

**Saigon General Service Corporation  
and its subsidiaries**

Consolidated interim financial statements  
for the six-month period ended 30 June 2015

## Saigon General Service Corporation Corporate information

<b>Decision No.</b>	3448/QD-UB	9 July 2004
	3449/QD-UB	9 July 2004

These decisions were issued by the Ho Chi Minh City People's Committee.

<b>Business Licence</b>	4103002955	15 December 2004
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The Company's business licence has been amended several times, the most recent of which is by business licence No. 0301154821 dated 26 January 2015. The business licence was issued by Ho Chi Minh City Planning and Investment Department.

<b>Board of Management</b>	Mr. Nguyen Binh Minh	Chairman (from 24 April 2015)
	Mr. Nguyen Vinh Tho	Chairman (until 24 April 2015)
	Mr. Nguyen Binh Minh	Vice Chairman (until 24 April 2015)
	Ms. Nguyen Viet Hoa	Member (from 24 April 2015)
	Mr. Doan Van Quang	Member (from 24 April 2015)
	Mr. Nguyen Cong Binh	Member (from 24 April 2015)
	Mr. Nguyen Duc Trong	Member (from 24 April 2015)
	Mr. Luong Quang Hien	Member
	Mr. Ta Phuoc Dat	Member (until 24 April 2015)
	Mr. Vo Hien	Member (until 24 April 2015)
	Mr. Te Tri Dung	Member (until 24 April 2015)
	Mr. Le Hung	Member (until 24 April 2015)

<b>Board of Directors</b>	Mr. Mai Viet Ha	General Director (from 19 January 2015)
	Mr. Nguyen Binh Minh	General Director (until 19 January 2015)
	Mr. Vo Hien	Deputy General Director
	Mr. Doan Van Quang	Deputy General Director
	Ms. Nguyen Thu Nga	Deputy General Director
	Mr. Nguyen Cong Binh	Deputy General Director (from 4 April 2015)
	Mr. Ta Phuoc Dat	Deputy General Director (until 19 January 2015)
	Mr. Mai Viet Ha	Deputy General Director (until 19 January 2015)

**Saigon General Service Corporation**  
**Corporate information (continued)**

<b>Supervisory board</b>	Mr. Nguyen Truong Bao Anh	Head of the Board (from 24 April 2015)
	Ms. Nguyen Viet Hoa	Head of the Board (until 4 April 2015)
	Mr. Tran Huy Dung	Member (from 24 April 2015)
	Mr. Nguyen Thai Hoa	Member
	Mr. Nguyen Cong Binh	Member (until 4 April 2015)
<b>Registered Office</b>	68 Nam Ky Khoi Nghia Street District 1, Ho Chi Minh City Vietnam	
<b>Auditors</b>	KPMG Limited Vietnam	

## Saigon General Service Corporation Statement of the Board of Directors

The Board of Directors of Saigon General Service Corporation and its subsidiaries (together referred to as “the Group”) presents this statement and the accompanying consolidated interim financial statements of the Group for the six-month period ended 30 June 2015.

The Board of Directors is responsible for the preparation and fair presentation of the consolidated interim financial statements in accordance with the Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting. In the opinion of the Board of Directors:

- (a) the consolidated interim financial statements set out on pages 5 to 73 give a true and fair view of the consolidated financial position of the Group as at 30 June 2015, and of the consolidated results of operations and the consolidated cash flows of the Group for the six-month period then ended in accordance with the Vietnamese Accounting Standard 27 – *Interim Financial Reporting*, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Group will not be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised the accompanying consolidated financial statements for issue.



Mai Viet Ha  
General Director

Ho Chi Minh City, 14 August 2015



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## CONSOLIDATED INTERIM FINANCIAL STATEMENTS REVIEW REPORT

### To the Shareholders Saigon General Service Corporation

We have reviewed the accompanying consolidated interim financial statements of Saigon General Service Corporation (“the Company”) and its subsidiaries (together referred to as “the Group”), which comprise the consolidated balance sheet as at 30 June 2015, the related consolidated statements of income and consolidated cash flows for the six-month period then ended and the explanatory notes thereto which were authorised for issue by the Company’s Board of Directors on 14 August 2015, as set out on pages 5 to 73. The consolidated interim financial statements are the responsibility of the Company’s management. Our responsibility is to issue a report on these consolidated interim financial statements based on our review.

We conducted our review in accordance with the Vietnamese Standard on Auditing 910 – Engagements to Review Financial Statements. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the consolidated interim financial statements are free of material misstatements. A review primarily involves inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated interim financial statements do not give a true and fair view of the consolidated financial position of Saigon General Service Corporation and its subsidiaries as at 30 June 2015 and of their consolidated results of operations and their consolidated cash flows for the six-month period then ended in accordance with the Vietnamese Accounting Standard 27 – *Interim Financial Reporting*, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting.

### KPMG Limited’s Branch in Ho Chi Minh City

Vietnam

Operating registration certificate No.: 4114000230

Review Report No.: 15-01-378



Lam Thi Ngoc Hao

Practicing Auditor Registration

Certificate No. 0866-2013-007-1

Deputy General Director

Nguyen Cam Tu

Practicing Auditor Registration

Certificate No. 2193-2013-007-1

Ho Chi Minh City, 14 August 2015

**Saigon General Service Corporation and its subsidiaries**  
**Consolidated balance sheet as at 30 June 2015**

**Form B 01a – DN/HN**  
*(Issued under Circular No. 202/2014/TT-BTC*  
*dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	30/6/2015 VND	1/1/2015 VND Reclassified
<b>ASSETS</b>				
<b>Current assets</b> (100 = 110 + 120 + 130 + 140 + 150)	<b>100</b>		<b>776,108,215,163</b>	<b>850,167,915,033</b>
<b>Cash and cash equivalents</b>	<b>110</b>	<b>6</b>	<b>131,442,381,821</b>	<b>179,855,579,173</b>
Cash	111		90,933,051,821	136,264,039,173
Cash equivalents	112		40,509,330,000	43,591,540,000
<b>Short-term financial investments</b>	<b>120</b>		<b>42,712,318,543</b>	<b>53,807,128,679</b>
Trading securities	121	7(a)	57,812,753,033	63,590,209,033
Allowance for diminution in the value of trading securities	122	7(a)	(15,100,434,490)	(15,783,080,354)
Held-to-maturity investments	123	7(b)	-	6,000,000,000
<b>Accounts receivable</b>	<b>130</b>		<b>224,454,603,337</b>	<b>252,047,571,197</b>
Accounts receivable from customers	131	8	171,302,461,249	180,495,663,976
Prepayments to suppliers	132		17,846,180,397	22,341,293,910
Other receivables	136	9(a)	35,313,403,434	49,659,459,745
Allowance for doubtful debts	137		(7,441,743)	(448,846,434)
<b>Inventories</b>	<b>140</b>	<b>10</b>	<b>349,306,333,047</b>	<b>345,562,579,432</b>
Inventories	141		352,370,852,873	349,052,523,101
Allowance for inventories	149		(3,064,519,826)	(3,489,943,669)
<b>Other current assets</b>	<b>150</b>		<b>28,192,578,415</b>	<b>18,895,056,552</b>
Short-term prepaid expenses	151	15(a)	12,964,721,311	6,400,386,877
Deductible value added tax	152		14,801,411,861	11,377,987,969
Taxes receivable from State Treasury	153		426,445,243	1,116,681,706

*The accompanying notes are an part of these consolidated interim financial statements*

**Saigon General Service Corporation and its subsidiaries**  
**Consolidated balance sheet as at 30 June 2015 (continued)**

**Form B 01a – DN/HN**  
*(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	30/6/2015 VND	1/1/2015 VND Reclassified
<b>Long-term assets</b> <b>(200 = 210 + 220 + 230 + 240 + 250 + 260)</b>	<b>200</b>		<b>1,776,128,702,685</b>	<b>1,788,434,821,014</b>
<b>Accounts receivable – long-term</b>	<b>210</b>		<b>130,792,958,669</b>	<b>148,290,818,840</b>
Other long-term receivables	216	9(b)	130,792,958,669	148,290,818,840
<b>Fixed assets</b>	<b>220</b>		<b>249,650,766,353</b>	<b>232,554,006,538</b>
Tangible fixed assets	221	11	199,492,846,330	181,834,605,708
Cost	222		293,277,787,967	272,433,479,303
Accumulated depreciation	223		(93,784,941,637)	(90,598,873,595)
Intangible fixed assets	227	12	50,157,920,023	50,719,400,830
Cost	228		60,518,856,159	60,558,856,159
Accumulated amortisation	229		(10,360,936,136)	(9,839,455,329)
<b>Investment property</b>	<b>230</b>	<b>13</b>	<b>747,421,640,027</b>	<b>748,333,861,693</b>
Cost	231		872,308,584,839	860,824,567,718
Accumulated depreciation	232		(124,886,944,812)	(112,490,706,025)
<b>Long-term work in progress</b>	<b>240</b>		<b>441,226,563,355</b>	<b>434,645,996,921</b>
Construction in progress	242	14	441,226,563,355	434,645,996,921
<b>Long-term financial investments</b>	<b>250</b>		<b>191,146,010,828</b>	<b>184,058,758,726</b>
Investments in associates	252	7(c)	104,817,635,128	98,866,042,688
Equity investments in other entities	253	7(c)	91,665,264,000	83,865,264,000
Allowance for diminution in the value of long-term financial investments	254	7(c)	(5,336,888,300)	(3,372,547,962)
Held-to-maturity investments	255	7(b)	-	4,700,000,000
<b>Other long-term assets</b>	<b>260</b>		<b>15,890,763,453</b>	<b>40,551,378,296</b>
Long-term prepaid expenses	261	15(b)	12,122,927,960	36,783,542,803
Deferred tax assets	262	38	3,767,835,493	3,767,835,493
<b>TOTAL ASSETS</b> <b>(270 = 100 + 200)</b>	<b>270</b>		<b>2,552,236,917,848</b>	<b>2,638,602,736,047</b>

*The accompanying notes are an part of these consolidated interim financial statements*



**Saigon General Service Corporation and its subsidiaries**  
**Consolidated balance sheet as at 30 June 2015 (continued)**

**Form B 01a – DN/HN**  
*(Issued under Circular No. 202/2014/TT-BTC*  
*dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	30/6/2015 VND	1/1/2015 VND Reclassified
<b>RESOURCES</b>				
<b>LIABILITIES (300 = 310 + 330)</b>	<b>300</b>		<b>1,563,512,647,694</b>	<b>1,667,197,994,009</b>
<b>Current liabilities</b>	<b>310</b>		<b>1,027,588,115,427</b>	<b>985,614,326,359</b>
Accounts payable to suppliers	311	16	81,530,731,624	96,568,059,294
Advances from customers	312	17	128,312,165,561	57,139,531,631
Taxes payable to State Treasury	313	18	30,876,860,593	33,652,596,327
Payables to employees	314		44,270,207,098	65,789,300,868
Accrued expenses	315	19	29,606,904,139	27,002,005,743
Unearned revenue – short-term	318	20(a)	22,679,840,830	23,286,943,422
Other payables – short-term	319	21(a)	323,288,118,106	260,150,829,400
Short-term borrowings	320	22(a)	360,868,930,115	413,133,029,920
Bonus and welfare fund	322	23	6,154,357,361	8,892,029,754
<b>Long-term liabilities</b>	<b>330</b>		<b>535,924,532,267</b>	<b>681,583,667,650</b>
Long-term unearned revenue	336	20(b)	99,040,095,710	111,200,382,133
Other payables – long-term	337	21(b)	119,243,918,941	173,309,910,091
Long-term borrowings	338	22(b)	317,340,517,616	397,073,375,426
Provisions – long-term	342		300,000,000	-
<b>EQUITY (400 = 410)</b>	<b>400</b>		<b>988,724,270,154</b>	<b>971,404,742,038</b>
<b>Owners' equity</b>	<b>410</b>	<b>24</b>	<b>988,724,270,154</b>	<b>971,404,742,038</b>
Share capital	411	25	249,955,730,000	249,955,730,000
Capital surplus	412	24	317,064,858,303	317,064,858,303
Treasury shares	415	24	(690,474,358)	(690,474,358)
Foreign exchange differences	417		5,093,483,305	5,093,483,305
Investment and development fund	418	27	40,863,925,145	40,681,624,825
Retained profits	421		150,618,615,288	142,498,081,774
- Retained profits brought forward	421a		109,730,444,499	97,390,389,342
- Retained profits for the current period	421b		40,888,170,789	45,107,692,432
Non-controlling interest	429		225,818,132,471	216,801,438,189
<b>TOTAL RESOURCES</b> <b>(440 = 300 + 400)</b>	<b>440</b>		<b>2,552,236,917,848</b>	<b>2,638,602,736,047</b>

14 August 2015

Prepared by:



Ngo Van Danh  
Chief Accountant

Approved by:



Mar Viet Ha  
General Director

*The accompanying notes are an part of these consolidated interim financial statements*



**Saigon General Service Corporation and its subsidiaries**  
**Consolidated statement of income for the six-month period ended 30 June 2015**

