flows of the Group for the six-month period ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Group will not be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised the accompanying consolidated interim financial statements for issue.

On Behalf of the Board of Directors PHÂ VU TONG HOP DICH Mai Viet Ha T.PGeneral Director

Ho Chi Minh City, 10 August 2017

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#### CONSOLIDATED INTERIM FINANCIAL STATEMENTS REVIEW REPORT

### To the Shareholders Saigon General Service Corporation

We have reviewed the accompanying consolidated interim financial statements of Saigon General Service Corporation ("the Company") and its subsidiaries (together referred to as "the Group"), which comprise the consolidated balance sheet as at 30 June 2017, the consolidated statements of income and cash flows for the six-month period then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Directors on 10 August 2017, as set out on pages 5 to 63.

#### Management's Responsibility

The Company's Board of Directors is responsible for the preparation and fair presentation of these consolidated interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting, and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated interim financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express a conclusion on these consolidated interim financial statements based on our review. We conducted our review in accordance with Vietnamese Standard on Review engagements 2410 – *Review of interim financial information performed by the independent auditor of the entity.* 

A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



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#### Auditor's Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated interim financial statements do not give a true and fair view, in all material respects, of the consolidated financial position of Saigon General Service Corporation and its subsidiaries as at 30 June 2017 and of its consolidated results of operations and cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting.

KPMG Limited's Branch in Ho Chi Minh City Vietnam CHI NH Remiew Report No.: 17-01-330 CÔNG TY TN KΡ PHO H Nguyen Thanh Nghi

Practicing Auditor Registration Certificate No. 0304-2013-007-1 Deputy General Director

Ho Chi Minh City, 10 August 2017

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# Saigon General Service Corporation and its subsidiaries Consolidated balance sheet as at 30 June 2017

### Form B 01a - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	30/6/2017 VND	1/1/2017 VND
ASSETS				
Current assets (100 = 110 + 120 + 130 + 140 + 150)	100		1,750,542,016,872	1,736,418,709,247
Cash and cash equivalents	110	6	168,355,414,832	231,191,439,679
Cash	111		123,385,319,832	154,176,575,255
Cash equivalents	112		44,970,095,000	77,014,864,424
Short-term financial investments	120		48,566,281,855	48,444,445,855
Trading securities	121	7(a)	50,844,913,855	51,869,913,855
Allowance for diminution in the value of				
trading securities	122	7(a)	(14,338,632,000)	(15,175,468,000)
Held-to-maturity investments	123	7(b)	12,060,000,000	11,750,000,000
Accounts receivable – short-term	130		553,240,891,021	545,397,552,956
Accounts receivable from customers	131	8	425,846,356,932	398,763,820,419
Prepayments to suppliers	132		56,804,055,945	73,008,332,043
Loan receivables	135		-	3,000,000,000
Other receivables – short-term	136	9(a)	71,384,041,781	71,418,964,131
Allowance for doubtful debts	137		(793,563,637)	(793,563,637)
Inventories	140	10	923,356,013,063	845,503,520,873
Inventories	141		947,821,020,651	870,589,928,463
Allowance for inventories	149		(24,465,007,588)	(25,086,407,590)
Other current assets	150		57,023,416,101	65,881,749,884
Short-term prepaid expenses	151	15(a)	17,030,020,725	18,470,655,349
Deductible value added tax	152		38,775,974,239	46,497,201,276
Taxes receivable from State Treasury	153	17(b)	1,217,421,137	913,893,259

# Saigon General Service Corporation and its subsidiaries Consolidated balance sheet as at 30 June 2017 (continued)

## Form B 01a - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	30/6/2017 VND	1/1/2017 VND
Long-term assets (200 = 210 + 220 + 230 + 240 + 250 + 260)	200		1,966,407,600,728	1,601,399,267,878
Accounts receivable – long-term	210		163,655,805,015	137,654,838,220
Other receivables – long-term	216	9(b)	167,805,805,015	141,804,838,220
Allowance for doubtful long-term debts	219	9(b)	(4,150,000,000)	(4,150,000,000)
Fixed assets	220		344,794,982,810	248,463,382,989
Tangible fixed assets	221	11	316,467,856,373	220,610,926,831
Cost	222		468,440,263,246	350,850,311,584
Accumulated depreciation	223		(151,972,406,873)	(130,239,384,753)
Intangible fixed assets	227	12	28,327,126,437	27,852,456,158
Cost	228		36,117,768,116	34,342,442,441
Accumulated amortisation	229		(7,790,641,679)	(6,489,986,283)
Investment property	230	13	719,164,785,230	656,960,899,324
Cost	231		879,362,068,763	805,606,585,211
Accumulated depreciation	232		(160,197,283,533)	(148,645,685,887)
Long-term work in progress	240		421,278,561,066	334,830,529,720
Construction in progress	242	14	421,278,561,066	334,830,529,720
Long-term financial investments	250		295,326,125,778	204,259,591,217
Investments in associates	252	7(c)	289,590,861,778	191,844,327,217
Equity investments in other entities	253	7(c)	5,735,264,000	12,415,264,000
Other long-term assets	260		22,187,340,829	19,230,026,408
Long-term prepaid expenses	261	15(b)	19,024,900,544	16,054,171,416
Deferred tax assets	262	37(a)	3,162,440,285	3,175,854,992
TOTAL ASSETS (270 = 100 + 200)	270		3,716,949,617,600	3,337,817,977,125

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#### Form B 01a – DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Code	Note	30/6/2017 VND	1/1/2017 VND
300		2,526,972,183,040	2,165,332,684,786
310		1,951,920,777,714	1,604,378,313,823
311	16	117,601,421,549	183,206,146,897
312-		127,535,386,204	124,334,860,408
313	17(a)	14,811,795,423	40,930,607,637
314		40,456,775,593	65,124,231,200
315	18	46,074,210,386	44,026,701,271
318	19(a)	3,848,299,567	6,807,126,251
319	20(a)	513,518,791,030	159,644,926,422
320	21(a)	1,071,400,197,758	957,951,034,891
321		182,518,182	184,554,545
322	22	16,491,382,022	22,168,124,301
330		575,051,405,326	560,954,370,963
336	19(b)	90,728,936,363	90,316,000,000
337	20(b)	106,002,949,114	111,020,646,268
338	21(b)	378,319,519,849	359,617,724,695
400		1,189,977,434,560	1,172,485,292,339
410	23	1,189,977,434,560	1,172,485,292,339
411	24	249,955,730,000	249,955,730,000
412		317,064,858,303	317,064,858,303
414		4,650,000,000	2,550,000,000
415	24	(690,474,358)	(690,474,358)
418	26	46,839,646,192	46,657,038,976
421		268,478,880,365	261,454,985,027
429		303,678,794,058	295,493,154,391
440		3,716,949,617,600	3,337,817,977,125
	300 310 311 312 313 314 315 318 319 320 321 322 330 336 337 338 400 410 411 412 414 415 418 421 429	300         310         311       16         312       313         313       17(a)         314       315         318       19(a)         319       20(a)         320       21(a)         321       322         330       336         336       19(b)         337       20(b)         338       21(b)         400       412         414       415         415       24         418       26         421       429	CodeNoteVND $300$ 2,526,972,183,040 $310$ 1,951,920,777,714 $311$ 16117,601,421,549 $312$ 127,535,386,204 $313$ 17(a)14,811,795,423 $314$ 40,456,775,593 $315$ 1846,074,210,386 $318$ 19(a)3,848,299,567 $319$ 20(a)513,518,791,030 $320$ 21(a)1,071,400,197,758 $321$ 182,518,182 $322$ 2216,491,382,022 $330$ 575,051,405,326 $336$ 19(b)90,728,936,363 $337$ 20(b)106,002,949,114 $338$ 21(b)378,319,519,849 $400$ 1,189,977,434,560 $411$ 24249,955,730,000 $415$ 24(690,474,358) $418$ 2646,839,646,192 $421$ 268,478,880,365 $429$ 303,678,794,058

Prepared by:

Ngo Van Danh Chief Accountant

10 August 2017

154 pproved by: CONG T CÔ PHÂN **VU TÔNG HƠ** DICH Mai Viet Ha General Director

The accompanying notes are an integral part of these consolidated interim financial statements

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# Saigon General Service Corporation and its subsidiaries Consolidated statement of income for the six-month period ended 30 June 2017

### Form B 02a – DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

			Six-month period ended			
	Code	Note	30/6/2017 VND	30/6/2016 VND		
Revenue from sales of goods and provision of services	01	28	6,726,281,486,534	6,039,528,961,118		
Revenue deductions	02	28	(3,924,938,286)	(5,601,214,308)		
Net revenue (10 = 01 + 02)	10	28	6,722,356,548,248	6,033,927,746,810		
Cost of sales	11	29	(6,377,569,790,564)	(5,730,222,494,609)		
Gross profit (20 = 10 + 11)	20		344,786,757,684	303,705,252,201		
Financial income Financial expenses In which: Interest expense Share of profit in associates	21 22 23 24	30 31 7(c)	9,465,187,929 (52,299,672,876) ( <i>43,896,601,094</i> ) 9,875,499,708	6,381,827,894 (30,099,221,473) (29,353,815,587) 4,418,948,169		
Selling expenses General and administrative expenses	25 26	32 33	(196,757,975,311) (110,220,789,566)	(137,301,199,429) (89,055,399,297)		
Net operating profit (30 = 20 + 21 + 22 + 24 + 25 + 26)	30		4,849,007,568	58,050,208,065		
Other income Other expenses	31 32	34 35	86,714,981,704 (2,491,749,239)	28,914,399,229 (1,947,761,956)		
Results of other activities $(40 = 31 + 32)$	40		84,223,232,465	26,966,637,273		
Accounting profit before tax $(50 = 30 + 40)$	50		89,072,240,033	85,016,845,338		
Income tax expense – current	51	<b>37(b)</b>	(15,570,467,180)	(16,153,666,488)		
Income tax expense – deferred	52	<b>37(b)</b>	(13,414,707)	-		
Net profit after tax (60 = 50 + 51 + 52)	60		73,488,358,146	68,863,178,850		

The accompanying notes are an integral part of these consolidated interim financial statements

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# Saigon General Service Corporation and its subsidiaries Consolidated statement of income for the six-month period ended 30 June 2017 (continued)

# Form B 02a - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

		Six-month period ended		
	Code Note	30/6/2017 VND	30/6/2016 VND	
Net profit after tax (60 = 50 + 51 + 52)	60	73,488,358,146	68,863,178,850	
Attributable to:				
Equity holders of the Company	61	40,141,207,736	42,607,582,409	
Non-controlling interest	62	33,347,150,410	26,255,596,441	
Basic earnings per share	70 38	1,573	1,563	

10 August 2017

Prepared by:

Ngo Van Danh Chief Accountant

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The accompanying notes are an integral part of these consolidated interim financial statements

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# Saigon General Service Corporation and its subsidiaries Consolidated statement of cash flows for the six-month period ended 30 June 2017 (Indirect method)

### Form B 03a - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

			Six-month period ended		
	Code	Note	30/6/2017 VND	30/6/2016 VND	
			VILD		
CASH FLOWS FROM OPERATING ACT	IVITIES				
Accounting profit before tax Adjustments for	01		89,072,240,033	85,016,845,338	
Depreciation and amortisation	02		37,126,000,300	27,508,231,619	
Allowances and provisions	03		(1,458,236,002)	(1,689,146,234)	
(Gains)/losses on disposals of tangible					
fixed assets	05		(995,250,975)	604,105,687	
Loss on partial disposal of investments in					
a subsidiary	05		8,385,122,777	-	
Losses on written off of fixed assets	05		-	211,409,602	
Loss on written off of investments in an					
associate	05		-	70,072,710	
Losses on written off construction in					
progress	05		-	813,904,721	
Dividends and interest income	05		(5,108,051,959)	(3,015,023,042)	
Income from associates	05		(9,875,499,708)	(4,418,948,169)	
Interest expense	06		43,896,601,094	29,353,815,587	
Operating profit before changes in	08	•	161 042 025 560	124 455 267 910	
working capital	08		161,042,925,560	134,455,267,819	
Change in receivables and other current					
assets	09		860,112,441	(136,862,148,432)	
Change in inventories	10		(77,231,092,188)	(53,042,821,597)	
Change in payables and other liabilities	11		153,205,355,691	(46,850,231,519)	
Change in prepaid expenses	12		1,699,467,807	(5,256,909,939)	
Change in trading securities	13		1,025,000,000	583,145,600	
			240,601,769,311	(106,973,698,068)	
Interest paid	14		(43,901,253,030)	(29,666,969,943)	
Corporate income tax paid	15		(24,405,324,186)	(22,184,447,988)	
Other payments for operating activities	17		(7,546,612,052)	(8,130,860,857)	
Net cash flows from operating activities	20		164,748,580,043	(166,955,976,856)	

# Saigon General Service Corporation and its subsidiaries Consolidated statement of cash flows for the six-month period ended 30 June 2017 (Indirect method – continued)

## Form B 03a – DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

			Six-month p	eriod ended
	Code	Note	30/6/2017 VND	30/6/2016 VND
CASH FLOWS FROM INVESTING ACTIV	VITIES			
Payments for additions to fixed assets Proceeds from partial disposal of investments in a subsidiary, net of cash	21		(368,794,026,728)	(85,038,836,856)
disposed Proceeds from disposals of tangible fixed	22		53,382,313,983	-
assets Proceeds from disposals of other long-term	22		12,918,443,870	1,059,090,909
investments	22		-	29,245,050,000
Placement of held-to-maturity investments	23		(310,000,000)	(6,850,000,000)
Payments for investments in other entities	25		(32,197,350,000)	(26,300,000,000)
Receipts of dividends and interest	27		12,198,133,759	5,434,538,042
Net payments in other non-current assets			(26,000,966,795)	(28,492,693,498)
Net cash flows from investing activities	30		(348,803,451,911)	(110,942,851,403)
CASH FLOWS FROM FINANCING ACTT	VITIES			
Proceeds from borrowings	33		4,400,766,999,647	4,079,134,825,956
Payments to settle loan principals Proceeds from equity issued by	34		(4,268,616,041,626)	(3,797,476,449,850)
subsidiaries to non-controlling interest Payments of dividends to equity holders			71,540,000	6,380,200,000
of the Company Payments of dividends to non-controlling	36		-	(35,388,381,090)
interest	36		(11,003,651,000)	(12,017,424,857)
Net cash flows from financing activities	40		121,218,847,021	240,632,770,159

# Form B 03a - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

			riod ended
Code	Note	30/6/2017 VND	30/6/2016 VND
50		(62,836,024,847)	(37,266,058,100)
60		231,191,439,679	211,789,394,100
70	6	168,355,414,832	174,523,336,000
	50 60	50 60	Code         Note         VND           50         (62,836,024,847)           60         231,191,439,679

10 August 2017

Prepared by:

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Ngo Van Danh Chief Accountant

Approved by: CÔNG TY CÔ PHÂN DICH VU TÔNG HƠP Viet Ha General Director

The accompanying notes are an integral part of these consolidated interim financial statements

#### Form B 09a - DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of, and should be read in conjunction with, the accompanying consolidated interim financial statements.

# 1. Reporting entity

### (a) **Ownership structure**

Saigon General Service Corporation ("the Company") was incorporated as a joint-stock company under Decision No. 3448/QD-UB issued by the Ho Chi Minh City People's Committee on 9 July 2004 and amended by Decision No. 3449/QD-UB on the same day.

The consolidated interim financial statements of the Company for the six-month period ended 30 June 2017 comprise the Company and its subsidiaries (together referred to as "the Group") and the Group's interest in associates.

### (b) Principals activities

The principal activities of the Group are:

- Services and trading: trading, distribution, repair and maintenance of cars, motorbikes and spare parts; trading jewelries, construction materials; providing bar and restaurant services;
- Real estate: trading real estate, land use rights; leasing warehouses, office, commercial centres; investing, developing real estate projects such as office buildings, apartments, villas and high-class resorts; and
- Financial services: investing in subsidiaries, associates and in shares of other entities operating in trading and services, real estate and infrastructures.

The Company's shares are listed on the Ho Chi Minh Stock Exchange.

#### (c) Normal operating cycle

The normal operating cycle of the Group is generally within 12 months.

#### (d) Group structure

As at 30 June 2017, the Group had 2,465 employees (1 January 2016: 2,309 employees).

As at 30 June 2017, the Group had 13 subsidiaries and 10 associates (1 January 2016: 14 subsidiaries and 8 associates) as follows:

#### Form B 09a – DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### Subsidiaries

Number	Name	Principal activity	Address	Percent economic in 30/6/2017	0
1	Saigon Automobile Service Joint Stock Company (SAIGON FORD)	Trading FORD cars and spare parts, providing maintenance services.	61A Cao Thang Street, Ward 3, District 3, Ho Chi Minh City, Vietnam	52.05%	52.05%
2	Toyota Giai Phong Joint Venture Company (TGP)	Trading TOYOTA cars and spare parts, providing maintenance services.	807 Giai Phong Street, Giap Bat Ward, Hoang Mai District, Hanoi City, Vietnam	51%	51%
3	Saigon Service Trading Limited Company (YAMAHA Can Tho)	Trading YAMAHA motorbikes and spare parts, providing maintenance services.	164 – 166C, 3/2 Street, Hung Loi Ward, Ninh Kieu District, Can Tho City, Vietnam	88.12%	88.12%
4	Saigon Star Corporation	Trading SUZUKI, HONDA and VEAM automobile and motorbikes and spare parts, providing maintenance services.	510 National Highway 13, Hiep Binh Phuoc Ward, Thu Duc District, Ho Chi Minh City, Vietnam	59.62%	59.62%
5	Savico Hanoi Corporation	Operating business centre, providing hotel services; civil construction, industrial projects; agents and consignment; import and export activities; trading and maintaining automobile; providing engine rental, transportation and car parking services.	7 – 9 Nguyen Van Linh Street, Long Bien Ward, Ha Noi City, Vietnam	70%	70%
6	Toyota Can Tho Company Limited	Trading TOYOTA cars and spare parts, providing maintenance services.	K2-0, Vo Nguyen Giap Street, Thanh Thuan Area, Phu Thu Ward, Cai Rang District, Can Tho City, Vietnam	51%	51%

#### Form B 09a – DN/HN

(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Number	Name	Principal activity	Address	Percent economic in 30/6/2017	0
7	Savico Da Nang Corporation	Trading real estate; providing workshops and office rental services; providing consulting and real estate brokerage services; trading automobile and spare parts; providing maintenance and repairing service; providing transportation services.	66 Vo Van Tan Street, Chinh Gian Ward, Thanh Khe District, Da Nang City, Vietnam	70%	70%
8	OtoS Joint Stock Company (otos.vn) (*)	Providing e-commerce services; advertising services; trading cars and spare parts; providing maintenance and repairing services; providing software publishment and other services related to information technology.	68 Nam Ky Khoi Nghia Street, Nguyen Thai Binh Ward, District 1, Ho Chi Minh City, Vietnam	80.33%	77.07%
9	Da Nang Son Tra Corporation	Trading real estate; providing hotel and travel services; operating restaurant, providing foods and beverages; providing transportation and civil construction services.	Bai Trem, Hoang Sa Street, Tho Quang Ward, Son Tra District, Da Nang City, Vietnam	98%	98%
10	Saigon Cuu Long Automobile Corporation	Trading GM cars and spare parts; providing maintenance and transportation services.	274 30/4 Street, Hung Loi Ward, Ninh Kiều District, Can Tho City, Vietnam	84.17%	84.17%
11	Saigon North West Automobile Joint Stock Company	Trading FUSO truck and spare parts; providing maintenance, repairing and transportation services.	43/7A Xuan Thoi Dong 2 Area, Xuan Thoi Dong Ward, Hoc Mon District, Ho Chi Minh City, Vietnam	80%	80%
12	Vinh Thinh Automobile Joint Stock Company	Trading HINO truck and spare parts; providing maintenance, repairing and transportation services.	5/5 Binh Giao Area, Thuan Giao Ward, Thuan An Town, Binh Dương Province, Vietnam	90%	90%

#### Form B 09a – DN/HN

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Number	Name	Principal activity	Address	Percent economic in 30/6/2017	8
13	Nam Song Hau Automobile Joint Stock Company	Trading HONDA cars and spare parts; providing maintenance, repairing and transportation services.	Block E1-1, Vo Nguyen Giap Street, Thanh Loi Area, Phu Thu Ward, Cai Rang District, Can Tho City, Vietnam	93%	93%
14	Savico Investment Joint Stock Company (**)	Trading real estate; providing property consultancy, brokerage, auction; providing services on market study, surveys of public opinion; providing architecture and related technology consultancy; providing specialised design and construction services; trading automobile and spare parts; providing maintenance and repairing services; providing kindergarten education.	66-68 Nam Ky Khoi Nghia Street, Nguyen Thai Binh Ward, District 1, Ho Chi Minh City, Vietnam	-	99.50%

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### Associates

Number	Name	Principal activity	Address	Percent economic in 30/6/2017	0
1	ComfortDelgro Savico Taxi Company	Providing the transportation and maintenance services.	384A Kha Van Can, Hiep Binh Chanh Ward, Thu Đuc District, Ho Chi Minh City, Vietnam	40.03%	40.03%
2	Toyota East Saigon Joint Stock Company (TESC)	Trading TOYOTA cars and spare parts, providing maintenance services.	507 Ha Noi Highway, District 2, Ho Chi Minh City, Vietnam	35.16%	35.16%
3	Binh Duong New City Automobile Service Joint Stock Company	Trading FORD cars and spare parts, providing maintenance services.	Lot C13, Hung Vuong Street, Lien Hop Area, Hoa Phu Ward, Thu Dau Mot City, Binh Duong Province, Vietnam	35.41%	35.41%
4	Dana Joint Stock Company (DANA FORD)	Trading FORD cars and spare parts, providing maintenance services.	56 Dien Bien Phu Street, Thanh Khe Ward, Da Nang City, Vietnam	28.19%	28.19%
5	South West Star Automobile Joint Stock Company (*)	Trading HYUNDAI cars and spare parts; providing maintenance, repairing and transportation services.	91 Cach Mang Thang Tam Street, An Thoi Ward, Binh Thuy District, Can Tho City, Vietnam	43.80%	43.80%
6	Toyota Ly Thuong Kiet Company Limited	Trading TOYOTA cars and spare parts, providing maintenance services, non-life insurance agency.	188 Le Trong Tan, Tay Thanh Ward, Tan Phu District, Ho Chi Minh City, Vietnam	20%	20%
7	Bac Au Automobile Joint Stock Company	Trading VOLVO cars and spare parts, providing maintenance services.	340A Nguyen Van Linh, Binh Thuan Ward, District 7, Ho Chi Minh City, Vietnam	39.81%	39.81%