**Form B 02a – DN/HN**

*(Issued under Circular No. 202/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	Six-month period ended	
			30/6/2015 VND	30/6/2014 VND Reclassified
<b>Revenue from sales of goods and provision of services</b>	<b>01</b>	<b>29</b>	<b>4,083,727,277,643</b>	<b>3,391,618,137,029</b>
<b>Revenue deductions</b>	<b>02</b>	<b>29</b>	<b>(3,016,418,907)</b>	<b>(2,890,947,514)</b>
<b>Net revenue (10 = 01 + 02)</b>	<b>10</b>	<b>29</b>	<b>4,080,710,858,736</b>	<b>3,388,727,189,515</b>
<b>Cost of sales</b>	<b>11</b>	<b>30</b>	<b>(3,824,852,459,863)</b>	<b>(3,162,535,456,618)</b>
<b>Gross profit (20 = 10 + 11)</b>	<b>20</b>		<b>255,858,398,873</b>	<b>226,191,732,897</b>
Financial income	21	31	11,476,120,351	5,751,529,096
Financial expenses	22	32	(27,701,559,820)	(35,041,083,663)
<i>In which: Interest expense</i>	23		(25,799,844,397)	(31,682,854,190)
Share of profit in associates	24	7(c)	4,751,592,440	3,481,889,692
Selling expenses	25	33	(98,825,068,594)	(79,498,392,084)
General and administration expenses	26	34	(75,299,997,713)	(69,360,735,353)
<b>Net operating profit (30 = 20 + 21 + 22 + 24 + 25 + 26)</b>	<b>30</b>		<b>70,259,485,537</b>	<b>51,524,940,585</b>
Other income	31	35	22,778,049,225	23,577,070,035
Other expenses	32	36	(6,198,117,954)	(23,877,697,418)
<b>Results of other activities (40 = 31 + 32)</b>	<b>40</b>		<b>16,579,931,271</b>	<b>(300,627,383)</b>
<b>Accounting profit before tax (50 = 30 + 40)</b>	<b>50</b>		<b>86,839,416,808</b>	<b>51,224,313,202</b>
<b>Income tax expense – current</b>	<b>51</b>	<b>38</b>	<b>(17,001,812,280)</b>	<b>(15,636,712,700)</b>
<b>Income tax expense – deferred</b>	<b>52</b>	<b>38</b>	<b>-</b>	<b>-</b>
<b>Net profit after tax (60 = 50 + 51 + 52)</b>	<b>60</b>		<b>69,837,604,528</b>	<b>35,587,600,502</b>

*The accompanying notes are an part of these consolidated interim financial statements*

**Saigon General Service Corporation and its subsidiaries**  
**Consolidated statement of income for the six-month period ended 30 June 2015**  
**(continued)**

**Form B 02a – DN/HN**  
*(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	Six-month period ended	
			30/6/2015 VND	30/6/2014 VND Reclassified
Net profit after tax (60 = 50 + 51 + 52)	60		69,837,604,528	35,587,600,502
<b>Attributable to:</b>				
Equity holders of the Company	61		40,888,170,789	19,644,758,100
Non-controlling interest	62		28,949,433,739	15,942,842,402
<b>Basic earnings per share</b>	<b>70</b>	<b>39</b>	<b>1,637</b>	<b>787</b>

14 August 2015

Prepared by:



Ngo Van Danh  
Chief Accountant

Approved by:



Mar Viet Ha  
General Director

**Saigon General Service Corporation and its subsidiaries**  
**Consolidated statement of cash flows for the six-month period ended 30 June 2015**  
**(Indirect method)**

**Form B 03a – DN/HN**  
*(Issued under Circular No. 202/2014/TT-BTC*  
*dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	Six-month period ended	
			30/6/2015 VND	30/6/2014 VND
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
<b>Profit before tax</b>	<b>01</b>		<b>86,839,416,808</b>	<b>51,224,313,202</b>
<b>Adjustments for</b>				
Depreciation and amortisation	02		28,414,208,362	22,102,929,500
Allowances and provisions	03		576,653,722	108,679,267
Gains on disposals of fixed assets	05		(246,680,324)	(1,564,589,517)
Gain on disposal of investments in a subsidiary	05		(4,266,034,971)	-
Losses on disposals of investments in associates	05		-	2,694,669,694
Dividends and interest income	05		(5,416,297,769)	(3,265,374,496)
Income from associates	05		(4,751,592,440)	(3,481,889,692)
Interest expense	06		27,172,704,368	31,682,854,190
<b>Operating profit before changes in working capital</b>	<b>08</b>		<b>128,322,377,756</b>	<b>99,501,592,148</b>
Change in receivables and other current assets	09		(2,877,514,590)	108,458,193,202
Change in inventories	10		(14,849,172,657)	95,693,533,146
Change in payables and other liabilities	11		37,799,159,397	(132,010,940,348)
Change in prepaid expenses	12		(4,075,584,885)	(6,433,131,446)
Change in trading securities	13		5,777,456,000	913,980,000
			<b>150,096,721,021</b>	<b>166,123,226,702</b>
Interest paid	14		(27,334,535,147)	(33,934,800,647)
Corporate income tax paid	15		(16,225,375,378)	(14,633,797,959)
Other payments for operating activities	17		(4,458,061,921)	(6,371,196,148)
<b>Net cash flows from operating activities</b>	<b>20</b>		<b>102,078,748,575</b>	<b>111,183,431,948</b>

*The accompanying notes are an part of these consolidated interim financial statements*

**Saigon General Service Corporation and its subsidiaries**  
**Consolidated statement of cash flows for the six-month period ended 30 June 2015**  
**(Indirect method – continued)**

**Form B 03a – DN/HN**  
*(Issued under Circular No. 202/2014/TT-BTC*  
*dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	Six-month period ended	
			30/6/2015 VND	30/6/2014 VND
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>				
Payments for additions to fixed assets	21		(57,199,304,922)	(74,722,476,819)
Proceeds from disposals of tangible fixed assets	22		4,311,818,182	4,011,647,273
Net proceeds from disposal of investments in a subsidiary, net of cash disposed		41	(280,685,507)	-
Payments for investments in other entities	25		(9,000,000,000)	(5,758,078,397)
Collection of investments in an associate			-	174,199,983
Receipts of dividends and interest income	27		5,416,297,769	3,265,374,496
Receipts in other non-current assets			1,674,872,690	292,768,000
<b>Net cash flows from investing activities</b>	<b>30</b>		<b>(55,077,001,788)</b>	<b>(72,736,565,464)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>				
Proceeds from borrowings	33		1,706,779,725,325	1,631,581,617,540
Payments to settle loan principals	34		(1,788,441,855,940)	(1,785,246,400,643)
Proceeds from equity issued by subsidiaries to non-controlling interest			852,800,000	18,070,000,000
Payments for financial lease liabilities	35		-	(451,928,900)
Payments of dividends to equity holders of the Company	36		-	(520,333,050)
Payments of dividends by subsidiaries to non-controlling interest	36		(14,605,613,524)	(7,789,377,500)
<b>Net cash flows from financing activities</b>	<b>40</b>		<b>(95,414,944,139)</b>	<b>(144,356,422,553)</b>

*The accompanying notes are an part of these consolidated interim financial statements*

**Saigon General Service Corporation and its subsidiaries**  
**Consolidated statement of cash flows for the six-month period ended 30 June 2015**  
**(Indirect method – continued)**

**Form B 03a – DN/HN**  
*(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	Six-month period ended	
			30/6/2015 VND	30/6/2014 VND
Net cash flows during the period (50 = 20 + 30 + 40)	50		(48,413,197,352)	(105,909,556,069)
Cash and cash equivalents at the beginning of the period	60		179,855,579,173	187,157,793,659
Cash and cash equivalents at the end of the period (70 = 50 + 60)	70	6	131,442,381,821	81,248,237,590

14 August 2015

Prepared by:



Ngo Van Danh  
*Chief Accountant*

Approved by:



Mai Viet Ha  
*General Director*



**Saigon General Service Corporation and its subsidiaries**  
**Notes to the consolidated interim financial statements for the six-month period ended**  
**30 June 2015**

**Form B 09a – DN/HN**  
*(Issued under Circular No. 202/2014/TT-BTC*  
*dated 22 December 2014 of the Ministry of Finance)*

These notes form an integral part of, and should be read in conjunction with, the accompanying consolidated interim financial statements.

## **1. Reporting entity**

### **(a) Ownership structure**

Saigon General Service Corporation (“the Company”) was incorporated as a joint-stock company under Decision No. 3448/QD-UB issued by the Ho Chi Minh City People’s Committee on 9 July 2004 and amended by Decision No. 3449/QD-UB on the same day.

The consolidated interim financial statements of the Group for the period ended 30 June 2015 comprise the Company and its subsidiaries (together referred to as “the Group”) and the Group’s interest in associates.

### **(b) Principals activities**

The principal activities of the Group are:

- Services and trading: trading, distribution, repair and maintenance of cars, motorbikes and spare parts of Toyota, Ford, GM, Suzuki, Hyundai, SYM, Yamaha; trading jewelries, construction materials; providing bar and restaurant services;
- Real estate: trading real estate, land use rights; leasing warehouses, office, commercial centres; investing, developing real estate projects such as office buildings, apartments, villas and high-class resorts;
- Financial services: investing in subsidiaries, associates and in shares of other entities operating in trading and services, real estate and infrastructures.

The Company’s shares are listed on the Ho Chi Minh Stock Exchange.

### **(c) Normal operating cycle**

The normal operating cycle of the Group is generally within 12 months.

### **(d) Group structure**

As at 30 June 2015, the Group had 11 subsidiaries and 4 associates (1 January 2015: 12 subsidiaries and 4 associates) as listed in Note 41 and Note 7(c), respectively.

As at 30 June 2015, the Group had 1,761 employees (1 January 2015: 1,810 employees).

**Saigon General Service Corporation and its subsidiaries**  
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## **2. Basis of preparation**

### **(a) Statement of compliance**

The consolidated interim financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting.

### **(b) Basis of measurement**

The consolidated interim financial statements, except for the consolidated interim statement of cash flows, are prepared on the accrual basis using the historical cost concept. The consolidated interim statement of cash flows is prepared using the indirect method.

### **(c) Annual accounting period**

The annual accounting period of the Group is from 1 January to 31 December.

### **(d) Accounting and presentation currency**

The Group's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statement presentation purpose.

## **3. Adoption of new guidance on accounting system for enterprises**

On 22 December 2014, the Ministry of Finance issued Circular No. 200/2014/TT-BTC providing guidance on the Vietnamese Accounting System for enterprises ("Circular 200"). Circular 200 replaces previous guidance on the Vietnamese Accounting System for enterprises under Decision No. 15/2006-QD/BTC dated 20 March 2006 and Circular No. 244/2009/TT-BTC dated 31 December 2009. Circular 200 is effective after 45 days from the signing date and applicable for annual accounting periods beginning on or after 1 January 2015.

On the same date of 22 December 2014, the Ministry of Finance also issued Circular No. 202/2014/TT-BTC providing guidance on preparation and presentation of consolidated financial statements ("Circular 202"). Circular 202 replaces previous guidance on preparation and presentation of consolidated financial statements provided in Part XIII of Circular No. 161/2007/TT-BTC dated 31 December 2007 of the Ministry of Finance. Circular 202 is also effective after 45 days from the signing date and applicable for annual accounting periods beginning on or after 1 January 2015.

The Group has adopted the applicable requirements of Circular 200 and Circular 202 from 1 January 2015 on a prospective basis. The significant changes to the Group's accounting policies and the effects on the consolidated interim financial statements, if any, are disclosed in the following notes to the consolidated interim financial statements.

- Basis of consolidation (Note 4(a));
- Recognition of foreign exchange differences (Note 4(b));
- Earnings per share (Note 4(v)).

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The Circulars also brought changes in presentation of certain items in the consolidated interim balance sheet and the consolidated interim statement of cash flows. Corresponding figures have been reclassified to conform to the current period presentation. Details of reclassification of corresponding figures are disclosed in Note 43 to these consolidated interim financial statements.

#### **4. Summary of significant accounting policies**

The following significant accounting policies have been adopted by the Group in the preparation of these consolidated interim financial statements.

##### **(a) Basis of consolidation**

###### **(i) Subsidiaries**

Subsidiaries are entities controlled by the Group. The financial statements of the subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

###### **(ii) Non-controlling interests**

Non-controlling interests (NCI) are measured at their proportionate share of the acquiree's identifiable net assets at date of acquisition.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners. The difference between the change in the Group's share of net assets of the subsidiary and any consideration paid or received is recorded directly in retained profits under equity.

###### **(iii) Loss of control**

When the Group loses control over a subsidiary, it derecognizes the assets and liabilities of the subsidiary, and any related NCI and other components of equity. Any resulting gain or loss is recognized in the consolidated income statement.

###### **(iv) Associates (equity accounted investees)**

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Associates are accounted for using the equity method (equity accounted investees). The consolidated interim financial statements include the Group's share of the income and expenses of the associates, after adjustments to align the accounting policies with those of the Group, from the date that significant influence commences until the date that significant influence ceases. When the Group's share of losses exceeds its interest in an associate, the carrying amount of that interest (including any long-term investments) is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the associate.

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**(v) *Transactions eliminated on consolidation***

Intra-group balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated interim financial statements. Unrealised gains and losses arising from transactions with associates are eliminated against the investments to the extent of the Group's interest in the investees.

**(b) **Foreign currency transactions****

Transactions in currencies other than VND during the period have been translated into VND at actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at actual rates of exchange ruling at the balance sheet date. The actual rates of exchange applied to retranslate monetary items denominated in foreign currency at reporting date are determined as follows:

- For monetary assets (cash on hand and receivables): the foreign currency buying rate at the reporting date quoted by the commercial bank where the Group most frequently conducts transactions. Cash at bank and bank deposits are retranslated using the foreign currency buying rate of the bank where the Group deposits the money or maintains those bank accounts.
- For monetary liabilities (payables and borrowings): the foreign currency selling rate at reporting date quoted by the commercial bank where the Group most frequently conducts transactions.

All foreign exchange differences are recorded in the consolidated interim statement of income.

**(c) **Cash and cash equivalents****

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

**(d) **Investments****

**(i) *Trading securities***

Trading securities are those held by the Group for trading purpose i.e. purchased for resale with the aim of making profits. Trading securities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at cost less allowance for diminution in value. An allowance is made for diminution in value of trading securities if market price of the securities item falls below its carrying amount. The allowance is reversed if the market price subsequently increases after the allowance was recognised. An allowance is reversed only to the extent that the securities' carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

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**(ii) Held to maturity investments**

Held to maturity investments are those that the Group's management has intention and ability to hold until maturity. Held to maturity investments include term deposits at bank, bonds, redeemable preference shares which the issuers are required to repurchase at a certain date and granting loans held to maturity. These investments are stated at costs less allowance for impairment.

**(iii) Investments in equity instruments of other entities**

Investments in equity instruments of other entities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment values if the investee has suffered a loss, except where such a loss was anticipated by the Group's management before making the investment. The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

**(e) Accounts receivable**

Trade and other receivables are stated at cost less allowance for doubtful debts.

**(f) Inventories**

Inventories consist of residential projects, cars, motorbikes and spare parts.

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a specific identification basis for real estate, cars, motorbikes and weighted average basis for spare parts and includes all costs incurred in bringing the inventories to their present location and condition. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and selling expenses.

Cost of work in progress includes land use rights and land development costs.

The Group applies the perpetual method of accounting for inventories.



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**(g) Tangible fixed assets**

**(i) Cost**

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the consolidated interim statement of income in the period in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

**(ii) Depreciation**

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

▪ buildings	6 – 42 years
▪ machinery and equipment	4 – 8 years
▪ office equipment	2 – 10 years
▪ motor vehicles	5 – 6 years
▪ others	3 – 5 years

**(h) Intangible fixed assets**

**(i) Land use rights**

Land use rights comprise:

- those granted by the State for which land use payments are collected;
- those acquired in a legitimate transfer; and
- rights to use leased land obtained before the effective date of Land Law (2003) for which payments have been made in advance for more than 5 years and supported by land use right certificate issued by competent authority.

Land use rights with indefinite period of use are stated at cost. Land use rights with definite period of use are stated at cost less accumulated amortisation. The initial cost of land use rights comprises its purchase price and any directly attributable costs incurred in conjunction with securing the land use rights. Amortisation is computed on a straight-line basis over 20 to 50 years.

**(ii) Software**

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 3 to 4 years.

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**(i) Investment property**

**(i) *Investment property held to earn rental***

*Cost*

Investment property held to earn rental is stated at cost less accumulated depreciation. The initial cost of an investment property held to earn rental comprises its purchase price, cost of land use rights and any directly attributable expenditure of bringing the property to the condition necessary for it to be capable of operating in the manner intended by management. Expenditure incurred after investment property held to earn rental has been put into operation, such as repairs and maintenance, is charged to the consolidated interim statement of income in the year in which the expenditure is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in future economic benefits in excess of the originally assessed standard of performance of the existing investment property held to earn rental, the expenditure is capitalised as an additional cost of the investment property.

*Depreciation*

Land use rights with indefinite period of use are not amortised. Land use rights with definite period of use are stated at cost less accumulated depreciation. Depreciation is computed on a straight-line basis over the estimated useful lives of investment property. The estimated useful lives are as follows:

- land use rights 18 – 50 years
- buildings 5 – 36 years

**(ii) *Investment property held for capital appreciation***

Prior to 1 January 2015, investment property held for capital appreciation was accounted for in the same way as that applied to investment property held to earn rental. Effective from 1 January 2015, as a result of the adoption of Circular 200, depreciation of investment property held for capital appreciation has ceased. The carrying amount of an investment property item held for capital appreciation is reduced when there is evidence that its market price falls below its carrying amount and the loss can be measured reliably. Any reduction in value of investment property held for capital appreciation is charged to cost of sales.

**(j) Construction in progress**

Projects that are being constructed or developed for future mixed use as fixed assets, investment properties and property for sale (inventories) are classified as construction in progress and stated at cost, until construction or development is completed or costs can be measured reliably for the properties, at which time they are reclassified and subsequently accounted for as fixed assets, investment property or inventories. Fixed assets, investment property and inventories are stated at cost of initial recognition. Subsequently, they are recognised as described in respective notes.

All costs directly associated with the purchase and development of a project, costs incurred in conjunction with securing the leasehold land use rights, and all subsequent capital expenditures for the development qualifying as acquisition costs are capitalised.

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Borrowing costs are capitalised if they are directly attributable to the acquisition, construction or production of a qualifying asset. Capitalisation of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Capitalisation of borrowing costs may continue until the assets are substantially ready for their intended use. The capitalisation rate is arrived at by reference to the actual rate payable on borrowings for development purposes or, with regard to that part of the development cost financed out of general funds, to the average rate.

**(k) Long-term prepaid expenses**

**(i) *Prepaid land costs***

Prepaid land costs comprise prepaid land lease rentals, including those for which the Group obtained land use rights certificate but are not qualified as intangible fixed assets under Circular No. 45/2013/TT-BTC dated 25 April 2013 of the Ministry of Finance providing guidance on management, use and depreciation of fixed assets, and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the consolidated interim statement of income on a straight-line basis over the term of the lease of 8 years.

**(ii) *Tools and supplies***

Tools and supplies held for use by the Group in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Cost of tools and supplies are amortised on a straight-line basis over a period ranging from 2 to 3 years.

**(l) Trade and other payables**

Trade and other payables are stated at their cost.

**(m) Provisions**

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

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**(n) Share capital**

**(i) Ordinary shares**

Incremental costs directly attributable to the issue of shares, net of tax effects, are recognized as a deduction from share premium.

**(ii) Repurchase and reissue of ordinary shares (treasury shares)**

When shares recognized as equity are repurchased, the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is recognized as a reduction from equity. Repurchased shares are classified as treasury shares under equity. When treasury shares are sold for reissue subsequently, cost of the reissued shares is determined on a weighted average basis. Any difference between the amount received and the cost of the shares reissued is presented within share premium.

**(o) Classification of financial instruments**

Solely for the purpose of providing disclosures about the significance of financial instruments to the Group's consolidated interim financial position and consolidated interim results of operations and the nature and extent of risk arising from financial instruments, the Group classifies its financial instruments as follows:

**(i) Financial assets**

*Financial assets at fair value through profit or loss*

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

- It is considered by management as held for trading. A financial asset is considered as held for trading if:
  - it is acquired principally for the purpose of selling it in the near term;
  - there is evidence of a recent pattern of short-term profit-taking; or
  - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
  
- Upon initial recognition, it is designated by the Group as at fair value through profit or loss.

*Held-to-maturity investments*

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Group has the positive intention and ability to hold to maturity, other than:

- those that the Group upon initial recognition designates as at fair value through profit or loss;
- those that the Group designates as available-for-sale; and
- those that meet the definition of loans and receivables.

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*Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- that the Group intends to sell immediately or in the near term, which are classified as held for trading, and those that the entity on initial recognition designates as at fair value through profit or loss;
- that the Group upon initial recognition designates as available-for-sale; or
- for which the Group may not recover substantially all of its initial investment, other than because of credit deterioration, which are classified as available-for-sale.

*Available-for-sale financial assets*

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or that are not classified as:

- financial assets at fair value through profit or loss;
- held-to-maturity investments; or
- loans and receivables.

**(ii) *Financial liabilities***

*Financial liabilities at fair value through profit or loss*

A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- It is considered by management as held for trading. A financial liability is considered as held for trading if:
  - it is incurred principally for the purpose of repurchasing it in the near term;
  - there is evidence of a recent pattern of short-term profit-taking; or
  - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Group as at fair value through profit or loss.

*Financial liabilities carried at amortised cost*

Financial liabilities which are not classified as financial liabilities at fair value through profit or loss are classified as financial liabilities carried at amortised cost.

The above described classification of financial instruments is solely for presentation and disclosure purpose and is not intended to be a description of how the instruments are measured. Accounting policies for measurement of financial instruments are disclosed in other relevant notes.



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**(p) Taxation**

Income tax on the consolidated interim profit or loss for the period comprises current and deferred tax. Income tax is recognised in the consolidated statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the balance sheet date, and any adjustment to tax payable in respect of previous periods.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

**(q) Equity funds**

Allocations are made to equity funds from retained profits each year based on percentage decided by the shareholders in their annual ordinary general meeting.

Under Circular 200, financial reserve is no longer used. Outstanding balance of this reserve is transferred to the investment and development fund. Utilisation of the above reserve funds requires approval of the shareholders.

**(r) Revenue**

**(i) Sales of real estate**

Revenue from transfer of land use right and sale of standard-designed houses which do not require significant customisation for each customer is recognised in the consolidated interim statement of income when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due. The transfer of significant risks and rewards is determined to be at the time of sale or completion of the property, whichever is later.

**(ii) Sales of merchandise goods**

Revenue from the sale of merchandise goods is recognised in the consolidated interim statement of income when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods.

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**(iii) Services rendered**

Services mainly consist of repair and maintenance for cars and motorbikes.

Revenue from services rendered is recognised in the consolidated interim statement of income in proportion to the stage of completion of the transaction at the balance sheet date. The stage of completion is assessed by reference to surveys of work performed. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

**(iv) Rental income**

Rental income from leased property is recognised in the consolidated interim statement of income on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income.

**(s) Financial income**

**(i) Interest income**

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

**(ii) Revenue from security trading**

Revenue from security trading activities is recognised in the consolidated interim statement of income when significant risks and rewards of ownership have been transferred to the buyer. Significant risks and rewards of ownership have been transferred upon the completion of trading transaction (for listed securities) or the completion of the agreement on transfer of assets (for non-listed securities).

**(iii) Dividend income**

Dividends income is recognised when the right to receive dividends is established.

**(t) Operating lease payments**

Payments made under operating leases are recognised in the consolidated interim statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the consolidated interim statement of income as an integral part of the total lease expense.

**(u) Borrowing costs**

Borrowing costs are recognised as an expense in the period in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

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**(v) Earnings per share**

The Group presents basic earnings per share (EPS) for its ordinary shares which is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the period. The Group does not have any potentially dilutive ordinary shares.

Prior to 1 January 2015, the profit or loss attributable to the ordinary shareholders of the Company included amounts appropriated to bonus and welfare fund and Board of Management and Supervisory Board fee fund, if any. Effective from 1 January 2015, the profit or loss attributable to the ordinary shareholders of the Company is determined after deducting any amounts appropriated to bonus and welfare fund and Board of Management and Supervisory Board fee fund. This change in accounting policy has been applied prospectively.

**(w) Segment reporting**

A segment is a distinguishable component of the Group that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary format for segment reporting is based on business segment. The Group operates in Vietnam, a single geographical segment.

**(x) Related parties**

Related companies include the shareholders and enterprises and individuals that directly, or indirectly through one or more intermediaries, control or are controlled by, or under common control with, the Group, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Group. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the enterprise, key management personnel, including directors and officers of the Group and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

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**5. Segment reporting**

For the six-month period ended:

	Services and trading		Investment property services		Financial services		Total	
	30/6/2015 VND	30/6/2014 VND	30/6/2015 VND	30/6/2014 VND	30/6/2015 VND	30/6/2014 VND	30/6/2015 VND	30/6/2014 VND
Segment revenue	3,998,024,689,201	3,238,177,839,572	82,686,169,535	150,549,349,943	-	-	4,080,710,858,736	3,388,727,189,515
Segment other income	12,638,631,405	9,319,801,654	4,708,462,257	13,948,350,400	3,803,801,148	2,759,612,009	21,150,894,810	26,027,764,063
Direct and attributable cost of sales to segments	(3,773,263,560,321)	(3,069,407,069,344)	(51,588,899,542)	(93,128,387,274)	-	-	(3,824,852,459,863)	(3,162,535,456,618)
Direct and attributable other expenses to segments	(192,500,634,197)	(141,906,607,242)	(11,441,614,647)	(57,683,182,855)	107,611,732	(869,719,908)	(203,834,637,112)	(200,459,510,005)
Segment profit during the period	44,899,126,088	36,183,964,640	24,364,117,603	13,686,130,214	3,911,412,880	1,889,892,101	73,174,656,571	51,759,986,955
Un-allocated income							17,854,867,206	6,782,724,760
Un-allocated expenses							(4,190,106,969)	(7,318,398,513)
							86,839,416,808	51,224,313,202

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	<b>Services and trading</b>		<b>Investment property services</b>		<b>Financial services</b>		<b>Total</b>	
	<b>30/6/2015</b>	<b>1/1/2015</b>	<b>30/6/2015</b>	<b>1/1/2015</b>	<b>30/6/2015</b>	<b>1/1/2015</b>	<b>30/6/2015</b>	<b>1/1/2015</b>
	<b>VND</b>	<b>VND</b>	<b>VND</b>	<b>VND</b>	<b>VND</b>	<b>VND</b>	<b>VND</b>	<b>VND</b>
<b>Assets</b>								
Current assets	659,092,698,022	720,206,967,182	74,174,769,303	82,415,443,355	42,840,747,838	47,545,504,496	776,108,215,163	850,167,915,033
Non-current assets	328,597,350,660	278,601,352,634	1,443,763,516,532	1,505,050,368,887	-	1,015,264,000	1,772,360,867,192	1,784,666,985,521
Un-allocated assets	-	-	-	-	-	-	3,767,835,493	3,767,835,493
	987,690,048,682	998,808,319,816	1,517,938,285,835	1,587,465,812,242	42,840,747,838	48,560,768,496	2,552,236,917,848	2,638,602,736,047
<b>Liabilities</b>								
Current liabilities	519,106,445,446	567,218,156,266	506,128,885,239	404,632,278,407	2,352,784,742	13,763,891,686	1,027,588,115,427	985,614,326,359
Non-current liabilities	6,137,068,563	129,280,877,121	529,787,463,704	547,996,656,143	-	4,306,134,386	535,924,532,267	681,583,667,650
	525,243,514,009	696,499,033,387	1,035,916,348,943	952,628,934,550	2,352,784,742	18,070,026,072	1,563,512,647,694	1,667,197,994,009