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(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Number	Name	Principal activity	Address	Percenta economic in 30/6/2017	0
8	South Saigon Automobile Service Commercial Investment Joint Stock	Trading GM cars and spare parts, providing maintenance services.	1489 Nguyen Van Linh, Tan Phong Ward, District 7, Ho Chi Minh City, Vietnam	30%	30%
9	Savico Investment Joint Stock Company (**)	Trading real estate; providing property consultancy, brokerage, auction; providing services on market study, surveys of public opinion; providing architecture and related technology consultancy; providing specialised design and construction services; trading automobile and spare parts; providing maintenance and repairing services; providing kindergarten education.	66-68 Nam Ky Khoi Nghia Street, Nguyen Thai Binh Ward, District 1, Ho Chi Minh City, Vietnam	39.50%	-
10	Bac Au Hanoi Automobile Limited Company (***)	Trading VOLVO cars and spare parts, providing maintenance services.	9 Nguyen Van Linh, Gia Thuy Ward, Long Bien District, Hanoi City, Vietnam	25%	-

(\*) During the period, the Group acquired additionally 3.26% of shares of a subsidiary – OtoS Joint Stock Company amounting to VND2,064 million and increased the percentage of economic interest from 77.07% to 80.33%.

(\*\*) During the period, the Group disposed 60% of shares of Savico Investment Joint Stock Company to Nguyen Nguyen Group Investment Corporation, a third party and lost the control over this investment, but still retained significant influence. The investment has been reclassified to investments in associates since the partial disposal.

(\*\*\*) On 5 June 2017, the Group acquired 25% of shares of Bac Au Hanoi Automobile Limited Company amounting to VN5,000 million. At the reporting date, the Group has fully paid for the subscribed shares.

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# 2. Basis of preparation

#### (a) Statement of compliance

The consolidated interim financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting.

### (b) Basis of measurement

The consolidated interim financial statements, except for the consolidated interim statement of cash flows, are prepared on the accrual basis using the historical cost concept. The consolidated interim statement of cash flows is prepared using the indirect method.

### (c) Annual accounting period

The annual accounting period of the Group is from 1 January to 31 December.

#### (d) Accounting and presentation currency

The Group's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statement presentation purpose.

# 3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Group in the preparation of these consolidated interim financial statements.

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### (a) Basis of consolidation

#### (i) Subsidiaries

Subsidiaries are entities controlled by the Group. The financial statements of the subsidiaries are included in the consolidated interim financial statements from the date that control commences until the date that control ceases.

### (ii) Non-controlling interests

Non-controlling interests ("NCI") are measured at their proportionate share of the acquiree's identifiable net assets at date of acquisition.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners. The difference between the change in the Group's share of net assets of the subsidiary and any consideration paid or received is recorded directly in retained profits under equity.

### (iii) Loss of control

When the Group losses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related NCI and other components of equity. Any resulting gain or loss is recognised in the consolidated income statement. Any interest retained in the former subsidiary when control is lost is stated at the carrying amount of the retained investment in the financial statements adjusted for appropriate shares of changes in equity of the investee since the acquisition date, if significant influence in the investee is maintained, or otherwise stated at cost.

#### (iv) Associates

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Associates are accounted for using the equity method. The consolidated interim financial statements include the Group's share of the income and expenses of the associates, after adjustments to align the accounting policies with those of the Group, from the date that significant influence commences until the date that significant influence ceases. When the Group's share of losses exceeds its interest in an associate, the carrying amount of that interest (including any long-term investments) is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the associate.

### (v) Transactions eliminated on consolidation

Intra-group balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains and losses arising from transactions with associates are eliminated against the investments to the extent of the Group's interest in the associate.

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#### (b) Foreign currency transactions

Transactions in currencies other than VND during the period have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the average of the account transfer buying rates and selling rates at the end of the accounting period quoted by the commercial bank where the Groupmost frequently conducts transactions.

All foreign exchange differences are recorded in the consolidated interim statement of income.

#### (c) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

### (d) Investments

#### (i) Trading securities

Trading securities are those held by the Group for trading purpose i.e. purchased for resale with the aim of making profits. Trading securities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at cost less allowance for diminution in value. An allowance is made for diminution in value of trading securities if market price of the securities item falls below its carrying amount. The allowance is reversed if the market price subsequently increases after the allowance was recognised. An allowance is reversed only to the extent that the securities' carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

#### (ii) Held-to-maturity investments

Held-to-maturity investments are those that the Group's management has intention and ability to hold until maturity. Held-to-maturity investments include term deposits at bank, bonds, redeemable preference shares which the issuers are required to repurchase at a certain date and granting loans held to maturity. These investments are stated at costs less allowance for impairment.

### (iii) Investments in equity instruments of other entities

Investments in equity instruments of other entities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment values if the investee has suffered a loss, except where such a loss was anticipated by the Group's management before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

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### (e) Accounts receivable

Trade and other receivables are stated at cost less allowance for doubtful debts.

#### (f) Inventories

Inventories consist of residential projects, cars, motorbikes and spare parts.

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a specific identification basis for real estate, cars, motorbikes and weighted average basis for spare parts and includes all costs incurred in bringing the inventories to their present location and condition. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and selling expenses.

Cost of work in progress includes land use rights and land development costs.

The Group applies the perpetual method of accounting for inventories.

#### (g) Tangible fixed assets

#### (i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the consolidated statement of income in the period in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

#### (ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

•	buildings	6 – 42 years
•	machinery and equipment	4-8 years
•	office equipment	2 – 10 years
•	motor vehicles	5 – 6 years
•	others	3-5 years

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(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

### (h) Intangible fixed assets

#### (i) Land use rights

Land use rights comprise:

- those granted by the State for which land use payments are collected;
- those acquired in a legitimate transfer; and
- rights to use leased land obtained before the effective date of Land Law (2003) for which payments have been made in advance for more than 5 years and supported by land use right certificate issued by competent authority.

Land use rights with indefinite period of use are stated at cost. Land use rights with definite period of use are stated at cost less accumulated amortisation. The initial cost of land use rights comprises its purchase price and any directly attributable costs incurred in conjunction with securing the land use rights. Amortisation is computed on a straight-line basis over 20 to 50 years.

### (ii) Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 3 to 4 years.

### (i) Investment property

#### Investment property held to earn rental

#### Cost

Investment property held to earn rental is stated at cost less accumulated depreciation. The initial cost of an investment property held to earn rental comprises its purchase price, cost of land use rights and any directly attributable expenditure of bringing the property to the condition necessary for it to be capable of operating in the manner intended by management. Expenditure incurred after investment property held to earn rental has been put into operation, such as repairs and maintenance, is charged to the consolidated statement of income in the period in which the expenditure is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in future economic benefits in excess of the originally assessed standard of performance of the existing investment property held to earn rental, the expenditure is capitalised as an additional cost of the investment property.

#### Depreciation

Land use rights with indefinite period of use are not amortised. Land use rights with definite period of use are stated at cost less accumulated depreciation. Depreciation is computed on a straight-line basis over the estimated useful lives of investment property. The estimated useful lives are as follows:

•	land use rights	18-50 years
	buildings	5 - 36 years

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#### (j) Construction in progress

Projects that are being constructed or developed for future mixed use as fixed assets, investment properties and property for sale (inventories) are classified as construction in progress and stated at cost, until construction or development is completed or costs can be measured reliably for the properties, at which time they are reclassified and subsequently accounted for as fixed assets, investment property or inventories, as described in respective notes.

All costs directly associated with the purchase and development of a project, costs incurred in conjunction with securing the leasehold land use rights, and all subsequent capital expenditures for the development qualifying as acquisition costs are capitalised.

Borrowing costs are capitalised if they are directly attributable to the acquisition, construction or production of a qualifying asset. Capitalisation of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Capitalisation of borrowing costs may continue until the assets are substantially ready for their intended use. The capitalisation rate is arrived at by reference to the actual rate payable on borrowings for development purposes or, with regard to that part of the development cost financed out of general funds, to the average rate.

### (k) Long-term prepaid expenses

#### (i) Prepaid land costs

Prepaid land costs comprise prepaid land lease rentals, including those for which the Group obtained land use rights certificate but are not qualified as intangible fixed assets under Circular No. 45/2013/TT-BTC dated 25 April 2013 of the Ministry of Finance providing guidance on management, use and depreciation of fixed assets, and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the consolidated statement of income on a straight-line basis over the term of the lease of 8 years.

### (ii) Tools and supplies

Tools and supplies held for use by the Group in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Cost of tools and supplies are amortised on a straight-line basis over a period ranging from 2 to 3 years.

### (iii) Others

Other prepaid expenses mainly comprise renovation expense are amortised on a straight-line basis over a period ranging from 2 to 3 years.

#### (l) Trade and other payables

Trade and other payables are stated at their cost.

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### (m) Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

#### (n) Share capital

#### (i) Ordinary shares

Incremental costs directly attributable to the issue of shares, net of tax effects, are recognised as a deduction from share premium.

#### (ii) Repurchase and reissue of ordinary shares (treasury shares)

When shares recognized as equity are repurchased, the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is recognized as a reduction from equity. Repurchased shares are classified as treasury shares under equity. When treasury shares are sold for reissue subsequently, cost of the reissued shares is determined on a weighted average basis. Any difference between the amount received and the cost of the shares reissued is presented within share premium.

#### (o) Equity funds

Allocations are made to equity funds from retained profits each period based on percentage decided by the shareholders in their annual ordinary general meeting.

Under Circular 200, financial reserve is no longer used. Outstanding balance of this reserve is transferred to the investment and development fund. Utilisation of the above reserve funds requires approval of the shareholders.

#### (p) Taxation

Income tax on the consolidated profit or loss for the period comprises current and deferred tax. Income tax is recognised in the consolidated interim statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the balance sheet date, and any adjustment to tax payable in respect of previous periods.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using tax rates enacted or substantively enacted at the balance sheet date.

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A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### (q) Revenue

#### (i) Sales of real estate

Revenue from transfer of land use rights and sale of standard-designed houses which do not require significant customisation for each customer is recognised in the consolidated interim statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due. Transfer of significant risks and rewards is determined to be at the time of sale or completion of the property, whichever is later.

#### (ii) Sales of merchandise goods

Revenue from the sale of merchandise goods is recognised in the consolidated interim statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods. Revenue on sales of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

#### (iii) Services rendered

Services mainly consist of repair and maintenance for cars and motorbikes.

Revenue from services rendered is recognised in the consolidated interim statement of income in proportion to the stage of completion of the transaction at the balance sheet date. The stage of completion is assessed by reference to surveys of work performed. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

#### (iv) Rental income

Rental income from leased property is recognised in the separate interim statement of income on a straightline basis over the term of the lease or when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or possible return of property. Lease incentives granted are recognised as an integral part of the total rental income.

### (r) Financial income

#### (i) Interest income

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

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### (ii) Revenue from security trading

Revenue from security trading activities is recognised in the consolidated interim statement of income when significant risks and rewards of ownership have been transferred to the buyer. Significant risks and rewards of ownership have been transferred upon the completion of trading transaction (for listed securities) or the completion of the agreement on transfer of assets (for non-listed securities).

### (iii) Dividend income

Dividends income is recognised when the right to receive dividends is established.

#### (s) Operating lease payments

Payments made under operating leases are recognised in the consolidated interim statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the consolidated interim statement of income as an integral part of the total lease expense.

### (t) Borrowing costs

Borrowing costs are recognised as an expense in the period in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

#### (u) Earnings per share

The Group presents basic and diluted earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders (after deducting any amounts appropriated to bonus and welfare funds for the accounting period) of the Group by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares, which comprise convertible bonds and share options.

#### (v) Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary format for segment reporting is based on business segment. The Group operates in Vietnam, a single geographical segment.

#### (w) Related parties

Parties are considered to be related to the Group if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Group and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

# Saigon General Service Corporation and its subsidiaries

Notes to the consolidated interim financial statements for the six-month period ended 30 June 2017 (continued)

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# 4. Segment reporting

For the six-month period ended:

	Services and trading		Investment property services		Financial	services	Total		
	30/6/2017	30/6/2016	30/6/2017	30/6/2016	30/6/2017	30/6/2016	30/6/2017	30/6/2016	
	VND	VND	VND	VND	VND	VND	VND	VND	
Segment revenue	6,637,532,954,149	5,929,634,409,735	84,823,594,099	104,293,337,075	-	-	6,722,356,548,248	6,033,927,746,810	
Segment other income Direct and attributable cost	99,724,776,120	26,463,059,113	3,513,987,331	89,016,444	2,718,380,000	3,446,939,020	105,957,143,451	29,999,014,577	
of sales to segments Direct and attributable	(6,338,019,143,306)	(5,684,143,799,863)	(39,550,647,258)	(46,078,694,746)	-	-	(6,377,569,790,564)	(5,730,222,494,609)	
other expenses to segments	(326,763,835,150)	(230,324,245,603)	(32,036,874,107)	(24,964,592,316)	(477,728,496)	(1,166,982,280)	(359,278,437,753)	(256,455,820,199)	
Segment profit	72,474,751,813	41,629,423,382	16,750,060,065	33,339,066,457	2,240,651,504	2,279,956,740	91,465,463,382	77,248,446,579	
Un-allocated income							98,525,890	9,716,160,715	
Un-allocated expenses							(2,491,749,239)	(1,947,761,956)	
Income tax							(15,583,881,887)	(16,153,666,488)	
						-	73,488,358,146	68,863,178,850	

# Saigon General Service Corporation and its subsidiaries

Notes to the consolidated interim financial statements for the six-month period ended 30 June 2017 (continued)

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	Services and trading 30/6/2017 1/1/2017		Investment property services 30/6/2017 1/1/2017		Financial 30/6/2017	services 1/1/2017	Total 30/6/2017 1/1/2017		
	VND	VND	VND	VND	VND	VND	VND	VND	
Assets Current assets	1,543,611,158,798	1,506,838,189,096	170,169,919,340	192,676,252,067	36,760,938,734	36,904,268,084	1,750,542,016,872	1,736,418,709,247	
Non-current assets Un-allocated assets	567,156,971,577	582,309,965,300	1,394,749,112,028	1,014,176,819,355	1,339,076,838	1,736,628,231	1,750,542,010,872 1,963,245,160,443 3,162,440,285	1,730,410,709,247 1,598,223,412,886 3,175,854,992	
	2,110,768,130,375	2,089,148,154,396	1,564,919,031,368	1,206,853,071,422	38,100,015,572	38,640,896,315	3,716,949,617,600	3,337,817,977,125	
Liabilities									
Current liabilities Non-current liabilities	1,328,161,408,921 108,443,585,771	1,328,672,318,245 93,525,903,675	621,894,825,058 465,659,879,543	263,671,040,201 466,203,282,246	1,864,543,735 947,940,012	12,034,955,377 1,225,185,042	1,951,920,777,714 575,051,405,326	1,604,378,313,823 560,954,370,963	
Non-current naointies	108,445,585,771	95,525,905,075	405,059,879,545	400,203,282,240	947,940,012	1,223,185,042	575,051,405,520	500,954,570,905	
	1,436,604,994,692	1,422,198,221,920	1,087,554,704,601	729,874,322,447	2,812,483,747	13,260,140,419	2,526,972,183,040	2,165,332,684,786	
For the six-month period									
	Services a 30/6/2017 VND	nd trading 30/6/2016 VND	Investment pro 30/6/2017 VND	perty services 30/6/2016 VND	Financial 30/6/2017 VND	services 30/6/2016 VND	Tot 30/6/2017 VND	tal 30/6/2016 VND	
Depreciation and amortisation	25,574,402,654	15,781,945,032	11,551,597,646	11,726,286,587	-	-	37,126,000,300	27,508,231,619	
Allowances and provisions	(621,400,002)	-	-	(864,379,915)	(836,836,000)	(824,766,319)	(1,458,236,002)	(1,689,146,234)	
Capital expenditure	30,880,029,703	18,447,705,768	386,119,122,876	66,591,131,088	-	-	416,999,152,579	85,038,836,856	

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# 5. Partial disposal of a subsidiary

6.

During the period, the Group disposed 60% of the investments in Savico Investment Joint Stock Company to Nguyen Nguyen Group Investment Corporation, a third party, and lost the control over this investment, but still retained significant influence. The investment has been reclassified to investments in associates since the partial disposal.

The partial disposal as described above had the following effect on the Group's consolidated interim balance sheet of the Group at the partial disposal date as follows:

		Savico Investment Joint Stock Company VND
Cash Deductible value added tax Construction in progress (Note 14) Non-controlling interest (Note 23)		217,686,017 30,482,000 119,736,880,000 (599,925,240)
Total costs of partial disposal	-	119,385,122,777
Loss from partial disposal of a subsidiary (Note 31)		(8,385,122,777)
Total disposal consideration	-	111,000,000,000
Less: cash balance of the subsidiary disposed Less: remained investments in associate at partial disposal date		217,686,017 47,400,000,000
Cash flow on partial disposal, net of cash disposed in the consolidat statement of cash flows	ted interim	63,382,313,983
Cash and cash equivalents		
	30/6/2017 VND	1/1/2017 VND
Cash on hand	20,567,923,86	9 15,424,708,233

Cash on hand	20,567,923,869	15,424,708,233
Cash in banks	102,817,395,963	138,751,867,022
Cash equivalents	44,970,095,000	77,014,864,424
	168,355,414,832	231,191,439,679

As at 30 June 2017, no cash equivalents were pledged with banks as security for loans granted to the Group (1 January 2017: VND4,258 million).

# Saigon General Service Corporation and its subsidiaries

Notes to the consolidated interim financial statements for the six-month period ended 30 June 2017 (continued)

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# 7. Investments

# (a) Trading securities

	30/6/2017			1/1/2017				
	Quantity	Carrying amount VND	Fair value VND	Allowance for diminution in value VND	Quantity	Carrying amount VND	Fair value VND	Allowance for diminution in value VND
Short-term financial investments in:								
Listed shares								
<ul> <li>Ben Thanh Trading and Service Joint Stock Company</li> </ul>	9	162,572	162,572	-	9	162,572	162,572	-
<ul> <li>Viet Thai Joint Stock Company</li> </ul>	650,760	8,042,676,000	7,028,208,000	(298,632,000)	650,760	8,042,676,000	7,028,208,000	(1,014,468,000)
<ul> <li>Tien Len Steel Corporation Joint Stock Company</li> </ul>	3	22,740	22,740	-	3	22,740	22,740	-
TASCO Joint Stock Company	-	-	-	-	80,000	1,025,000,000	904,000,000	(121,000,000)
Non-listed shares								
<ul> <li>Pacific Construction Investment and Commercial Joint</li> </ul>								
Stock Company	500,000	14,000,000,000	(*)	(9,000,000,000)	500,000	14,000,000,000	(*)	(9,000,000,000)
<ul> <li>Ben Thanh Non Nuoc Joint Stock Company</li> </ul>	900,000	9,000,000,000	(*)	-	900,000	9,000,000,000	(*)	-
Toan Cau Insurance Company	180,000	6,300,000,000	(*)	(5,040,000,000)	180,000	6,300,000,000	(*)	(5,040,000,000)
<ul> <li>Ho Chi Minh City Electric Power Trading Investment</li> </ul>								
Corporation	1,350,000	13,500,000,000	(*)	-	1,350,000	13,500,000,000	(*)	-
Hai Phong Securities Joint Stock Company	812	2,052,543	(*)	-	812	2,052,543	(*)	-
	-	50,844,913,855		(14,338,632,000)	-	51,869,913,855		(15,175,468,000)

(\*) At the reporting date, fair value of these investments was not available.

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Movements in the allowance for diminution in value of trading securities during the period were as follows:

	Six-month p	Six-month period ended			
	30/6/2017 VND	30/6/2016 VND			
Opening balance Increase in allowance during the period Allowance utilised during the period	-	15,845,846,319 389,480,000 (591,600,000)			
Written back Closing balance	(836,836,000)	(1,214,246,319) 14,429,480,000			

# (b) Held-to-maturity investments

	30/6/2	2017	1/1/2	2017
Carrying amount VND		Fair value VND	Carrying amount VND	Fair value VND
Held-to-maturity investments – short-term				
<ul> <li>term deposits</li> </ul>	12,060,000,000	12,060,000,000	11,750,000,000	11,750,000,000

# Saigon General Service Corporation and its subsidiaries

Notes to the consolidated interim financial statements for the six-month period ended 30 June 2017 (continued)

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# (c) Equity investments in other entities

30 June 2017	% of equity owned	% of voting rights	Carrying amount VND	Fair value VND	Allowance for diminution in value VND
Equity investments in:					
Associates					
<ul> <li>ComfortDelgro Savico Taxi Company</li> </ul>	40.03%	40.03%	35,584,911,285	(*)	-
Toyota East Saigon Joint Stock Company (TESC) (a)	35.16%	35.16%	72,160,911,671	(*)	-
Binh Duong New City Automobile Service Joint Stock Company	35.41%	35.41%	15,509,939,698	(*)	-
Dana Joint Stock Company (DANA FORD)	28.19%	28.19%	15,673,690,768	(*)	-
South West Star Automobile Joint Stock Company (b)	43.80%	43.80%	20,181,881,502	(*)	-
<ul> <li>Toyota Ly Thuong Kiet Company Limited</li> </ul>	51%	51%	31,093,607,720	(*)	-
Bac Au Automobile Joint Stock Company	39.81%	39.81%	27,491,041,131	(*)	-
South Saigon Automobile Service Commercial Investment Joint Stock Company	30%	30%	3,794,279,848	(*)	-
Savico Investment Joint Stock Company (c)	39.50%	39.50%	63,100,598,155	(*)	-
Bac Au Hanoi Automobile Limited Company (d)	25%	25%	5,000,000,000	(*)	-
			289,590,861,778		-
Others			5,735,264,000	(*)	
Other long-term investments			5,755,204,000		-
			295,326,125,778		-