For the six-month period ended:

	<b>Services and trading</b>		<b>Investment property services</b>		<b>Financial services</b>		<b>Total</b>	
	<b>30/6/2015</b>	<b>30/6/2014</b>	<b>30/6/2015</b>	<b>30/6/2014</b>	<b>30/6/2015</b>	<b>30/6/2014</b>	<b>30/6/2015</b>	<b>30/6/2014</b>
	<b>VND</b>	<b>VND</b>	<b>VND</b>	<b>VND</b>	<b>VND</b>	<b>VND</b>	<b>VND</b>	<b>VND</b>
Depreciation and amortisation	16,017,969,575	9,970,053,639	12,396,238,787	12,132,875,861	-	-	28,414,208,362	22,102,929,500
Allowances and provisions	(705,040,752)	126,383,091	-	-	1,281,694,474	(17,703,824)	576,653,722	108,679,267
Capital expenditure	27,842,005,637	62,850,189,864	29,357,299,285	11,872,286,955	-	-	57,199,304,922	74,722,476,819

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**6. Cash and cash equivalents**

	<b>30/6/2015</b>	<b>1/1/2015</b>
	<b>VND</b>	<b>VND</b>
Cash on hand	11,696,720,220	7,258,329,191
Cash in banks	79,236,331,601	129,005,709,982
Cash equivalents	40,509,330,000	43,591,540,000
	<hr/>	<hr/>
	131,442,381,821	179,855,579,173
	<hr/>	<hr/>

At 30 June 2015 no cash equivalents (1 January 2015: VND2,542 million) pledged with banks as security for loans granted to the Group.

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**7. Investments**

**(a) Trading securities**

	30/6/2015				1/1/2015			
	Quantity	Carrying amount VND	Fair value VND	Allowance for diminution in value VND	Quantity	Carrying amount VND	Fair value VND	Allowance for diminution in value VND
Short-term financial investments in:								
Listed shares								
• Ben Thanh Trading and Service Joint Stock Company	128,129	2,314,504,000	4,676,708,500	-	182,129	3,289,960,000	6,920,902,000	-
• Viet Thai Joint Stock Company	650,760	8,042,676,000	10,086,780,000	-	650,760	8,042,676,000	10,347,084,000	-
• Tien Len Steel Corporation Joint Stock Company	579,530	4,653,520,490	3,593,086,000	(1,060,434,490)	289,530	2,683,020,490	2,576,817,000	(106,203,490)
Non-listed shares								
• Pacific Construction Investment and Commercial Joint Stock Company	500,000	14,000,000,000	5,000,000,000	(9,000,000,000)	500,000	14,000,000,000	5,000,000,000	(9,000,000,000)
• Ben Thanh Non Nuoc Joint Stock Company	90,000	9,000,000,000	9,000,000,000	-	90,000	9,000,000,000	9,000,000,000	-
• Toan Cau Insurance Company	180,000	6,300,000,000	1,260,000,000	(5,040,000,000)	180,000	6,300,000,000	1,260,000,000	(5,040,000,000)
• Ho Chi Minh City Electric Power Trading Investment Corporation	1,350,000	13,500,000,000	13,500,000,000	-	1,350,000	13,500,000,000	13,500,000,000	-
• Hai Phong Securities Joint Stock Company	812	2,052,543	2,052,543	-	812	2,052,543	2,052,543	-
• Ben Thanh Long Hai Joint Stock Company	-	-	-	-	691,126	6,772,500,000	5,135,623,136	(1,636,876,864)
		<u>57,812,753,033</u>		<u>(15,100,434,490)</u>		<u>63,590,209,033</u>		<u>(15,783,080,354)</u>

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Movements in the allowance for diminution in value of trading securities during the period were as follows:

	<b>Six-month period ended</b>	
	<b>30/6/2015</b>	<b>30/6/2014</b>
	<b>VND</b>	<b>VND</b>
Opening balance	15,783,080,354	19,280,834,639
Allowance utilised during the period	-	(1,350,000,000)
Written back	(682,645,864)	(451,417,775)
Closing balance	15,100,434,490	17,479,416,864

**(b) Held-to-maturity investments**

	<b>30/6/2015</b>		<b>1/1/2015</b>	
	<b>Carrying amount</b>	<b>Fair value</b>	<b>Carrying amount</b>	<b>Fair value</b>
	<b>VND</b>	<b>VND</b>	<b>VND</b>	<b>VND</b>
Held-to-maturity investments – short-term				
▪ term deposits	-	-	6,000,000,000	6,000,000,000
Held-to-maturity investments – long-term				
▪ term deposits	-	-	4,700,000,000	4,700,000,000



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**(c) Equity investments in other entities**

30 June 2015	% of equity owned	% of voting rights	Carrying amount VND	Fair value VND	Allowance for diminution in value VND
<b>Equity investments in:</b>					
<b>Associates</b>					
• Ben Thanh Savico General Trading & Services Co., Ltd.	37.33%	37.33%	70,072,710	(*)	-
• ComfortDelgro Savico Taxi Company	40.03%	40.03%	30,212,769,513	(*)	-
• Toyota East Saigon Joint Stock Company (TESC)	35.16%	35.16%	52,298,621,022	(*)	-
• Binh Duong New City Automobile Service Joint Stock Company (**)	35.41%	35.41%	12,910,464,391	(*)	-
• Dana Joint Stock Company (DANA FORD)	28.19%	28.19%	9,325,707,492	(*)	-
			104,817,635,128		-
<b>Others</b>					
• SAVICO-VINALAND CO., LTD.			82,850,000,000	(*)	(3,372,547,962)
• Other long-term investments			8,815,264,000	(*)	(1,964,340,338)
			91,665,264,000		(5,336,888,300)
			196,482,899,128		(5,336,888,300)

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31 December 2014	% of equity owned	% of voting rights	Carrying amount VND Reclassified	Fair value VND	Allowance for diminution in value VND Reclassified
<b>Equity investments in:</b>					
<b>Associates</b>					
• Ben Thanh Savico General Trading & Services Co., Ltd.	37.33%	37.33%	70,072,710	(*)	-
• ComfortDelgro Savico Taxi Company	40.03%	40.03%	30,680,975,476	(*)	-
• Toyota East Saigon Joint Stock Company (TESC)	35.16%	35.16%	47,679,461,182	(*)	-
• Binh Duong New City Automobile Service Joint Stock Company	31.71%	35.41%	12,983,670,429	(*)	-
• Dana Joint Stock Company (DANA FORD)	28.19%	28.19%	7,451,862,891	(*)	-
			98,866,042,688		-
<b>Others</b>					
• SAVICO-VINALAND CO., LTD.			82,850,000,000	(*)	(3,372,547,962)
• Other long-term investments			1,015,264,000	(*)	-
			83,865,264,000		(3,372,547,962)
			182,731,306,688		(3,372,547,962)

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(\*) At the reporting date, fair value of these investments was not available.

(\*\*) During the period, the Group contributed additionally VND1,200 million to capital of Binh Duong New City Automobile Service Joint Stock Company.

Movements of investments in associates were as follows:

	<b>Six-month period ended</b>	
	<b>30/6/2015</b>	<b>30/6/2014</b>
	<b>VND</b>	<b>VND</b>
Balance at the beginning of the period	98,866,042,688	87,569,378,997
New investments	1,200,000,000	-
Share of net profit in associates (net of income tax)	4,751,592,440	3,481,889,692
Dividends from associates	-	(1,028,542,500)
Disposals of associates	-	(8,909,369,677)
Deemed acquisition of an associate	-	6,040,500,000
	104,817,635,128	87,153,856,512

Movements in the allowance for diminution in value of long-term financial investments during the period were as follows:

	<b>Six-month period ended</b>	
	<b>30/6/2015</b>	<b>30/6/2014</b>
	<b>VND</b>	<b>VND</b>
Opening balance	3,372,547,962	2,938,834,011
Increase in allowance during the period	1,964,340,338	433,713,951
	5,336,888,300	3,372,547,962

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Summary of balance sheets and statements of income of associates are as follows:

	<b>Total assets</b>	<b>Total liabilities</b>	<b>Owners' equity</b>	<b>Net profit/(loss) after tax Six-month period ended 30/6/2015 VND</b>
	<b>30/6/2015 VND</b>	<b>30/6/2015 VND</b>	<b>30/6/2015 VND</b>	
Ben Thanh Savico General Trading & Services Co., Ltd.	187,885,642	-	187,885,642	-
ComfortDelgro Savico Taxi Company	83,606,100,994	8,130,783,700	75,475,317,294	(1,131,258,226)
Toyota East Saigon Joint Stock Company (TESC)	372,128,954,345	223,384,298,422	148,744,655,923	19,506,712,666
Binh Duong New City Automobile Service Joint Stock Company	73,155,633,446	47,088,392,794	26,067,240,652	(3,580,689,859)
Dana Joint Stock Company (DANA FORD)	47,247,749,547	24,505,034,501	22,742,715,046	4,653,202,392
	<b>Total assets</b>	<b>Total liabilities</b>	<b>Owners' equity</b>	<b>Net profit/(loss) after tax Six-month period ended 30/6/2014 VND</b>
	<b>1/1/2015 VND</b>	<b>1/1/2015 VND</b>	<b>1/1/2015 VND</b>	
Ben Thanh Savico General Trading & Services Co., Ltd.	187,885,642	-	187,885,642	(2,346,236,484)
ComfortDelgro Savico Taxi Company	85,898,446,146	9,253,491,173	76,644,954,973	(1,390,548,893)
Toyota East Saigon Joint Stock Company (TESC)	363,349,307,806	227,742,194,090	135,607,113,716	15,476,112,938
Binh Duong New City Automobile Service Joint Stock Company	39,365,661,078	14,632,971,369	24,732,689,709	-
Dana Joint Stock Company (DANA FORD)	44,220,768,810	26,149,427,017	18,071,341,793	2,602,144,590

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**8. Accounts receivable from customers**

**Accounts receivable from customers detailed by significant customers**

	<b>30/6/2015</b>	<b>1/1/2015</b>
	<b>VND</b>	<b>VND</b>
Customers in relation to sales of merchandised goods	165,348,624,905	174,762,022,082
Customers in relation to rental income	4,413,207,450	3,691,373,860
Customers in relation to sales of real estate	1,025,000,000	1,025,000,000
Other customers	515,628,894	1,017,268,034
	<hr/>	<hr/>
	171,302,461,249	180,495,663,976
	<hr/>	<hr/>

**9. Other receivables**

**(a) Other short-term receivables**

	<b>30/6/2015</b>	<b>1/1/2015</b>
	<b>VND</b>	<b>VND</b>
		<b>Reclassified</b>
Deposits for trading used cars on behalf of customers	18,655,803,640	20,299,528,603
Advances to employees	5,468,119,320	13,027,045,326
Short-term deposits	3,294,347,027	2,412,362,000
Others	7,895,133,447	13,920,523,816
	<hr/>	<hr/>
	35,313,403,434	49,659,459,745
	<hr/>	<hr/>

**(b) Other long-term receivables**

	<b>30/6/2015</b>	<b>1/1/2015</b>
	<b>VND</b>	<b>VND</b>
		<b>Reclassified</b>
Receivables in business cooperation contracts	115,786,376,112	115,786,376,112
Long-term deposits	5,202,341,310	23,158,821,481
Others	9,804,241,247	9,345,621,247
	<hr/>	<hr/>
	130,792,958,669	148,290,818,840
	<hr/>	<hr/>

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**10. Inventories**

	30/6/2015		1/1/2015	
	Carrying amount VND	Allowance VND	Carrying amount VND	Allowance VND
Goods in transit	136,212,400	-	15,553,222,728	-
Materials and spare parts	25,313,514,131	(3,064,519,826)	28,669,192,334	(3,489,943,669)
Work in progress	25,844,947,539	-	23,017,854,422	-
Finished goods	20,682,658	-	213,035,173	-
Merchandise inventories	301,055,496,145	-	280,997,400,262	-
Goods on consignment	-	-	601,818,182	-
	<b>352,370,852,873</b>	<b>(3,064,519,826)</b>	<b>349,052,523,101</b>	<b>(3,489,943,669)</b>

Movements in the allowance for inventories during the period were as follows:

	Six-month period ended	
	30/6/2015 VND	30/6/2014 VND
Opening balance	3,489,943,669	2,564,496,168
Increase in allowance during the period	-	126,383,091
Written back	(299,040,752)	-
Decrease in allowance through disposal of investments in a subsidiary	(126,383,091)	-
Closing balance	<b>3,064,519,826</b>	<b>2,690,879,259</b>

At 30 June 2015 inventories with carrying value of VND132,140 million (1 January 2015: VND165,003 million) were pledged with banks as security for loans granted to the Group.