# Saigon General Service Corporation and its subsidiaries

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1 January 2017	% of equity owned	% of voting rights	Carrying amount VND	Fair value VND	Allowance for diminution in value VND
Equity investments in:					
Associates					
<ul> <li>ComfortDelgro Savico Taxi Company</li> </ul>	40.03%	40.03%	34,766,236,353	(*)	-
<ul> <li>Toyota East Saigon Joint Stock Company (TESC)</li> </ul>	35.16%	35.16%	61,082,122,037	(*)	-
<ul> <li>Binh Duong New City Automobile Service Joint Stock Company</li> </ul>	35.41%	35.41%	14,917,853,871	(*)	-
<ul> <li>Dana Joint Stock Company (DANA FORD)</li> </ul>	28.19%	28.19%	12,741,640,310	(*)	-
<ul> <li>South West Star Automobile Joint Stock Company</li> </ul>	43.80%	43.80%	13,457,567,475	(*)	-
<ul> <li>Toyota Ly Thuong Kiet Company Limited</li> </ul>	51%	51%	33,739,344,765	(*)	-
<ul> <li>Bac Au Automobile Joint Stock Company</li> </ul>	39.81%	39.81%	17,512,179,606	(*)	-
South Saigon Automobile Service Commercial Investment Joint Stock Company	30%	30%	3,627,382,800	(*)	
			191,844,327,217		-
Others • Other long-term investments			12,415,264,000	(*)	
		-	204,259,591,217		

(\*) At the reporting date, fair value of these investments was not available.

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- (a) On 30 June 2017, the Group acquired additionally VND12,307 million of shares of Toyota East Saigon Joint Stock Company (TESC). At the reporting date, the Group fully paid for subscribed shares.
- (b) On 18 April 2017, the Group acquired additionally VND6,570 million of shares of South West Star Automobile Joint Stock Company. At the reporting date, the Group fully paid for subscribed shares.
- (c) On 1 March 2017, the Group disposed 60% of shares of Savico Investment Joint Stock Company to Nguyen Nguyen Group Investment Corporation, a third party and lost the control over this investment. On 31 March 2017, the Group acquired additionally VND15,800 million of shares of Savico Investment Joint Stock Company. At the reporting date, the Group fully paid for subscribed shares.
- (d) On 5 June 2017, the Group acquired 25% of shares of Bac Au Hanoi Automobile Limited. At the reporting date, the Group has fully paid for subscribed shares.

Movements of investments in associates were as follows:

	Six-month period ended		
	30/6/2017 VND	30/6/2016 VND	
Balance at the beginning of the period	191,844,327,217	152,825,091,873	
New investments	39,677,350,000	19,200,000,000	
Transfers from investments in subsidiaries and other long-term			
investments	56,400,000,000	-	
Share of net profit in associates (net of income tax)	9,875,499,708	4,418,948,169	
Dividends from associates	(8,206,315,147)	(2,419,515,000)	
Liquidation of associates	-	(70,072,710)	
	289,590,861,778	173,954,452,332	

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Summary of financial position and performance of associates were as follows:

	Total assets as of 30/6/2017 VND	Total liabilities as of 30/6/2017 VND	Owners' equity as of 30/6/2017 VND	Net profit/(loss) Six-month period ended 30/6/2017 VND
ComfortDelgro Savico Taxi Company	95,892,882,865	6,997,276,358	88,895,606,507	2,045,153,466
Toyota East Saigon Joint Stock Company (TESC)	682,359,078,170	512,907,086,575	169,451,991,595	11,685,333,179
Binh Duong New City Automobile Service Joint Stock Company	91,253,064,236	58,252,082,114	33,000,982,122	2,953,504,172
Dana Joint Stock Company (DANA FORD)	73,303,422,663	35,258,145,811	38,045,276,852	7,280,979,533
South West Star Automobile Joint Stock Company	74,493,800,606	28,017,401,297	46,476,399,309	352,315,129
Toyota Ly Thuong Kiet Company Limited	275,563,000,768	194,022,998,514	81,540,002,254	10,106,003,011
Bac Au Automobile Joint Stock Company	143,315,611,423	85,667,130,532	57,648,480,891	3,058,942,264
South Saigon Automobile Service Commercial Investment Joint Stock Company	123,462,376,243	110,814,776,750	12,647,599,493	566,351,181
Savico Investment Joint Stock Company	136,756,749,759	1,008,400,000	135,748,349,759	(236,698,258)
Bac Au Hanoi Automobile Limited Company	34,919,467,263	15,843,223,930	19,076,243,333	(697,211,623)

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	Total assets as of 1/1/2017 VND	Total liabilities as of 1/1/2017 VND	Owners' equity as of 1/1/2017 VND	Net profit/(loss) Six-month period ended 30/6/2016 VND
ComfortDelgro Savico Taxi Company	94,307,507,319	7,457,054,278	86,850,453,041	911,753,070
Toyota East Saigon Joint Stock Company (TESC)	495,864,022,098	322,136,890,305	173,727,131,793	7,799,800,404
Binh Duong New City Automobile Service Joint Stock Company	126,733,112,976	95,035,505,081	31,697,607,895	1,823,835,473
Dana Joint Stock Company (DANA FORD)	68,694,800,426	37,930,503,107	30,764,297,319	5,437,296,418
South West Star Automobile Joint Stock Company	125,727,379,210	94,458,460,525	31,268,918,685	1,781,708,346
Toyota Ly Thuong Kiet Company Limited	229,694,097,170	146,359,406,927	83,334,690,243	(317,533,698)
Bac Au Automobile Joint Stock Company	117,491,785,571	62,766,224,301	54,725,561,270	(2,029,573,373)
South Saigon Automobile Service Commercial Investment Joint Stock Company	52,377,631,360	40,302,880,224	12,074,751,136	-

### 8. Accounts receivable from customers

### Accounts receivable from customers detailed by significant customers

	30/6/2017 VND	1/1/2017 VND
Customers in relation to sales of merchandise goods	389,694,012,186	373,126,393,523
Customers in relation to rental income	3,667,040,358	7,531,096,621
Customers in relation to sales of real estate	11,454,696,882	13,226,866,859
Other customers	21,030,607,506	4,879,463,416
	425,846,356,932	398,763,820,419

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### 9. Other receivables

#### (a) Other receivables – short-term

	30/6/2017 VND	1/1/2017 VND
Deposits for trading used cars on behalf of customers	23,222,421,967	24,704,421,967
Advances to employees	15,329,887,716	19,840,658,502
Short-term deposits	9,407,276,902	6,394,789,570
Dividends receivable	1,134,000,000	-
Interest receivable	-	17,766,653
Others	22,290,455,196	20,461,327,439
	71,384,041,781	71,418,964,131

#### (b) Other receivables – long-term

	30/6/2017 VND	1/1/2017 VND
Receivables in business cooperation contracts (*) Long-term deposits Others	113,408,861,568 41,477,976,100 12,918,967,347	113,406,731,568 15,094,801,021 13,303,305,631
	167,805,805,015	141,804,838,220

(\*) These receivables related to a real estate investment cooperation agreement with other partners.

Movements in the allowance for doubtful long-term debts during the period were as follows:

	Six-month period ended		
	30/6/2017 VND	30/6/2016 VND	
Opening balance Written back	4,150,000,000	6,830,507,240 (864,379,915)	
Closing balance	4,150,000,000	5,966,127,325	

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### 10. Inventories

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	30/6/2017		1/1/2017	
	Carrying amount VND	Allowance VND	Carrying amount VND	Allowance VND
Goods in transit Materials and spare parts	41,091,100 7,840,822,836	-	8,738,144,365 8,358,691,735	- (2,420,239,855)
Work in progress Finished goods Merchandise inventories	101,313,269,600 1,295,226,093	(21,975,574,661)	98,413,666,982 766,459,655	(21,975,574,661)
(cars and motorbikes) Goods on consignment	836,853,172,266 477,438,756	(2,489,432,927)	754,067,412,038 245,553,688	(690,593,074)
	947,821,020,651	(24,465,007,588)	870,589,928,463	(25,086,407,590)

Movements in the allowance for inventories during the period were as follows:

	Six-month period ended		
	30/6/2017 VND	30/6/2016 VND	
Opening balance Written back	25,086,407,590 (621,400,002)	24,567,431,419	
Closing balance	24,465,007,588	24,567,431,419	

At 30 June 2017 inventories with carrying value of VND353,754 million (1 January 2017: VND240,794 million) were pledged with banks as security for loans granted to the Group

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# 11. Tangible fixed assets

	Buildings VND	Machinery and equipment VND	Office equipment VND	Motor vehicles VND	Others VND	Total VND
Cost						
Opening balance Additions Transfers from construction in progress (Note 14) Disposals	212,746,421,844 1,329,419,573 84,905,838,581	55,003,983,667 3,351,662,708 17,187,233,411 (41,000,000)	10,930,751,188 2,819,159,374 (1,986,015,418)	62,117,871,782 21,915,396,048 511,000,000 (12,436,902,615)	10,051,283,103 34,160,000 - -	350,850,311,584 29,449,797,703 102,604,071,992 (14,463,918,033)
Closing balance	298,981,679,998	75,501,879,786	11,763,895,144	72,107,365,215	10,085,443,103	468,440,263,246
Accumulated depreciation						
Opening balance Charge for the period Disposals	71,157,061,815 12,434,459,547	32,392,224,566 5,277,219,836 (1,703,652)	6,864,479,425 574,092,505 (120,655,284)	13,749,760,811 5,487,410,273 (2,418,366,202)	6,075,858,136 500,565,097 -	130,239,384,753 24,273,747,258 (2,540,725,138)
Closing balance	83,591,521,362	37,667,740,750	7,317,916,646	16,818,804,882	6,576,423,233	151,972,406,873
Net book value						
Opening balance Closing balance	141,589,360,029 215,390,158,636	22,611,759,101 37,834,139,036	4,066,271,763 4,445,978,498	48,368,110,971 55,288,560,333	3,975,424,967 3,509,019,870	220,610,926,831 316,467,856,373

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Included in the cost of tangible fixed assets were assets costing VND38,859 million which were fully depreciated as of 30 June 2017 (1 January 2017: VND35,849 million), but which are still in active use.

At 30 June 2017 tangible fixed assets with carrying value of VND106,968 million (1 January 2017: VND41,434 million) were pledged with banks as security for loans granted to the Group.