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**11. Tangible fixed assets**

	<b>Buildings VND</b>	<b>Machinery and equipment VND</b>	<b>Office equipment VND</b>	<b>Motor vehicles VND</b>	<b>Others VND</b>	<b>Total VND</b>
<b>Cost</b>						
Opening balance	174,135,207,080	43,764,931,282	12,550,592,079	32,717,623,032	9,265,125,830	272,433,479,303
Additions	14,171,960,729	1,980,734,586	784,260,241	10,597,150,081	307,900,000	27,842,005,637
Transfers from construction in progress	11,901,692,350	587,000,000	-	270,602,092	656,097,273	13,415,391,715
Disposals	-	-	-	(6,004,305,048)	-	(6,004,305,048)
Written off	(3,662,176,731)	(312,092,389)	-	-	-	(3,974,269,120)
Decrease through disposal of investments in a subsidiary (Note 41)	-	(2,757,313,063)	(5,280,483,547)	(2,396,717,910)	-	(10,434,514,520)
Closing balance	196,546,683,428	43,263,260,416	8,054,368,773	35,184,352,247	10,229,123,103	293,277,787,967
<b>Accumulated depreciation</b>						
Opening balance	44,544,980,220	23,419,094,108	8,984,679,177	9,806,608,655	3,843,511,435	90,598,873,595
Charge for the period	9,268,669,155	2,503,654,160	425,810,748	2,644,910,737	618,743,819	15,461,788,619
Disposals	-	-	-	(1,939,167,190)	-	(1,939,167,190)
Written off	(3,662,176,731)	(312,092,389)	-	-	-	(3,974,269,120)
Decrease through disposal of investments in a subsidiary (Note 41)	-	(1,511,396,121)	(4,103,556,114)	(747,332,032)	-	(6,362,284,267)
Closing balance	50,151,472,644	24,099,259,758	5,306,933,811	9,765,020,170	4,462,255,254	93,784,941,637
<b>Net book value</b>						
Opening balance	129,590,226,860	20,345,837,174	3,565,912,902	22,911,014,377	5,421,614,395	181,834,605,708
Closing balance	146,395,210,784	19,164,000,658	2,747,434,962	25,419,332,077	5,766,867,849	199,492,846,330

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Included in the cost of tangible fixed assets were assets costing VND33,852 million which were fully depreciated as of 30 June 2015 (1 January 2015: VND22,906 million), but which are still in active use.

At 30 June 2015 tangible fixed assets with carrying value of VND33,852 million (1 January 2015: VND40,872 million) were pledged with banks as security for loans granted to the Group.

## 12. Intangible fixed assets

	<b>Indefinite lived land use rights VND</b>	<b>Definite lived land use rights VND</b>	<b>Software VND</b>	<b>Total VND</b>
<b>Cost</b>				
Opening balance	14,634,054,300	43,773,551,509	2,151,250,350	60,558,856,159
Decrease through disposal of investments in a subsidiary (Note 41)	-	-	(40,000,000)	(40,000,000)
Closing balance	14,634,054,300	43,773,551,509	2,111,250,350	60,518,856,159
<b>Accumulated amortisation</b>				
Opening balance	-	7,846,557,168	1,992,898,161	9,839,455,329
Charge for the period	-	510,634,140	45,546,816	556,180,956
Decrease through disposal of investments in a subsidiary (Note 41)	-	-	(34,700,149)	(34,700,149)
Closing balance	-	8,357,191,308	2,003,744,828	10,360,936,136
<b>Net book value</b>				
Opening balance	14,634,054,300	35,926,994,341	158,352,189	50,719,400,830
Closing balance	14,634,054,300	35,416,360,201	107,505,522	50,157,920,023

Included in the cost of intangible fixed assets were assets costing VND1,785 million which were fully depreciated as of 30 June 2015 (1 January 2015: VND1,785 million), but which are still in active use.

At 30 June 2015 intangible fixed assets with carrying value of VND27,899 million (1 January 2015: VND27,899 million) were pledged with banks as security for loans granted to the Group.



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**13. Investment property**

	<b>30/6/2015</b>	<b>1/1/2015</b>
	<b>VND</b>	<b>VND</b>
Investment property held to earn rental (a)	744,859,781,483	741,550,060,270
Investment property held for capital appreciation (b)	2,561,858,544	6,783,801,423
	747,421,640,027	748,333,861,693
	747,421,640,027	748,333,861,693

**(a) Investment property held to earn rental**

	<b>Land use rights</b>	<b>Buildings</b>	<b>Total</b>
	<b>VND</b>	<b>VND</b>	<b>VND</b>
<b>Cost</b>			
Opening balance	133,201,140,041	720,839,626,254	854,040,766,295
Additions	-	15,705,960,000	15,705,960,000
Reclassification	(7,187,537,591)	7,187,537,591	-
	126,013,602,450	743,733,123,845	869,746,726,295
<b>Accumulated depreciation</b>			
Opening balance	18,501,166,485	93,989,539,540	112,490,706,025
Charge for the period	698,313,240	11,697,925,547	12,396,238,787
Reclassification	(10,542,127,563)	10,542,127,563	-
	8,657,352,162	116,229,592,650	124,886,944,812
<b>Net book value</b>			
Opening balance	114,699,973,556	626,850,086,714	741,550,060,270
Closing balance	117,356,250,288	627,503,531,195	744,859,781,483
	117,356,250,288	627,503,531,195	744,859,781,483

Included in the cost of investment properties held to earn rental were assets costing VND10,881 million which were fully depreciated as of 30 June 2015 (1 January 2015: VND12,746 million), but which are still in active use.

At 30 June 2015 investment properties held to earn rental with carrying value of VND667,836 million (1 January 2015: VND671,154 million) were pledged with banks as security for loans granted to the Group.

The fair value of investment properties held to earn rental has not been determined as there were no recent market transactions for similar properties in the same location as the Group's investment properties held to earn rental and there is no active market for such properties.

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**(b) Investment property held for capital appreciation**

	<b>Land use rights VND</b>
Opening balance	6,783,801,423
Transfers to inventories	(4,221,942,879)
	2,561,858,544
Closing balance	2,561,858,544

The fair value of investment properties held for capital appreciation has not been determined as there were no recent market transactions for similar properties in the same location as the Group's investment properties held for capital appreciation and there is no active market for such properties.

**14. Construction in progress**

	<b>Six-month period ended</b>	
	<b>30/6/2015</b>	<b>30/6/2014</b>
	<b>VND</b>	<b>VND</b>
Opening balance	434,645,996,921	616,786,347,775
Additions during the period	19,995,958,149	18,042,491,729
Transfers to inventories	-	(54,937,874,444)
Transfers to investment property	-	(7,210,777,847)
Transfers to tangible fixed assets	(13,415,391,715)	-
	441,226,563,355	572,680,187,213
Closing balance	441,226,563,355	572,680,187,213

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Major constructions in progress were as follows:

	<b>30/6/2015</b>	<b>1/1/2015</b>
	<b>VND</b>	<b>VND</b>
Highway 13 Project	212,726,087,057	205,001,515,814
South Cam Le, Da Nang Project	75,654,574,661	74,563,358,488
Mecure Son Tra, Da Nang Project	83,794,011,286	83,794,011,286
104 Pho Quang Project	37,968,667,397	34,878,168,629
277 – 279 Ly Tu Trong Office Building Project	19,681,738,935	18,228,025,937
66 – 68 Nam Ky Khoi Nghia Project	11,130,473,757	11,110,328,757
Garage renovation for Toyota Phap Van, a branch of Toyota		
Giai Phong Joint Venture Company (TGP)	-	3,654,200,366
Huyn dai Gia Lai Branch (a branch of Savico Da Nang		
Corporation) Project	-	3,175,831,561
Ho Tram, Xuyen Moc Project	241,318,083	240,556,083
Others	29,692,179	-
	<hr/>	<hr/>
	441,226,563,355	434,645,996,921
	<hr/> <hr/>	<hr/> <hr/>

At 30 June 2015 construction in progress with carrying value of VND75,655 million (1 January 2015: VND46,040 million) was pledged with banks as security for loans granted to the Group.

During the period, borrowings costs capitalised into construction in progress amounted to VND639 million (2014: VND6,170 million).

## 15. Prepaid expenses

### (a) Short-term prepaid expenses

	<b>30/6/2015</b>	<b>1/1/2015</b>
	<b>VND</b>	<b>VND</b>
Office and house rental	4,216,864,590	151,809,091
Tools and supplies	3,378,918,448	1,608,851,601
Renovation expenses	1,062,731,440	611,856,700
Others	4,306,206,833	4,027,869,485
	<hr/>	<hr/>
	12,964,721,311	6,400,386,877
	<hr/> <hr/>	<hr/> <hr/>

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**(b) Long-term prepaid expenses**

	<b>30/6/2015</b>	<b>1/1/2015</b>
	<b>VND</b>	<b>VND</b>
Tools and supplies	4,134,637,183	2,671,477,178
Prepaid land costs	3,597,458,956	12,733,960,616
Renovation expenses	498,453,672	14,781,713,089
Others	3,892,378,149	6,596,391,920
	<hr/>	<hr/>
	12,122,927,960	36,783,542,803
	<hr/> <hr/>	<hr/> <hr/>

**16. Accounts payable to suppliers**

**Accounts payable to suppliers detailed by significant suppliers**

	<b>30/6/2015</b>		<b>1/1/2015</b>	
	<b>Cost</b>	<b>Amount within</b>	<b>Cost</b>	<b>Amount within</b>
	<b>VND</b>	<b>payment</b>	<b>VND</b>	<b>payment</b>
		<b>capacity</b>		<b>capacity</b>
		<b>VND</b>		<b>VND</b>
Hyundai Thanh Cong Auto Viet				
Nam Joint Stock Company	26,463,245,000	26,463,245,000	18,016,390,800	18,016,390,800
Ford Vietnam Limited Company	5,238,860,474	5,238,860,474	14,281,386,897	14,281,386,897
Suppliers in relation to Toyota				
brand	5,375,257,720	5,375,257,720	11,042,032,530	11,042,032,530
Other suppliers	44,453,368,430	44,453,368,430	53,228,249,067	53,228,249,067
	<hr/>	<hr/>	<hr/>	<hr/>
	81,530,731,624	81,530,731,624	96,568,059,294	96,568,059,294
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>

**17. Advances from customers**

Advances from customers as of 30 June 2015 included the advance of VND50,000 million from a customer to acquire land use rights in Highway 13 Project, Thu Duc District, Ho Chi Minh City.

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**18. Taxes payable to State Treasury**

	1/1/2015 VND	Incurred VND	Paid VND	30/6/2015 VND
<b>Taxes</b>				
Value added tax	5,625,774,566	21,982,692,387	(22,792,666,752)	4,815,800,201
Corporate income tax	8,313,503,872	17,001,812,280	(16,225,375,378)	9,089,940,774
Personal income tax	4,582,896,487	4,952,605,025	(7,976,004,802)	1,559,496,710
<b>Other obligations</b>				
Land rental	7,019,278,077	8,417,919,244	(5,895,004,162)	9,542,193,159
Other obligations	8,111,143,325	125,367,090	(2,367,080,666)	5,869,429,749
	33,652,596,327	52,480,396,026	(55,256,131,760)	30,876,860,593

**19. Accrued expenses**

	30/6/2015 VND	1/1/2015 VND
Interest on borrowings	357,237,695	519,068,474
Rental fees	1,143,014,588	254,143,228
Salary and related expenses	1,812,077,228	4,676,937,820
Professional service fees	9,749,570,548	9,783,046,548
Accruals for operating expenses	8,557,506,780	3,810,076,095
Others	7,987,497,300	7,958,733,578
	29,606,904,139	27,002,005,743

**20. Unearned revenue**

**(a) Unearned revenue – short-term**

	30/6/2015 VND	1/1/2015 VND Reclassified
Warranty and customer care services	15,607,052,435	16,181,576,011
Buildings rental revenue received in advance	602,388,395	260,677,306
Portion of long-term unearned revenue to be realised within 12 months	6,470,400,000	6,844,690,105
	22,679,840,830	23,286,943,422

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**(b) Unearned revenue – long-term**

	<b>30/6/2015</b> <b>VND</b>	<b>1/1/2015</b> <b>VND</b> <b>Reclassified</b>
Buildings rental revenue received in advance	105,510,495,710	109,040,272,238
Land rental revenue	-	9,004,800,000
Amount to be realised within 12 months	(6,470,400,000)	(6,844,690,105)
Amount to be realised after 12 months	99,040,095,710	111,200,382,133

**21. Other payables**

**(a) Other payables – short-term**

	<b>30/6/2015</b> <b>VND</b>	<b>1/1/2015</b> <b>VND</b> <b>Reclassified</b>
Dividends payable	30,128,877,045	6,974,401,435
Instalment contribution received from customers in relation to Tam Binh Residential Project	66,556,493,338	59,101,838,270
Payable to Vinaland Investments Limited (a)	130,323,934,900	130,323,934,900
Payable to a party of a real estate project (b)	44,394,910,797	40,235,200,000
Payable to the partner of a business cooperation contract (c)	5,705,960,000	-
Payable in relation to the investment withdrawal by a party in Highway 13 Project	25,098,400,000	-
Payable to a customer	5,856,400,000	5,856,400,000
Payables related to used cars sold on behalf of customers	7,411,709,078	-
Payables to other contract partners in respect of Phan Van Tri Project	-	1,130,055,440
Borrowings from third parties	-	1,800,000,000
Insurance premium collected on behalf of insurance agencies	78,588,656	3,117,487,977
Others	7,732,844,292	11,611,511,378
	323,288,118,106	260,150,829,400

- a. Payable to Vinaland Investments Limited as of 30 June 2015 represented the advance from this partner under the Capital Assignment Agreement dated 20 November 2014 for the assignment of the Group's capital contribution in SAVICO-VINALAND CO., LTD.
- b. Payable to a party of a real estate project represented the advance from this party under the Cooperation Agreement dated 10 July 2014 on a project at 104 Pho Quang.
- c. Payable to the partner of a business cooperation contract as of 30 June 2015 represented the additional contribution payable for 91 Pasteur Project.