#### 12. Intangible fixed assets

	Indefinite lived land use rights VND	Definite lived land use rights VND	Software VND	Total VND
Cost				
Opening balance Additions Transfers from construction	20,697,299,091	10,932,464,000	2,712,679,350 1,430,232,000	34,342,442,441 1,430,232,000
in progress (Note 14)	-	-	345,093,675	345,093,675
Closing balance	20,697,299,091	10,932,464,000	4,488,005,025	36,117,768,116
Accumulated amortisation				
Opening balance Charge for the period	-	4,178,190,742 117,696,420	2,311,795,541 1,182,958,976	6,489,986,283 1,300,655,396
Closing balance	-	4,295,887,162	3,494,754,517	7,790,641,679
Net book value				
Opening balance Closing balance	20,697,299,091 20,697,299,091	6,754,273,258 6,636,576,838	400,883,809 993,250,508	27,852,456,158 28,327,126,437

Included in the cost of intangible fixed assets were assets costing VND1,905 million which were fully depreciated as of 30 June 2017 (1 January 2017: VND1,815 million), but which are still in active use.

At 30 June 2017 intangible fixed assets with carrying value of VND20,697 million (1 January 2017: VND20,697 million) were pledged with banks as security for loans granted to the Group.

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### 13. Investment property

#### Investment property held to earn rental

	Land use rights VND	Buildings VND	Total VND
Cost			
Opening balance Additions	68,707,047,550	736,899,537,661 73,755,483,552	805,606,585,211 73,755,483,552
Closing balance	68,707,047,550	810,655,021,213	879,362,068,763
Accumulated depreciation			
Opening balance Charge for the period	10,570,473,702	138,075,212,185 11,551,597,646	148,645,685,887 11,551,597,646
Closing balance	10,570,473,702	149,626,809,831	160,197,283,533
Net book value			
Opening balance Closing balance	58,136,573,848 58,136,573,848	598,824,325,476 661,028,211,382	656,960,899,324 719,164,785,230

Included in the cost of investment properties held to earn rental were assets costing VND8,748 million which were fully depreciated as of 30 June 2017 (1 January 2017: VND8,748 million), but which are still in active use.

At 30 June 2017 investment properties held to earn rental with carrying value of VND531,229 million (1 January 2017: VND539,959 million) were pledged with banks as security for loans granted to the Group.

The fair value of investment properties has not been determined for disclosure in the consolidated interim financial statements because there is currently no guidance on determination of fair value of investment properties using valuation techniques under the Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting.

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# 14. Construction in progress

	Six-month period ended		
	30/6/2017	30/6/2016	
	VND	VND	
Opening balance	334,830,529,720	171,438,939,997	
Additions during the period	312,363,639,324	66,591,131,088	
Transfers to tangible fixed assets (Note 11)	(102,604,071,992)	(10,324,566,340)	
Transfers to intangible fixed assets (Note 12)	(345,093,675)	-	
Transfers to long-term prepayments	(3,229,562,311)	-	
Written off	-	(813,904,721)	
Decrease through partial disposal of a subsidiary (Note 5)	(119,736,880,000)	-	
Closing balance	421,278,561,066	226,891,600,024	

Major constructions in progress were as follows:

	30/6/2017 VND	1/1/2017 VND
104 Pho Quang Project	320,501,161,369	37,264,371,710
Mecure Son Tra, Da Nang Project	84,351,999,406	84,351,999,406
Showroom construction of Toyota Nam Dinh Branch of		
Toyota Giai Phong Joint Venture Company, a subsidiary	11,852,800,000	-
Volvo Hanoi showroom construction	3,951,234,895	1,739,843,000
Ho Tram, Xuyen Moc Project	243,853,083	243,853,083
Workshop construction of Vinh Thinh Automobile Joint Stock		
Company, a subsidiary	130,986,340	-
Showroom renovation of Toyota Can Tho Company Limited, a		
subsidiary	62,727,273	16,835,211,045
66 – 68 Nam Ky Khoi Nghia Project	-	119,404,383,323
Showroom construction of Nam Song Hau Automobile Joint		
Stock Company, a subsidiary	-	45,690,790,037
Auto Mall Project	-	16,156,292,671
Showroom construction of Saigon North West Automobile Joint		
Stock Company, a subsidiary	-	9,671,858,522
Showroom construction of Binh Dinh Automobile Corporation		
Company, a subsidiary	-	3,422,326,923
Others	183,798,700	49,600,000
-	421,278,561,066	334,830,529,720

At 30 June 2017, no construction in progress were pledged with banks as security for loans granted to the Group (1 January 2017: VND32,992 million).

During the period, borrowing costs capitalised into construction in progress amounted to VND333 million (sixmonth period ended 30/6/2016: Nil).

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### 15. Prepaid expenses

#### (a) Short-term prepaid expenses

	30/6/2017 VND	1/1/2017 VND
Office and house rental Tools and supplies Others	3,476,087,254 3,597,930,231 9,956,003,240	6,684,832,123 3,604,902,340 8,180,920,886
	17,030,020,725	18,470,655,349

#### (b) Long-term prepaid expenses

	30/6/2017 VND	1/1/2017 VND
Tools and supplies	7,789,136,246	4,985,807,415
Prepaid land costs	2,710,212,401	3,311,434,317
Renovation expenses	1,684,761,153	1,734,948,016
Others	6,840,790,744	6,021,981,668
	19,024,900,544	16,054,171,416

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### 16. Accounts payable to suppliers

### Accounts payable to suppliers detailed by significant suppliers

	30/6/2017		1/1/2017	
	Cost VND	Amount within payment capacity VND	Cost VND	Amount within payment capacity VND
Hyundai Thanh Cong Auto				
Viet Nam Joint Stock Company	16,509,071,621	16,509,071,621	71,055,270,000	71,055,270,000
Suppliers in relation to				
Ford Brand	11,521,080,091	11,521,080,091	16,083,917,377	16,083,917,377
Suppliers in relation to				
Toyota Brand	6,040,244,945	6,040,244,945	7,301,678,645	7,301,678,645
Hino Motor Vietnam Limited	33,337,907,404	33,337,907,404	23,375,799,766	23,375,799,766
Other suppliers	50,193,117,488	50,193,117,488	65,389,481,109	65,389,481,109
	117,601,421,549	117,601,421,549	183,206,146,897	183,206,146,897

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### 17. Taxes and other payables to State Treasury

### (a) Taxes and other payables to State Treasury

			Net-off/		
	1/1/2017 VND	Incurred VND	Reclassification VND	Paid VND	30/6/2017 VND
Taxes					
Value added tax	18,010,207,655	712,781,485,010	(691,986,999,523)	(35,388,090,580)	3,416,602,562
Corporate income					
tax	17,438,002,792	15,570,467,180	15,088,263	(24,405,324,186)	8,618,234,049
Personal income tax	3,768,337,781	9,002,485,335	288,439,615	(10,809,644,511)	2,249,618,220
Other obligations					
Land rental	54,948,413	290,557,482,552	-	(290,394,722,504)	217,708,461
Other obligations	1,659,110,996	547,988,720	-	(1,897,467,585)	309,632,131

 $40,930,607,637 \ 1,028,459,908,797 \ (691,683,471,645) \ (362,895,249,366) \ 14,811,795,423$ 

#### (b) Taxes receivable from State Treasury

		Net-off/	
	1/1/2017 VND	Reclassification VND	30/6/2017 VND
Taxes			
Corporate income tax	911,104,505	15,088,263	926,192,768
Personal income tax	2,788,754	288,439,615	291,228,369
	913,893,259	303,527,878	1,217,421,137

### 18. Accrued expenses

	30/6/2017 VND	1/1/2017 VND
Interest on borrowings	958,812,922	847,851,670
Salary and related expenses	9,543,958,884	5,520,419,349
Professional service fees	8,956,709,998	9,831,409,581
Accrued expenses for operating expenses	7,138,835,429	6,934,482,850
Rental fees	895,515,148	768,000,000
Others	18,580,378,005	20,124,537,821
	46,074,210,386	44,026,701,271

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### **19.** Unearned revenue

#### (a) Unearned revenue – short-term

	30/6/2017 VND	1/1/2017 VND
Warranty and customer care services	347,584,000	34,640,000
Buildings rental revenue received in advance Portion of long-term unearned revenue to be realised within 12	264,745,412	67,252,462
months Others	3,235,970,155	6,698,834,547 6,399,242
	3,848,299,567	6,807,126,251

### (b) Unearned revenue – long-term

	30/6/2017 VND	1/1/2017 VND
Buildings rental revenue received in advance Amount to be realised within 12 months	93,964,906,518 (3,235,970,155)	97,014,834,547 (6,698,834,547)
Amount to be realised after 12 months	90,728,936,363	90,316,000,000

### 20. Other payables

#### (a) Other payables – short-term

	30/6/2017 VND	1/1/2017 VND
Dividends payable	43,954,193,417	1,359,883,505
Instalment contribution received from customers in relation to		
Tam Binh Residential Project	52,236,141,309	48,784,436,509
Payable to a party in a real estate project (*)	338,565,308,392	86,080,042,873
Payable to a third party in relation to land rental paid on behalf of		
the Company for the 91 Pasteur Project	47,872,251,552	-
Payable to a third party in relation to dividends received on behalf		
from an associate	7,322,053,353	4,865,984,384
Payables to customers	11,618,141,862	3,186,211,761
Insurance premium collected on behalf of insurance agencies	3,521,064,831	3,976,194,008
Others	8,429,636,314	11,392,173,382
	513,518,791,030	159.644.926.422

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(\*) This represented advance from a party under the Cooperation Agreement dated 10 July 2014 on the 104 Pho Quang Project.

#### (b) Other payables – long-term

	30/6/2017 VND	1/1/2017 VND
Long-term deposits received Shared profit from associate to a third party Other long-term payables (*)	64,878,959,384 765,891,964 40,358,097,766	65,823,106,392 4,865,984,384 40,331,555,492
Amount due after 12 months	106,002,949,114	111,020,646,268

(\*) Other long-term payables, which were interest free, represented amounts contributed by business cooperation contract partners for participation in the Group's property projects as follows:

	30/6/2017 VND	1/1/2017 VND
Binh An Project Land rental payable to land lessor	24,239,513,834 16,118,583,932	24,239,513,834 16,092,041,658
	40,358,097,766	40,331,555,492

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# **21.** Borrowings

### (a) Short-term borrowings

	1/1/2	2017	Movements during the period		30/6/2	2017
	Carrying amount VND	Amount within repayment capacity VND	Increase VND	Decrease VND	Carrying amount VND	Amount within repayment capacity VND
Short-term borrowings Current portion of	932,797,817,691	932,797,817,691	4,357,158,608,437	(4,244,533,760,970)	1,045,422,665,158	1,045,422,665,158
long-term borrowings	25,153,217,200	25,153,217,200	20,039,330,400	(19,215,015,000)	25,977,532,600	25,977,532,600
-	957,951,034,891	957,951,034,891	4,377,197,938,837	(4,263,748,775,970)	1,071,400,197,758	1,071,400,197,758

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Terms and conditions of short-term borrowings were as follows:

	Currency	Annual interest rate	30/6/2017 VND	1/1/2017 VND
<ul><li>ANZ Bank Vietnam Limited</li><li>Military Commercial Joint Stock</li></ul>	VND	5.80% - 9%	11,356,127,500	32,165,721,250
<ul><li>Bank (MB Bank)</li><li>Mizuho Bank, Ltd.</li><li>Saigon Thuong Tin Commercial Joint</li></ul>	VND VND	5% - 8.50% 2.70% - 5.40%	39,496,754,620	70,047,963,500 15,000,000,000
<ul> <li>Sargon Hudong The Commercial Joint Stock Bank (Sacombank)</li> <li>Sumitomo Mitsui Banking</li> </ul>	VND	8.50%	-	19,264,105,259
<ul><li>Corporation (SMBC)</li><li>Vietnam Technological and Commercial Joint Stock Bank</li></ul>	VND	2.60% - 5.60%	-	48,000,000,000
<ul><li>(Techcombank)</li><li>The Bank of Tokyo Mitsubishi UFJ,</li></ul>	VND	7.20%	-	6,207,300,000
<ul><li>Ltd.</li><li>Joint Stock Commercial Bank for Foreign Trade of Vietnam</li></ul>	VND	1.75% - 3.75%	-	89,500,000,000
<ul><li>(Vietcombank)</li><li>Vietnam Thuong Tin Commercial</li></ul>	VND	5% - 9.80%	272,653,507,488	274,790,590,257
<ul><li>Joint Stock Bank (Vietbank)</li><li>Vietnam Joint Stock Commercial Bank For Industry and Trade</li></ul>	VND	5.80% - 6%	234,790,175,000	45,792,690,000
(Vietinbank) • Vietnam International Commercial	VND	5% - 6.50%	416,252,808,350	174,970,896,352
Joint Stock Bank (VIB) <ul> <li>Vietnam Prosperity Joint Stock</li> </ul>	VND	5.50% - 6%	-	18,462,432,000
<ul><li>Commercial Bank (VP Bank)</li><li>HSBC Bank (Vietnam) Ltd.</li></ul>	VND VND	7.20% - 8.50% 6.50% - 13%	2,985,922,500 37,199,227,200	19,293,089,273 89,645,324,800
<ul><li>Loan from an individual</li><li>Orient Commercial Joint Stock Bank</li></ul>	VND	5.80% - 8.50%	1,650,000,000	1,300,000,000
(OCB) Bank for Investment and	VND	8.50%	-	5,000,000,000
<ul><li>Development of Vietnam (BIDV)</li><li>Tien Phong Commercial Joint Stock</li></ul>	VND	6.80%	21,671,477,500	2,870,005,000
Bank	VND	6.80% - 8%	7,366,665,000	20,487,700,000
			1,045,422,665,158	932,797,817,691

Included in short-term borrowings were VND316,434 million (1 January 2017: VND225,454 million) unsecured and VND728,989 million (1 January 2017: VND707,344 million) secured by the following assets:

	30/6/2017 VND	1/1/2017 VND
Cash equivalents	-	4,257,690,000
Inventories	353,753,529,878	213,229,659,734
Tangible fixed assets	35,125,297,386	10,157,093,049
	388,878,827,264	227,644,442,783

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#### (b) Long-term borrowings

	30/6/2017 VND	1/1/2017 VND
Long-term borrowings Repayable within twelve months	404,297,052,449 (25,977,532,600)	384,770,941,895 (25,153,217,200)
Repayable after twelve months	378,319,519,849	359,617,724,695

Terms and conditions of outstanding long-term borrowings were as follows:

	Currency	Annual interest rate	Year of maturity	30/6/2017 VND	1/1/2017 VND
<ul> <li>Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank)</li> <li>Vietnam Joint Stock</li> </ul>	VND	10%	2020	286,000,000,000	297,300,000,000
<ul><li>Commercial Bank For Industry and Trade (Vietinbank)</li><li>Vietnam Joint Stock Commercial Bank For Industry</li></ul>	VND	8%	2029	40,000,000,000	-
<ul> <li>and Trade (Vietinbank)</li> <li>Joint Stock Commercial Bank for Foreign Trade of Vietnam</li> </ul>	VND	9.50%	2022	22,800,000,000	23,642,848,800
<ul><li>(Vietcombank)</li><li>Vietnam Prosperity Joint Stock</li></ul>	VND	7.1%	2022	16,825,811,468	19,325,811,468
<ul> <li>Vietnam Prosperity Joint Stock Commercial Bank (VPBank)</li> <li>Vietnam Export Import Commercial Joint Stock Bank</li> </ul>	VND	9.5% - 10.5%	2024	12,441,360,993	12,590,635,783
<ul><li>(Eximbank)</li><li>Orient Commercial Joint Stock</li></ul>	VND	10%	2022	10,870,592,022	13,018,791,678
<ul> <li>Bank (OCB)</li> <li>Military Commercial Joint Stock</li> </ul>	VND	10-10.4%	2025	9,500,000,000	10,100,000,000
<ul> <li>Bank (MB)</li> <li>Vietnam International</li> </ul>	VND	10%	2018	2,095,994,539	2,971,250,539
<ul> <li>Vietnam International Commercial Bank (Vietbank)</li> <li>Joint Stock Commercial Bank for Foreign Trade of Vietnam</li> </ul>	VND	7.5%-7.9%	2019	1,527,772,093	2,000,576,293
<ul> <li>(Vietcombank)</li> <li>Vietnam Joint Stock Commercial Bank For Industry</li> </ul>	VND	11%	2019	1,465,000,000	2,500,000,000
<ul> <li>and Trade (Vietinbank)</li> <li>Ho Chi Minh Development Join Stock Commercial Bank</li> </ul>	VND t	8.5%-10.5%	2021	770,521,334	871,027,334
(HDbank)	VND	8%	2020	-	450,000,000

404,297,052,449 384,770,941,895

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Included in long-term borrowings were VND9,500 million of unsecured borrowings (1 January 2017 VND10,550 million) and VND394,797 million of borrowings (1 January 2017: VND374,221 million) secured by the following assets:

	30/6/2017 VND	1/1/2017 VND
Inventories	-	27,564,760,190
Tangible fixed assets	71,843,003,466	31,277,368,199
Intangible fixed assets	20,697,299,091	20,697,299,091
Investment properties	531,229,468,603	539,958,957,655
Construction in progress	-	32,991,503,716
	623,769,771,160	652,489,888,851

### 22. Bonus and welfare fund

Movements in bonus and welfare fund during the period were as follows:

	Six-month per 30/6/2017 VND	iod ended 30/6/2016 VND
	VIND	VIND
Opening balance	22,168,124,301	15,839,027,240
Appropriation from retained profits (Note 23)	2,529,239,306	3,103,723,739
Re-appropriation to retained profits (Note 23)	(1,715,753,220)	-
Utilisation during the period	(6,490,228,365)	(7,345,525,312)
Closing balance	16,491,382,022	11,597,225,667

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# 23. Changes in owners' equity

	Share capital VND	Share premium VND	Other capital VND	Treasury shares VND	Investment and development fund VND	Retained profits VND	Non-controlling interest VND	Total VND
Balance at 1 January 2016	249,955,730,000	317,064,858,303	-	(690,474,358)	43,550,163,077	198,727,250,046	252,525,118,016	1,061,132,645,084
Net profit for the period	-	-	-	-	-	42,607,582,409	26,255,596,441	68,863,178,850
Capital contribution by non-controlling interest	-	-	-	-	-	-	6,380,200,000	6,380,200,000
Appropriation to equity funds	-	-	-	-	35,135,814	(35,135,814)	-	-
Appropriation to bonus and welfare fund (Note 22)	-	-	-	-	-	(2,797,673,380)	(306,050,359)	(3,103,723,739)
Dividends (Note 25)	-	-	-	-	-	(34,965,709,800)	(24,074,767,158)	(59,040,476,958)
Appropriation to Board of Management and Supervisory Board fee fund	-	-	-	-	-	(785,335,545)	-	(785,335,545)
Other increases/(decreases)	-	-	-	-	-	855,125,088	(162,898,317)	
Balance at 1 July 2016	249,955,730,000	317,064,858,303	-	(690,474,358)	43,585,298,891	203,606,103,004	260,617,198,623	1,074,138,714,463
Net profit for the period	-	-	-	-	-	80,385,270,065	24,571,353,585	104,956,623,650
Capital contribution by non-controlling interest	-	-	-	-	-	-	16,012,600,000	16,012,600,000
Appropriation to equity funds	-	-	-	-	3,071,740,085	(3,071,740,085)	-	-
Appropriation to bonus and welfare fund	-	-	-	-	-	(13,211,207,510)	306,050,359	(12,905,157,151)
Dividends	-	-	-	-	-	-	(6,176,946,493)	(6,176,946,493)
Appropriation to Board of Management and								
Supervisory Board fee fund	-	-	-	-	-	(2,848,315,359)	-	(2,848,315,359)
Other (decreases)/increases	-	-	-	-	-	(855,125,088)	162,898,317	(692,226,771)
Share dividends received from a subsidiary	-	-	2,550,000,000	-	-	(2,550,000,000)	-	-
Balance at 1 January 2017	249,955,730,000	317,064,858,303	2,550,000,000	(690,474,358)	46,657,038,976	261,454,985,027	295,493,154,391	1,172,485,292,339

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	Share capital VND	Share premium VND	Other capital VND	Treasury shares VND	Investment and development fund VND	Retained profits VND	Non-controlling interest VND	Total VND
Balance at 1 January 2017	249,955,730,000	317,064,858,303	2,550,000,000	(690,474,358)	46,657,038,976	261,454,985,027	295,493,154,391	1,172,485,292,339
Net profit for the period	-	-	-	-	-	40,141,207,736	33,347,150,410	73,488,358,146
Capital contribution by non-controlling interest	-	-	-	-	-	-	71,540,000	71,540,000
Appropriation to equity funds	-	-	-	-	182,607,216	(182,607,216)	-	-
Appropriation to bonus and welfare fund (Note 22)	-	-	-	-	-	(2,004,504,315)	(524,734,991)	(2,529,239,306)
Re-appropriation to retained profits (Note 22)	-	-	-	-	-	1,715,753,220	-	1,715,753,220
Dividends (Note 25)	-	-	-	-	-	(29,970,608,400)	(23,627,352,512)	(53,597,960,912)
Appropriation to Board of Management and								
Supervisory Board fee fund	-	-	-	-	-	(575,345,687)	(481,038,000)	(1,056,383,687)
Share dividends received from a subsidiary	-	-	2,100,000,000	-	-	(2,100,000,000)	-	-
Decrease through partial disposal of a subsidiary (Note 5)	-	-	-	-	-	-	(599,925,240)	(599,925,240)
Balance at 30 June 2017	249,955,730,000	317,064,858,303	4,650,000,000	(690,474,358)	46,839,646,192	268,478,880,365	303,678,794,058	1,189,977,434,560

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### 24. Share capital

The Company's authorised and issued share capital are:

	30/	6/2017	1/1/2017		
	Number of shares	VND	Number of shares	VND	
Authorised share capital	24,995,573	249,955,730,000	24,995,573	249,955,730,000	
Issued ordinary shares	24,995,573	249,955,730,000	24,995,573	249,955,730,000	
Treasury ordinary shares	(20,066)	(690,474,358)	(20,066)	(690,474,358)	
Ordinary shares currently in circulation	24,975,507	249,265,255,642	24,975,507	249,265,255,642	

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

There were no movements in share capital during the period.

### 25. Dividends

The General Meeting of Shareholders of the Company on 31 March 2017 resolved to distribute dividends of 2016 amounting to VND29,971 million (2016: VND34,966 million), which is equal to 12% of par value of shares in circulation at that time.