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**(b) Other payables – long-term**

	<b>30/6/2015</b>	<b>1/1/2015</b>
	<b>VND</b>	<b>VND</b>
Long-term deposits received	35,837,006,601	45,977,607,041
Other long-term payables (*)	83,406,912,340	127,332,303,050
Amount due after 12 months	119,243,918,941	173,309,910,091

(\*) Other long-term payables, were interest free, represented amounts contributed by business corporation contract partners for participation in the Group's property projects as follows:

	<b>30/6/2015</b>	<b>1/1/2015</b>
	<b>VND</b>	<b>VND</b>
Binh An Project	24,239,513,834	22,042,917,434
Highway 13 Project	-	25,098,400,000
227-229 Ly Tu Trong Office Building Project	49,204,824,967	47,714,227,225
104 Pho Quang Project	-	10,000,000,000
Phan Van Tri Project	-	14,882,586,965
Land rental payable to land lessor	9,962,573,539	7,594,171,426
	83,406,912,340	127,332,303,050

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**22. Borrowings**

**(a) Short-term borrowings**

	1/1/2015		Movements during the period		30/6/2015	
	Carrying amount VND	Amount within repayment capacity VND	Additions VND	Decreases VND	Carrying amount VND	Amount within repayment capacity VND
Short-term borrowings	362,787,833,920	362,787,833,920	1,682,066,141,558	1,739,725,716,980	305,128,258,498	305,128,258,498
Current portion of long-term borrowings	50,345,196,000	50,345,196,000	38,960,613,077	33,565,137,460	55,740,671,617	55,740,671,617
	413,133,029,920	413,133,029,920	1,721,026,754,635	1,773,290,854,440	360,868,930,115	360,868,930,115



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Terms and conditions of outstanding short-term borrowings were as follows:

	<b>Currency</b>	<b>Annual interest rate</b>	<b>30/6/2015 VND</b>	<b>1/1/2015 VND</b>
HSBC Bank (Vietnam) Ltd.	VND	6.5% - 13.0%	57,329,899,000	58,994,493,100
Indovina Bank (Vietnam) Ltd.	VND	8.0% - 13.0%	43,918,500,400	36,565,138,750
ANZ Bank Vietnam Limited	VND	5.8% - 9.0%	37,071,691,300	57,820,414,750
The Bank of Tokyo Mitsubishi UFJ, Ltd.	VND	2.7%	22,000,000,000	16,000,000,000
Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank)	VND	5.0% - 6.0%	20,000,000,000	24,255,000,000
The Bank of Tokyo Mitsubishi UFJ, Ltd.	VND	3.9%	15,000,000,000	5,000,000,000
Vietnam Export Import Commercial Joint Stock Bank (Eximbank)	VND	7.5%	13,625,736,000	6,918,090,000
Military Commercial Joint Stock Bank (MB Bank)	VND	5.4%	12,500,000,000	-
Indovina Bank Limited	VND	6.0% - 6.5%	10,504,654,000	13,037,420,000
Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank)	VND	7.5%	10,000,000,000	9,589,100,000
Sumitomo Mitsui Banking Corporation (SMBC)	VND	4.5%	10,000,000,000	5,000,000,000
Mizuho Bank, Ltd.	VND	4.5%	10,000,000,000	5,000,000,000
Military Commercial Joint Stock Bank (MB Bank)	VND	6.0% - 8.5%	9,821,187,200	15,027,159,350
Bao Viet Commercial Joint Stock Bank	VND	7.0%	9,328,480,000	1,090,000,000
Military Commercial Joint Stock Bank (MB Bank)	VND	7.2%	8,323,850,958	8,199,290,000
Indovina Bank Limited	VND	6.0%	5,595,000,000	8,235,000,000
Saigon Thuong Tin Commercial Joint Stock Bank (Sacombank)	VND	7.0% - 7.5%	4,987,685,000	6,676,290,000
Vietnam Joint Stock Commercial Bank For Industry and Trade (Vietinbank)	VND	5.0%	3,690,000,000	-
Loan from an individual	VND	7.5%	850,000,000	890,000,000
Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank)	VND	7.0%	581,574,640	8,833,202,722

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	<b>Currency</b>	<b>Annual interest rate</b>	<b>30/6/2015 VND</b>	<b>1/1/2015 VND</b>
Vietnam Technological and Commercial Joint Stock Bank (Techcombank)	VND	8.0%	-	879,240,000
Sumitomo Mitsui Banking Corporation (SMBC)	VND	2.7%	-	29,000,000,000
Vietnam Export Import Commercial Joint Stock Bank (Eximbank)	VND	7.5%	-	1,380,480,248
Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank)	VND	7.0%	-	994,000,000
Ho Chi Minh City Development Joint Stock Commercial Bank (HD Bank)	VND	7.5%	-	6,121,938,000
Vietnam Export Import Commercial Joint Stock Bank (Eximbank)	VND	7.0%	-	3,590,000,000
Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank)	VND	8.0%	-	14,295,057,000
Viet Capital Commercial Joint Stock Bank	VND	8.0%	-	19,396,520,000
			305,128,258,498	362,787,833,920

Included in short-term borrowings were VND102,589 million (1 January 2015: VND68,725 million) unsecured and VND202,539 million (1 January 2015: VND294,063 million) secured by the following assets:

	<b>30/6/2015 VND</b>	<b>1/1/2015 VND Reclassified</b>
Cash equivalents	-	2,541,540,000
Held-to-maturity investments – short-term	-	5,718,022,800
Inventories	132,139,654,560	148,251,615,423
Investment properties	47,966,793,658	33,419,410,703
Held-to-maturity investments – long-term	-	4,700,000,000
	180,106,448,218	194,630,588,926

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**(b) Long-term borrowings**

	<b>30/6/2015 VND</b>	<b>1/1/2015 VND</b>
Long-term borrowings	373,081,189,233	447,418,571,426
Repayable within twelve months	(55,740,671,617)	(50,345,196,000)
Repayable after twelve months	317,340,517,616	397,073,375,426

Terms and conditions of outstanding long-term borrowings were as follows:

	Currency	Annual interest rate	Year of maturity	30/6/2015 VND	1/1/2015 VND
Vietnam Joint Stock Commercial Bank For Industry and Trade (Vietinbank)	VND	9.8%	2020	269,600,000,000	288,400,000,000
Vietnam Prosperity Joint Stock Commercial Bank (VPBank)	VND	9.6%	2016	30,000,000,000	30,000,000,000
Vietnam Export Import Commercial Joint Stock Bank (Eximbank)	VND	10.5%	2022	18,045,991,678	14,212,391,678
Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank)	VND	9.6%	2017	12,938,000,000	15,550,000,000
Ocean Commercial Joint Stock Bank	VND	9.0%	2025	10,700,000,000	-
Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank)	VND	9.8%	2017	10,590,572,331	1,170,000,000
The Bank of Tokyo Mitsubishi UFJ, Ltd.	VND	5.0%	2016	7,699,620,795	12,100,100,795
Vietnam Export Import Commercial Joint Stock Bank (Eximbank)	VND	9.0%	2017	6,709,985,890	8,052,853,890
Military Commercial Joint Stock Bank (MB Bank)	VND	9.5%	2018	3,846,506,539	3,427,629,732

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	<b>Currency</b>	<b>Annual interest rate</b>	<b>Year of maturity</b>	<b>30/6/2015 VND</b>	<b>1/1/2015 VND</b>
Military Commercial Joint Stock Bank (MB Bank)	VND	10.0%	2018	1,750,512,000	-
Ocean Commercial Joint Stock Bank	VND	9.0%	2024	1,200,000,000	-
Indovina Bank Limited	VND	8.0%		-	49,652,778,500
Viet Capital Commercial Joint Stock Bank	VND	10.9%		-	12,656,250,000
Viet Capital Commercial Joint Stock Bank	VND	11.0%		-	397,000,000
Joint Stock Commercial Bank for Foreign Trade of Vietnam (Vietcombank)	VND	11.0%		-	11,799,566,831
				373,081,189,233	447,418,571,426
Amount repayable within 12 months				(55,740,671,617)	(50,345,196,000)
				317,340,517,616	397,073,375,426

Included in long-term borrowings were VND25,197 million of unsecured borrowings (1 January 2015: VND12,100 million) and VND347,885 million of borrowings (1 January 2015: VND435,319 million) secured by the following assets:

	<b>30/6/2015 VND</b>	<b>1/1/2015 VND</b>
Inventories	-	16,751,846,290
Tangible fixed assets	33,852,325,455	40,872,396,466
Intangible fixed assets	27,899,312,792	27,899,312,792
Construction in progress	75,654,574,661	46,039,831,209
Investment properties	619,868,791,349	637,734,352,845
	757,275,004,257	769,297,739,602

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**23. Bonus and welfare fund**

Movements in bonus and welfare fund during the period were as follows:

	<b>Six-month period ended</b>	
	<b>30/6/2015</b>	<b>30/6/2014</b>
	<b>VND</b>	<b>VND</b>
Opening balance	8,892,029,754	6,525,093,179
Appropriation from retained profits	1,572,960,261	838,189,157
Utilisation during the period	(4,310,632,654)	(5,677,816,148)
Closing balance	6,154,357,361	1,685,466,188

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**24. Changes in owners' equity**

	<b>Share capital VND</b>	<b>Capital surplus VND</b>	<b>Treasury shares VND</b>	<b>Foreign exchange differences VND</b>	<b>Investment and development fund VND</b>	<b>Retained profits VND</b>	<b>Non-controlling interest VND</b>	<b>Total VND</b>
<b>Balance at 1 January 2014</b>	249,955,730,000	317,064,858,303	(690,474,358)	5,093,483,305	37,644,799,843	132,541,353,029	175,871,734,703	917,481,484,825
Net profit for the period	-	-	-	-	-	19,644,758,100	15,942,842,402	35,587,600,502
Capital contribution by non-controlling interest	-	-	-	-	-	-	18,070,000,000	18,070,000,000
Appropriation to equity fund	-	-	-	-	746,395,516	(746,395,516)	-	-
Appropriation to bonus and welfare fund	-	-	-	-	-	(611,767,103)	(226,422,054)	(838,189,157)
Dividends	-	-	-	-	-	(29,970,608,400)	(10,606,697,500)	(40,577,305,900)
Other increases	-	-	-	-	-	40,772,434	184,128,000	224,900,434
<b>Balance at 1 July 2014</b>	<b>249,955,730,000</b>	<b>317,064,858,303</b>	<b>(690,474,358)</b>	<b>5,093,483,305</b>	<b>38,391,195,359</b>	<b>120,898,112,544</b>	<b>199,235,585,551</b>	<b>929,948,490,704</b>

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	Share capital VND	Capital surplus VND	Treasury shares VND	Foreign exchange differences VND	Investment and development fund VND	Retained profits VND	Non-controlling interest VND	Total VND
<b>Balance at 1 July 2014</b>	249,955,730,000	317,064,858,303	(690,474,358)	5,093,483,305	38,391,195,359	120,898,112,544	199,235,585,551	929,948,490,704
Net profit for the period	-	-	-	-	-	32,162,934,332	20,030,482,427	52,193,416,759
Capital contribution by non-controlling interest	-	-	-	-	-	-	11,028,000,000	11,028,000,000
Appropriation to equity fund	-	-	-	-	2,290,429,466	(2,290,429,466)	-	-
Appropriation to bonus and welfare fund	-	-	-	-	-	(6,033,220,524)	(1,732,162,583)	(7,765,383,107)
Dividends	-	-	-	-	-	-	(10,985,950,031)	(10,985,950,031)
Appropriation to Board of Management and Supervisory Board fee fund	-	-	-	-	-	(2,026,976,177)	-	(2,026,976,177)
Other decreases	-	-	-	-	-	(212,338,935)	(774,517,175)	(986,856,110)
<b>Balance at 1 January 2015</b>	249,955,730,000	317,064,858,303	(690,474,358)	5,093,483,305	40,681,624,825	142,498,081,774	216,801,438,189	971,404,742,038
Net profit for the period	-	-	-	-	-	40,888,170,789	28,949,433,739	69,837,604,528
Capital contribution by non-controlling interest	-	-	-	-	-	-	852,800,000	852,800,000
Appropriation to equity funds	-	-	-	-	182,300,320	(182,300,320)	-	-
Appropriation to bonus and welfare fund	-	-	-	-	-	(1,572,960,261)	-	(1,572,960,261)
Dividends (Note 26)	-	-	-	-	-	(29,970,608,400)	(14,605,613,524)	(44,576,221,924)
Appropriation to Board of Management and Supervisory Board fee fund	-	-	-	-	-	(147,429,267)	-	(147,429,267)
Decrease through disposal of investments in a subsidiary	-	-	-	-	-	-	(6,179,925,933)	(6,179,925,933)
Other decreases	-	-	-	-	-	(894,339,027)	-	(894,339,027)
<b>Balance at 30 June 2015</b>	249,955,730,000	317,064,858,303	(690,474,358)	5,093,483,305	40,863,925,145	150,618,615,288	225,818,132,471	988,724,270,154

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## 25. Share capital

The Company's authorised and issued share capital are:

	30/6/2015		1/1/2015	
	Number of shares	VND	Number of shares	VND
Authorised share capital	24,995,573	249,955,730,000	24,995,573	249,955,730,000
Issued ordinary shares	24,995,573	249,955,730,000	24,995,573	249,955,730,000
Treasury ordinary shares	(20,066)	(690,474,358)	(20,066)	(690,474,358)
Ordinary shares currently in circulation	24,975,507	249,265,255,642	24,975,507	249,265,255,642

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

There were no movements in share capital during the period.