### 26. Investment and development fund

Investment and development fund was appropriated from retained profits in accordance with the resolution of General Meeting of Shareholders. This fund was established for the purpose of future business expansion. When the fund is utilised for business expansion, the amount utilised is transferred to Share capital.

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### 27. Off balance sheet items

#### (a) Leases

**(b)** 

The future minimum lease payments under non-cancellable operating leases were:

	30/6/2017 VND	1/1/2017 VND
Within one year	46,059,651,081	55,451,537,221
From two to five years	236,097,315,137	168,454,792,433
Over five years	188,257,288,926	250,098,583,482
	470,414,255,144	474,004,913,136
Goods held for third parties		
	30/6/2017 VND	1/1/2017 VND

	30/6/2017 VND	1/1/2017 VND
Goods held for third parties	79,395,000,001	195,199,287,268

### 28. Revenue from sales of goods and provision of services

Total revenue represented the gross value of goods sold and services rendered exclusive of value added tax.

Net revenue comprised of:

	Six-month p 30/6/2017 VND	eriod ended 30/6/2016 VND
Total revenue Sales of real estate Sales of merchandise goods Services rendered Rental income	6,385,895,292,070 255,312,120,085 85,074,074,379	18,422,302,388 5,730,323,277,973 207,341,097,233 83,442,283,524
Less revenue deductions	6,726,281,486,534 (3,924,938,286)	6,039,528,961,118 (5,601,214,308)
Net revenue	6,722,356,548,248	6,033,927,746,810

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### 29. Cost of sales

	Six-month period ended	
	30/6/2017	30/6/2016
	VND	VND
Cost of real estate sold	-	10,062,714,957
Merchandise goods sold	6,158,834,554,733	5,511,163,628,778
Services rendered	201,179,497,441	191,404,313,292
Investment property rental services	18,177,138,392	17,591,837,582
Reversal of allowance for inventories	(621,400,002)	-

# 6,377,569,790,564 5,730,222,494,609

### **30.** Financial income

	Six-month period ended	
	30/6/2017	30/6/2016
	VND	VND
Interest income from deposits	2,094,671,959	1,421,587,742
Income from security trading	35,000,000	1,093,830,946
Dividends	3,013,380,000	1,593,435,300
Foreign exchange gains	65,902	76,157,343
Other financial income	4,322,070,068	2,196,816,563
	9,465,187,929	6,381,827,894

# 31. Financial expenses

	Six-month period ended	
	30/6/2017 VND	30/6/2016 VND
Interest expense	43,896,601,094	29,353,815,587
Losses from security trading	-	1,454,000,546
Loss on partial disposal of investments in a subsidiary	8,385,122,777	-
Loss on written off of investments in an associate	-	70,072,710
Security trading expenses	2,120,000	30,134,812
Foreign exchange losses	-	15,964,137
Reversal of allowance for short-term and long-term		
financial investments	(836,836,000)	(824,766,319)
Other financial expenses	852,665,005	-
	52,299,672,876	30,099,221,473

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### 32. Selling expenses

	Six-month period ended	
	30/6/2017	30/6/2016
	VND	VND
Staff costs	92,479,647,827	74,348,961,282
Outside service expenses	23,228,986,391	22,839,464,361
Commission and insurance	27,105,929,273	11,735,327,124
Depreciation and amortisation	12,418,865,844	7,318,695,790
Tools and supplies	6,322,620,568	9,527,270,834
Others	35,201,925,408	11,531,480,038
	196,757,975,311	137,301,199,429

# 33. General and administration expenses

	Six-month period ended	
	30/6/2017	30/6/2016
	VND	VND
Staff costs	51,326,975,678	39,664,773,349
Outside service expenses	27,560,345,594	29,071,949,891
Depreciation and amortisation	8,914,122,031	6,419,769,594
Others	22,419,346,263	13,898,906,463
	110,220,789,566	89,055,399,297

### 34. Other income

	Six-month period ended	
	30/6/2017	30/6/2016
	VND	VND
Gains on disposals of tangible fixed assets	1,046,543,033	-
Deduction in payables granted by suppliers	54,386,047,890	11,669,178,659
Commission received from other parties	8,598,494,104	9,240,583,530
Bonus from suppliers for reaching sales targets	13,152,133,510	-
Others	9,531,763,167	8,004,637,040
	86,714,981,704	28,914,399,229

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### **35.** Other expenses

	Six-month period ended	
	30/6/2017	30/6/2016
	VND	VND
Losses on disposals of tangible fixed assets	51,292,058	604,105,687
Losses on written off of tangible fixed assets	-	211,409,602
Losses on written off of construction in progress	-	813,904,721
Tax penalties for late payment	6,072,355	253,964,741
Others	2,434,384,826	64,377,205
	2,491,749,239	1,947,761,956

### 36. Trading and business costs by element

	Six-month period ended	
	30/6/2017	30/6/2016
	VND	VND
Cost of real estate sold		10 062 714 057
	-	10,062,714,957
Cost of merchandise goods	6,234,706,318,770	5,570,630,200,751
Labour costs and staff costs	192,753,215,054	188,063,046,698
Depreciation and amortisation	37,126,000,300	27,508,231,619
Outside services	101,848,664,392	91,186,846,061
Other expenses	118,114,356,925	69,943,262,074

### **37.** Income tax

#### (a) Recognised in the balance sheet

	30/6/2017 VND	1/1/2017 VND
Deferred tax assets		
Accrued expenses	1,903,989,999	2,227,769,239
Tax losses carry-forwards	1,258,450,286	948,085,753
	3,162,440,285	3,175,854,992

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#### (b) Recognised in the statement of income

	Six-month per 30/6/2017 VND	riod ended 30/6/2016 VND
<b>Current tax expense</b> Current period Over provision in prior periods	15,669,077,699 (98,610,519)	16,153,666,488 -
	15,570,467,180	16,153,666,488
<b>Deferred tax (benefit)/expense</b> Origination of temporary differences Benefit of tax losses recognised	323,779,240 (310,364,533)	-
	13,414,707	_
Income tax expense	15,583,881,887	16,153,666,488

### (c) Reconciliation of effective tax rate

	Six-month pe 30/6/2017 VND	riod ended 30/6/2016 VND
Accounting profit before tax	89,072,240,033	85,016,845,338
Tax at the Company's tax rate Non-deductible expenses Non-taxable income Deferred tax assets not recognised Tax losses utilised Deferred tax liabilities not recognised on elimination of share of profit from associates and reversal of allowance for diminution in the value of investments in subsidiaries and associates	17,814,448,007 101,109,670 (806,676,000) 758,256,310 (624,862,108) (1,559,783,473)	17,003,369,068 103,770,315 (939,346,292) 1,535,458,201 (141,447,942) (1,408,136,862)
Over provision in prior periods	(98,610,519)	-
	15,583,881,887	16,153,666,488

Deferred tax assets have not been recognised by certain subsidiaries in respect of their tax losses because it is not probable that future taxable profit will be available against which the subsidiaries can utilise the benefits therefrom.

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#### (d) Applicable tax rates

Under the terms of Income Tax Law, the Company and its subsidiaries have an obligation to pay the government income tax at the rate of 20% of taxable profits for 2017 (2016: 20%).

### 38. Basic earnings per share

The calculation of basic earnings per share was based on the profit attributable to ordinary shareholders after deducting the amounts appropriated to Bonus and welfare fund and Board of Management and Supervisory Board fee fund and a weighted average number of ordinary shares outstanding as follows:

#### (i) Net profit attributable to ordinary shareholders

	Six-month period ended 30/6/2017 30/6/2016	
	VND	VND
Net profit attributable to ordinary shareholders of Saigon General Service Corporation Appropriation to bonus and welfare fund (Note 22) Re-appropriation to retained profits (Note 22) Appropriation to Board of Management and Supervisory Board fee fund	40,141,207,736 (2,004,504,315) 1,715,753,220 (575,345,687)	42,607,582,409 (2,797,673,380) (785,335,545)
	39,277,110,954	39,024,573,484

#### (ii) Weighted average number of ordinary shares

	Six-month period ended		
	30/6/2017	30/6/2016	
	Number of shares	Number of shares	
Weighted average number of ordinary shares	24,975,507	24,975,507	

As of 30 June 2017, the Group did not have potentially dilutive ordinary shares.

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### 39. Significant transactions with related parties

#### **Identity of related parties**

The Group has controlled related party relationships with its subsidiaries and has related relationship with its associates, and with its key management personnel.

#### Transactions with key management personnel

Total remuneration and business allowances to key management personnel were as follows:

	Six-month pe	Six-month period ended		
	30/6/2017 VND	30/6/2016 VND		
Board of Management Board of Directors Supervisory Board	1,319,019,000 271,431,000 399,790,000	1,030,569,000 395,331,000 270,990,000		
	1,990,240,000	1,696,890,000		

#### Other related party transactions

During the period, there were the following significant transactions with other related parties:

				erioa enaea
			30/6/2017	30/6/2016
Related party	Relationship	Nature of transaction	VND	VND
Related party	Relationship	Nature of transaction		
Toyota East Saigon	Associate	Capital contribution	12,307,350,000	-
Joint Stock Company		Purchases of cars	709,090,909	18,403,636,356
(TESC)		Purchases of fixed assets	765,400,000	2,130,880,878
		Dividends	3,085,627,500	2,057,085,000
South West Start	Associate	Conital contribution	6 570 000 000	
	Associate	Capital contribution	6,570,000,000	-
Automobile Joint		Sales of boxes	-	150,454,544
Stock Company		Rental income	-	70,000,000
		Other financial income	40,833,333	-
Toyota Ly Thuong	Associate	Sales of cars	14,467,209,218	9,162,624,090
Kiet Company Limited		Purchases of cars	14,196,872,131	28,238,400,000
The company Emited		Dividends	11,900,691,000	
		Dividends	11,900,091,000	-
Savico Investment	Associate	Capital contribution	15,800,000,000	-
Joint Stock Company		Other financial income	92,083,333	-
Bac Au Hanoi Automobile Limited Company	Associate	Capital contribution	5,000,000,000	-
Joint Stock Company Bac Au Hanoi		Other financial income	92,083,333	

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Related party	Relationship	Nature of transaction	Six-month po 30/6/2017 VND	eriod ended 30/6/2016 VND
Binh Duong New City Automobile Service Joint Stock Company	Associate	Dividends	783,750,000	-
Bac Au Automobile Joint Stock Company	Associate	Capital contribution		30,200,000,000
Ben Thanh Group	Shareholder	Disposals of investment	-	12,000,000,000

# 40. Non-cash investing activities

	Six-month period ended		
	30/6/2017	30/6/2016	
	VND	VND	
Investment property acquired but not yet paid	47,872,251,552		
Netting-off proceeds from partial disposal of investments in	47,072,251,552		
subsidiary against advances from customers	10,000,000,000	-	
Investments in associate acquired by netting-off against loan receivables – short-term	9,800,000,000		
Netting-off accounts receivable from customers against loan receivables			
– short-term	200,000,000		-

10 August 2017

Prepared by:

Ngo Van Danh Chief Accountant

CÔNG TY CÔNG TY CÔ PHÂN DICH VỤ TỔNG HỰP SÀI GÒN SAI GÒN T.P HỘ Cheral Director