## 26. Dividends

The General Meeting of Shareholders of the Company on 24 April 2015 resolved to distribute dividends of 2014 amounting to VND29,971 million, which is equal to 12% of par value of shares in circulation at that time.

## 27. Investment and development fund

Investment and development fund was appropriated from retained profits in accordance with the resolution of General Meeting of Shareholders. This fund was established for the purpose of future business expansion. When the fund is utilised for business expansion, the amount utilised is transferred to Share capital.



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**28. Off balance sheet items**

**(a) Leases**

The future minimum lease payments under non-cancellable operating leases were:

	<b>30/6/2015</b>	<b>1/1/2015</b>
	<b>VND</b>	<b>VND</b>
Within one year	32,105,639,494	47,257,649,291
From two to five years	93,020,980,750	138,391,280,524
Over five years	101,822,692,995	201,071,134,598
	<hr/>	<hr/>
	226,949,313,239	386,720,064,413
	<hr/> <hr/>	<hr/> <hr/>

**(b) Goods held for third parties**

	<b>30/6/2015</b>	<b>1/1/2015</b>
	<b>VND</b>	<b>VND</b>
Goods held for third parties	39,156,348,181	92,299,543,053
	<hr/>	<hr/>

**(c) Foreign currencies**

	<b>30/6/2015</b>		<b>1/1/2015</b>	
	<b>Original currency</b>	<b>VND equivalent</b>	<b>Original currency</b>	<b>VND equivalent</b>
USD	409	8,915,861	543	11,609,340
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**29. Revenue from sales of goods and provision of services**

Total revenue represented the gross value of goods sold and services rendered exclusive of value added tax.

Net revenue comprised of:

	<b>Six-month period ended</b>	
	<b>30/6/2015</b>	<b>30/6/2014</b>
	<b>VND</b>	<b>VND</b>
Total revenue		
▪ Sales of real estate	6,469,102,755	76,401,547,172
▪ Sales of merchandise goods	3,794,855,324,441	3,082,839,756,704
▪ Services rendered	206,185,783,667	158,229,030,382
▪ Rental income	76,217,066,780	74,147,802,771
	<hr/>	<hr/>
	4,083,727,277,643	3,391,618,137,029
Less revenue deductions	(3,016,418,907)	(2,890,947,514)
	<hr/>	<hr/>
Net revenue	4,080,710,858,736	3,388,727,189,515
	<hr/> <hr/>	<hr/> <hr/>

**30. Cost of sales**

	<b>Six-month period ended</b>	
	<b>30/6/2015</b>	<b>30/6/2014</b>
	<b>VND</b>	<b>VND</b>
Carrying value of real estate sold	5,452,407,237	54,937,874,444
Merchandise goods sold	3,606,469,192,296	2,943,905,464,112
Services rendered	200,833,662,295	151,432,859,110
Depreciation charge of investment property	12,396,238,787	12,132,875,861
(Reversal of allowance)/allowance for inventories	(299,040,752)	126,383,091
	<hr/>	<hr/>
	3,824,852,459,863	3,162,535,456,618
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**Saigon General Service Corporation and its subsidiaries**  
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**31. Financial income**

	<b>Six-month period ended</b>	
	<b>30/6/2015</b>	<b>30/6/2014</b>
	<b>VND</b>	<b>VND</b>
Interest income from deposits	1,435,557,469	956,213,496
Income from security trading	2,021,930,000	191,750,000
Gains on disposals of investments in a subsidiary (Note 41)	4,266,034,971	-
Dividends	1,780,740,300	2,309,161,000
Foreign exchange gains	343,155,182	382,977,432
Other financial income	1,628,702,429	1,911,427,168
	<hr/>	<hr/>
	11,476,120,351	5,751,529,096
	<hr/> <hr/>	<hr/> <hr/>

**32. Financial expenses**

	<b>Six-month period ended</b>	
	<b>30/6/2015</b>	<b>30/6/2014</b>
	<b>VND</b>	<b>VND</b>
Interest expense	25,799,844,397	31,682,854,190
Losses from security trading	-	85,125,000
Losses from disposals of investments in associates	-	2,694,669,694
Security trading expenses	8,293,600	23,337,114
Foreign exchange losses	31,484,201	119,698,120
Allowance/(reversal of allowance) for short-term and long-term financial investments	1,281,694,474	(17,703,824)
Other financial expenses	580,243,148	453,103,369
	<hr/>	<hr/>
	27,701,559,820	35,041,083,663
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**33. Selling expenses**

	<b>Six-month period ended</b>	
	<b>30/6/2015</b>	<b>30/6/2014</b>
	<b>VND</b>	<b>VND</b>
Staff costs	46,006,948,447	36,676,916,227
Outside service expenses	24,601,699,193	20,107,187,207
Tools and supplies	7,168,477,711	8,105,676,796
Others	21,047,943,243	14,608,611,854
	<hr/>	<hr/>
	98,825,068,594	79,498,392,084
	<hr/>	<hr/>

**34. General and administration expenses**

	<b>Six-month period ended</b>	
	<b>30/6/2015</b>	<b>30/6/2014</b>
	<b>VND</b>	<b>VND</b>
Staff costs	32,995,083,601	30,348,501,617
Outside service expenses	21,221,660,660	22,774,813,040
Others	21,083,253,452	16,237,420,696
	<hr/>	<hr/>
	75,299,997,713	69,360,735,353
	<hr/>	<hr/>

**35. Other income**

	<b>Six-month period ended</b>	
	<b>30/6/2015</b>	<b>30/6/2014</b>
	<b>VND</b>	<b>VND</b>
Proceeds from disposals of tangible fixed assets	4,311,818,182	4,011,647,273
Deduction in payables granted by suppliers	8,601,985,599	7,662,226,695
Commission received from other parties	4,923,182,019	2,132,118,580
Compensation received from a party for cancellation of agreement	-	7,000,000,000
Others	4,941,063,425	2,771,077,487
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	22,778,049,225	23,577,070,035
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**36. Other expenses**

	<b>Six-month period ended</b>	
	<b>30/6/2015</b>	<b>30/6/2014</b>
	<b>VND</b>	<b>VND</b>
Additional payments to State Treasury	-	16,559,298,905
Carrying value of tangible fixed assets disposed	4,065,137,858	2,447,057,756
Compensation paid to a customer for cancellation of agreement	2,008,010,985	-
Carrying value of tools and equipment disposed	-	3,074,373,238
Others	124,969,111	1,796,967,519
	<hr/>	<hr/>
	6,198,117,954	23,877,697,418
	<hr/>	<hr/>

**37. Trading and business costs by element**

	<b>Six-month period ended</b>	
	<b>30/6/2015</b>	<b>30/6/2014</b>
	<b>VND</b>	<b>VND</b>
Cost of real estate sold	5,452,407,237	54,937,874,444
Cost of merchandise goods	3,700,241,184,765	2,959,347,292,087
Labour costs and staff costs	116,046,396,130	98,603,891,089
Depreciation and amortisation	28,414,208,362	22,102,929,500
Outside services	107,955,019,945	74,071,755,418
Other expenses	44,333,274,568	41,416,494,391
	<hr/>	<hr/>

**38. Income tax**

**(a) Recognised in the balance sheet**

	<b>30/6/2015</b>	<b>1/1/2015</b>
	<b>VND</b>	<b>VND</b>
<b>Deferred tax assets</b>		
Accrued expenses	2,722,698,294	2,722,698,294
Tax losses carry-forwards	1,045,137,199	1,045,137,199
	<hr/>	<hr/>
	3,767,835,493	3,767,835,493
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**(b) Recognised in the statement of income**

	Six-month period ended	
	30/6/2015	30/6/2014
	VND	VND
<b>Current tax expense</b>		
Current period	17,001,812,280	14,878,638,871
Under provision in prior periods	-	758,073,829
	17,001,812,280	15,636,712,700

**(c) Reconciliation of effective tax rate**

	Six-month period ended	
	30/6/2015	30/6/2014
	VND	VND
Profit before tax	86,839,416,808	51,224,313,202
Tax at income rate applicable to the Company	19,104,671,698	11,269,348,904
Non-deductible expenses	1,920,404,560	4,175,836,895
Non-taxable income	(1,976,257,184)	(1,328,358,186)
Deferred tax assets not recognised	515,859,747	989,771,862
Tax losses utilised	(2,441,626,877)	(227,960,604)
Effect of different tax rate in a subsidiary	(121,239,664)	-
Under provision in prior periods	-	758,073,829
	17,001,812,280	15,636,712,700

Deferred tax assets have not been recognised by certain subsidiaries in respect of their tax losses because it is not probable that future taxable profit will be available against which the subsidiaries can utilise the benefits therefrom.

**(d) Applicable tax rates**

Under the terms of Income Tax Law the Company and most of its subsidiaries have an obligation to pay the government income tax at the rate of 22% of taxable profits.

Pursuant to Circular No. 141/2013/TT-BTC issued by the Ministry of Finance on 16 October 2013, Savico Da Nang Corporation – a subsidiary is entitled to a 5% reduction from current income tax rate (i.e. 20%) effective from 1 July 2013 for enterprises with a total revenue of the preceding year less than VND20 billion.

On 19 June 2013, the National Assembly approved the Law on amendments and supplements to a number of articles of the Corporate Income Tax Law. Accordingly, the highest income tax rate shall be reduced from 25% to 22% for 2015, and to 20% from 2016 onwards.

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**39. Basic earnings per share**

The calculation of basic earnings per share for the for the six-month period ended 30 June 2015 was based on the profit attributable to ordinary shareholders, effective from 1 January 2015, after deducting the amounts appropriated to bonus and welfare fund and Board of Management and Supervisory Board fee fund and a weighted average number of ordinary shares outstanding, calculated as follows:

**(i) Net profit attributable to ordinary shareholders**

	<b>Six-month period ended</b>	
	<b>30/6/2015</b>	<b>30/6/2014</b>
	<b>VND</b>	<b>VND</b>
Net profit for the period attributable to ordinary shareholders of Saigon General Service Corporation	40,888,170,789	19,644,758,100

**(ii) Weighted average number of ordinary shares**

	<b>Six-month period ended</b>	
	<b>30/6/2015</b>	<b>30/6/2014</b>
	<b>Number</b>	<b>Number</b>
	<b>of shares</b>	<b>of shares</b>
Weighted average number of ordinary shares	24,975,507	24,975,507

As of 30 June 2015, the Group did not have potentially dilutive ordinary shares.

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## **40. Financial instruments**

### **(a) Financial risk management**

#### **(i) Overview**

The Group has exposure to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk; and
- market risk.

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risks.

The Company's Board of Management oversees how management monitors compliance with the Group's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Group.

#### **(ii) Risk management framework**

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Board is responsible for developing and monitoring the Group's risk management policies.

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

### **(b) Credit risk**

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers.



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**(i) Exposure to credit risk**

The total of carrying amounts of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

	Note	30/6/2015 VND	1/1/2015 VND Reclassified
Cash in banks and cash equivalents	(ii)	119,745,661,601	172,597,249,982
Held-to-maturity investment – short-term	(ii)	-	6,000,000,000
Accounts receivable from customers and other receivables	(iii)	221,615,005,497	262,210,720,015
Held-to-maturity investment – long-term	(ii)	-	4,700,000,000
		341,360,667,098	445,507,969,997

**(ii) Cash in banks and cash equivalents and held-to-maturity investments**

The cash and cash equivalents in banks and held-to-maturity investments of the Group are mainly held with well-known financial institutions. Management does not foresee any significant credit risks from these deposits and does not expect that these financial institutions may default and cause losses to the Group.

**(iii) Accounts receivable from customers and other receivables**

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. Receivables are due within 30 days from the date of billing. Debtors with balances that are more than 30 days outstanding are requested to settle the balances before further credit is granted. No collateral is collected from the customers.

Accounts receivable from customers and other receivables – that are neither past due nor impaired are mostly companies with good collection track records with the Group. Management believes that those receivables are of high credit quality.

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The aging of accounts receivable from customers and other receivables – at the balance sheet date was as follows:

	<b>Gross 30/6/2015 VND</b>	<b>Allowance for doubtful debts 30/6/2015 VND</b>	<b>Gross 1/1/2015 VND Restated</b>	<b>Allowance for doubtful debts 1/1/2015 VND Restated</b>
Not past due	211,254,341,223	-	251,176,256,893	300,000,000
Past due 1 – 30 days	6,635,570,716	-	8,211,561,617	-
Past due 31 – 180 days	3,585,605,075	-	1,454,739,797	-
Past due over 180 days	146,930,226	7,441,743	1,817,008,142	148,846,434
	<b>221,622,447,240</b>	<b>7,441,743</b>	<b>262,659,566,449</b>	<b>448,846,434</b>

Movements in the allowance for doubtful debts during the period were as follows:

	<b>Six-month period ended 30/6/2015 VND</b>	<b>30/6/2014 VND</b>
Opening balance	448,846,434	29,059,060
Decrease through disposal of investments a subsidiary	(35,404,691)	-
Allowance utilised during the period	-	(14,713,300)
Written back	(406,000,000)	-
Closing balance	<b>7,441,743</b>	<b>14,345,760</b>

**(c) Liquidity risk**

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

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The financial liabilities with fixed or determinable payments have the following contractual maturities including the estimated interest payments:

**30 June 2015**

	<b>Carrying amount VND</b>	<b>Contractual cash flows VND</b>	<b>Within 1 year VND</b>	<b>1 – 2 years VND</b>	<b>2 – 5 years VND</b>	<b>Over 5 years VND</b>
Short-term borrowings	360,868,930,115	365,718,384,157	365,718,384,157	-	-	-
Accounts payable to suppliers and other payables – short-term	404,818,849,730	404,818,849,730	404,818,849,730	-	-	-
Payables to employees	44,270,207,098	44,270,207,098	44,270,207,098	-	-	-
Accrued expenses	29,606,904,139	29,606,904,139	29,606,904,139	-	-	-
Long-term borrowings	317,340,517,616	405,628,762,604	-	142,662,974,137	244,432,697,209	18,533,091,258
Other payables – long-term	119,243,918,941	126,201,918,941	-	67,755,687,609	2,611,116,102	55,835,115,230
	<b>1,276,149,327,639</b>	<b>1,376,245,026,669</b>	<b>844,414,345,124</b>	<b>210,418,661,746</b>	<b>247,043,813,311</b>	<b>74,368,206,488</b>

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**1 January 2015**

	<b>Carrying amount VND Reclassified</b>	<b>Contractual cash flows VND</b>	<b>Within 1 year VND</b>	<b>1 – 2 years VND</b>	<b>2 – 5 years VND</b>	<b>Over 5 years VND</b>
Short-term borrowings	413,133,029,920	422,968,611,127	422,968,611,127	-	-	-
Accounts payable to suppliers and other payables – short-term	356,718,888,694	356,718,888,694	356,718,888,694	-	-	-
Payables to employees	65,789,300,868	65,789,300,868	65,789,300,868	-	-	-
Accrued expenses	27,002,005,743	27,002,005,743	27,002,005,743	-	-	-
Long-term borrowings	397,073,375,426	485,147,782,257	-	211,777,784,810	260,117,950,226	13,252,047,221
Other payables – long-term	173,309,910,091	173,309,910,091	-	125,595,682,866	-	47,714,227,225
	<b>1,433,026,510,742</b>	<b>1,530,936,498,780</b>	<b>872,478,806,432</b>	<b>337,373,467,676</b>	<b>260,117,950,226</b>	<b>60,966,274,446</b>

The Group manages its ability to meet the expected operational expenses and servicing its debts by investing its cash surpluses in short-term and long-term financial investments.

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**(d) Market risk**

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Group's results of operations or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

**(i) Currency risk**

The Group is exposed to currency risk on investments that are denominated in a currency other than the accounting currency of Group, the VND. The currency in which these transactions primarily are denominated is USD.

The Group's exposure to currency risk is managed by keeping the exposure to an acceptable level by buying or selling foreign currencies at spot rates when necessary to address short-term over-exposures.

*Exposure to currency risk*

The Group had the following net monetary liability position exposed to currency risk:

	<b>30/6/2015</b>	<b>1/1/2015</b>
	<b>USD</b>	<b>USD</b>
Cash	409	543
Other payables – long-term	-	(60,000)
	<hr/>	<hr/>
	409	(59,457)
	<hr/>	<hr/>

The following was the significant exchange rate applied by the Group:

	<b>Exchange rate as at</b>	
	<b>30/6/2015</b>	<b>1/1/2015</b>
	<b>VND</b>	<b>VND</b>
USD1	21,780	21,380
	<hr/>	<hr/>

The possible impact on the net profit of the Group, after taking into account the current level of exchange rates and the historical volatility as well as market expectations as at 30 June 2015, is not significant.

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**(ii) Interest rate risk**

At the reporting date the interest rate profile of the Group's interest-bearing financial instruments was:

	Carrying amount	
	30/6/2015 VND	1/1/2015 VND
Fixed rate instruments		
Cash equivalents	40,509,330,000	43,591,540,000
Held-to-maturity investments – short-term	-	6,000,000,000
	40,509,330,000	49,591,540,000
Variable rate instruments		
Cash in banks	79,236,331,601	129,005,709,982
Held-to-maturity investments – long-term	-	4,700,000,000
Short-term borrowings	(360,868,930,115)	(413,133,029,920)
Other payables	-	(1,800,000,000)
Long-term borrowings	(317,340,517,616)	(397,073,375,426)
	(598,973,116,130)	(678,300,695,364)

No policy in place pertaining to the mitigation of any potential volatility of the interest rate.

An increase of 100 basis points in interest rates would have decreased the net profit of the Group by VND2,336 million (for six-month period ended 30 June 2014: VND811 million). This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

**(iii) Other market price risk**

Equity price risk arises from available-for-sale equity securities held by the Group. Management of the Group monitors equity securities in its investment portfolio based on market indices. Material investments within the portfolio are managed on an individual basis and all buy and sell decisions are approved by the management.

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## 41. Significant transactions with related parties

### Identity of related parties

The Group has controlled related party relationships with its subsidiaries and has related relationship with its associates, and with its key management personnel. The Group has the following subsidiaries:

Subsidiary name	Principal activity	Investment license	% of ownership	% of voting right
Saigon Automobile Service Joint Stock Company (formerly known as Saigon Ford Co., Ltd.) (SAIGON FORD)	Trading FORD cars and spare parts, providing maintenance services.	Business Registration Certificate No. 4102001544 issued by Ho Chi Minh City Planning and Investment Department on 30 June 2000, amended on 5 March 2003, 22 October 2003, 26 April 2005, 9 October 2010, 22 July 2013 and 19 January 2015.	52.05%	52.05%
Toyota Giai Phong Joint Venture Company (TGP)	Trading TOYOTA cars and spare parts, providing maintenance services.	Business Licence No. 14/GP-HN issued by the People's Committee of Hanoi City on 22 January 1998.	51%	51%
Saigon Service Trading Limited Company (YAMAHA Can Tho)	Trading YAMAHA motorbikes and spare parts, providing maintenance services.	Business Registration Certificate No. 702001169 issued by Can Tho City Planning and Investment Department on 11 August 2006 and amended on 23 June 2011.	88.12%	88.12%
Saigon Star Corporation	Trading SUZUKI, HONDA, VEAM and YAMAHA automobile and motorbikes and spare parts, providing maintenance services.	Business Licence No. 4103007242 issued by the Ho Chi Minh City Planning and Investment Department on 9 July 2007 and amended on 28 May 2008.	55%	55%
Savico Hanoi Corporation	Operating business centre, providing hotel services; civil construction, industrial projects; agents and consignment; import and export activities; trading and maintaining automobile; providing engine rental, transportation and car parking services.	Business Registration Certificate No. 103018056 issued by Hanoi City Planning and Investment Department on 19 June 2007 and amended on 28 October 2009 and 6 October 2010.	70%	70%

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<b>Subsidiary name</b>	<b>Principal activity</b>	<b>Investment license</b>	<b>% of ownership</b>	<b>% of voting right</b>
Toyota Can Tho Company Limited	Trading TOYOTA cars and spare parts, providing maintenance services.	Investment Licence No. 571022000005 issued by the People's Committee of Can Tho City on 18 April 2007 and amended on 9 September 2009 and 4 May 2012.	51%	51%
Savico-Mekong General Trade Service Limited Company	Trading automobile, motorbikes and spare parts; providing maintenance and repairing services.	Business Registration Certificate No. 1801231071 issued by Can Tho City Planning and Investment Department on 31 December 2011 and amended on 13 January 2012.	51%	51%
Savico Da Nang Corporation	Trading real estate; providing workshops and office rental services; providing consulting and real estate brokerage services; trading automobile and spare parts; providing maintenance and repairing service; providing transportation services.	Business Registration Certificate No. 0401581979 issued by Da Nang City Planning and Investment Department on 3 January 2014.	70%	70%
OtoS Joint Stock Company	Providing advertising services; trading cars and spare parts; trading automobile, motorbikes and spare parts; providing maintenance and repairing services; providing software publishment and other services related to information technology.	Business Registration Certificate No. 0312801485 issued by Ho Chi Minh City Planning and Investment Department on 2 June 2014 and amended on 8 August 2014.	77.07%	77.07%
Da Nang Son Tra Corporation	Trading real estate; providing hotel and travel services; operating restaurant, providing food and beverages; providing transportation and civil construction services.	Business Registration Certificate No. 0401610891 issued by Da Nang City Planning and Investment Department on 17 June 2014.	98%	98%
Saigon Cuu Long Automobil Corporation	Trading GM cars and spare parts; providing maintenance and transportation services.	Business Registration Certificate No. 1801343681 issued by Can Tho City Planning and Investment Department on 26 June 2014.	84.17%	84.17%



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**Disposal of investments in a subsidiary**

As at 26 March 2015, the Group disposed investments in a subsidiary – East City Co., Ltd. The Group signed a capital assignment agreement with Mr. Le Chien Thang (the General Director of this subsidiary) whereby the Company transferred all rights and the obligation arising from its contributed capital in East City Co., Ltd. to Mr. Le Chien Thang since 26 March 2015.

The disposal had the following effect on the Group’s consolidated interim financial statements at the disposal date:

	<b>At disposal date</b> <b>VND</b>
Cash and cash equivalents	7,870,685,507
Held-to-maturity investments – short-term	6,000,000,000
Accounts receivable from customers	21,527,227,805
Inventories	15,626,402,673
Short-term prepaid expenses	198,132,665
Other current assets	6,673,069,216
Tangible fixed assets – cost	10,434,514,520
Tangible fixed assets – accumulated depreciation	(6,362,284,267)
Intangible fixed assets – cost	40,000,000
Intangible fixed assets – accumulated amortisation	(34,700,149)
Held-to-maturity investments – long-term	4,700,000,000
Long-term prepaid expenses	21,887,170,351
Deferred tax assets	29,560,278
Other long-term assets	15,822,987,481
Short-term borrowings	(39,152,677,000)
Other current liabilities	(13,947,932,033)
Long-term borrowings	(11,182,150,000)
Other long-term liabilities	(30,626,116,085)
Non-controlling interest	(6,179,925,933)
	3,323,965,029
Net identifiable assets and liabilities disposed	
	4,266,034,971
Gains from disposal of investments in a subsidiary (Note 31)	
	7,590,000,000
Consideration received	
	7,870,685,507
Less: Cash and cash equivalents disposed	
	(280,685,507)
Net cash and cash equivalents outflow from disposal	

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**Transactions with key management personnel**

Total remuneration and business allowances to key management personnel were as follows:

	<b>Six-month period ended</b>	
	<b>30/6/2015</b>	<b>30/6/2014</b>
	<b>VND</b>	<b>VND</b>
Board of Management	1,094,500,000	1,337,680,000
Board of Directors	571,500,000	308,690,000
Supervisory Board	162,720,000	287,290,000
	1,828,720,000	1,933,660,000
	1,828,720,000	1,933,660,000

**Other related party transactions**

During the period, there were the following significant transactions with other related parties:

<b>Related party</b>	<b>Relationship</b>	<b>Nature of transaction</b>	<b>Six-month period ended</b>	
			<b>30/6/2015</b>	<b>30/6/2014</b>
			<b>VND</b>	<b>VND</b>
Toyota East Saigon Joint Stock Company (TESC)	Associate	Dividends	-	1,028,542,500
		Other financial expenses	-	12,750,000
		Loan granted to associate	-	10,000,000,000
		Purchases of fixed assets	-	1,129,090,909
ConfortDelgro Taxi Savico Company	Associate	Rental and other related expenses charged to associate	-	1,441,192,491
Ben Thanh Savico General Trading & Services Co., Ltd.	Associate	Commission received from associate	-	464,528,000
		Purchase of equipment	-	260,000,000
			-	-
			-	-

**42. Non-cash investing activity**

	<b>Six-month period ended</b>	
	<b>30/6/2015</b>	<b>30/6/2014</b>
	<b>VND</b>	<b>VND</b>
Investment property acquired but not yet paid	5,705,960,000	-
	5,705,960,000	-
	5,705,960,000	-

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**43. Corresponding figures**

As described in Note 3, the Group adopted prospectively Circular 200 and Circular 202 from 1 January 2015. As a result, the presentation of certain financial statement captions have been changed. Certain corresponding figures as at 1 January 2015 have been reclassified to conform to the requirements of Circular 200 and Circular 202 in respect of financial statement presentation. A comparison of the amounts previously reported and as reclassified in consolidated interim balance sheet is as follows:

	1/1/2015 VND (as reclassified)	1/1/2015 VND (as previously reported)
Trading securities	63,590,209,033	-
Short-term investments	-	69,590,209,033
Held-to-maturity investments – short-term	6,000,000,000	-
Other receivables	49,659,459,745	39,537,358,660
Other current assets	-	10,122,101,085
Other long-term receivables	148,290,818,840	9,345,621,247
Fixed assets	232,554,006,538	667,200,003,459
Long-term work in progress	434,645,996,921	-
Other long-term investments	-	204,351,640,112
Equity investments in other entities	83,865,264,000	-
Held-to-maturity investments – long-term	4,700,000,000	-
Other long-term assets	-	23,158,821,481
Other payables – short-term	260,150,829,400	267,082,846,811
Unearned revenue – short-term	23,286,943,422	-
Long-term unearned revenue	111,200,382,133	127,555,308,144
Investment and development fund	40,681,624,825	20,579,438,084
Financial reserve	-	20,102,186,741

14 August 2015

Prepared by:



Ngo Van Danh  
Chief Accountant

Approved by:



Mai Viet Ha  
General Director