Separate interim financial statements for the six-month period ended 30 June 2013

# Saigon General Service Corporation Corporate information

Decision No.	3448/QD-UB 3449/QD-UB	9 July 2004 9 July 2004
	These decisions were issued be Committee.	by the Ho Chi Minh City People's
Business Licence	4103002955	15 December 2004
	the most recent of which is by	ce has been amended several times, y business licence No. 0301154821 Isiness licence was issued by Ho Chi nent Department.
Board of Management	Mr. Nguyen Vinh Tho Mr. Nguyen Binh Minh Mr. Ta Phuoc Dat Mr. Vo Hien Mr. Te Tri Dung Mr. Luong Quang Hien Mr. Le Hung	Chairman Member Member Member Member Member
Board of Directors	Mr. Nguyen Vinh Tho Mr. Nguyen Binh Minh Mr. Ta Phuoc Dat Mr. Vo Hien Mr. Phan Tuan Dung Mr. Mai Viet Ha	General Director Deputy General Director Deputy General Director Deputy General Director Deputy General Director Deputy General Director
Supervisory board	Mr. Le Xuan Duc Ms. Nguyen Phuong Loan Mr. Nguyen Cong Binh	Head of the Board Member Member
Registered Office	68 Nam Ky Khoi Nghia Street District 1, Ho Chi Minh City Vietnam	
Auditors	KPMG Limited Vietnam	

# Saigon General Service Corporation Statement of the Board of Directors

The Board of Directors is responsible for the preparation and presentation of the separate interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System and the relevant statutory requirements. In the opinion of the Board of Directors:

- (a) the separate interim financial statements set out on pages 4 to 51 are prepared and presented so as to give a true and fair view of the separate financial position of Saigon General Service Corporation ("the Company") as at 30 June 2013, and of the separate results of operations and the separate cash flows of the Company for the six-month period then ended in accordance with the Vietnamese Accounting Standard 27 – *Interim Financial Reporting*, the Vietnamese Accounting System and the relevant statutory requirements applicable to interim financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorised these separate interim financial statements for issue.

On behalf of the Board of Directors

Nguyen Vinh Tho General Director

Ho Chi Minh City, 6 August 2013

#### **REPORT ON REVIEW OF SEPARATE INTERIM FINANCIAL STATEMENTS**

#### To the Shareholders Saigon General Service Corporation

#### Introduction

We have reviewed the accompanying separate balance sheet of Saigon General Service Corporation ("the Company") as of 30 June 2013, the related separate statements of income and cash flows for the six-month period then ended and the relevant explanatory notes thereto ("the separate interim financial statements") which were authorised for issue by the Company's management on 6 August 2013, as set out on pages 4 to 51. These separate interim financial statements are the responsibility of the Company's management. Our responsibility is to issue a report on these separate interim financial statements based on our review.

#### Scope of review

We conducted our review in accordance with Vietnamese Standard on Auditing applicable to review engagements. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying separate interim financial statements do not give a true and fair view of the unconsolidated financial position of Saigon General Service Corporation as of 30 June 2013 and the unconsolidated results of its operations and its unconsolidated cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standard 27 – *Interim Financial Reporting*, the Vietnamese Accounting System and the relevant statutory requirements applicable to interim financial statements.

#### **KPMG Limited**

Vietnam Investment Certificate No: 011043000345 Review Report No: 13-01-306

Tran Dinh Vinh Practicing Auditor Registration Certificate No. 0339-2013-007-1 Deputy General Director

Ho Chi Minh City, 6 August 2013

Nguyen Anh Tuan Practicing Auditor Registration Certificate No. 0436-2013-007-1

# Saigon General Service Corporation Separate balance sheet as at 30 June 2013

	Code	Note	30/6/2013 VND	31/12/2012 VND
ASSETS				
Current assets (100 = 110 + 120 + 130 + 140 + 150)	100		56,677,184,773	106,291,440,413
Cash	110	4	3,133,763,462	4,455,549,627
Cash	111		3,133,763,462	4,455,549,627
Short-term investments Short-term investments Allowance for diminution in the value of short-term investments	<b>120</b> 121 129	5	<b>13,732,000,000</b> 55,451,187,500 (41,719,187,500)	<b>12,880,000,000</b> 54,800,000,000 (41,920,000,000)
Accounts receivable – short-term Accounts receivable – trade Prepayments to suppliers Other receivables	<b>130</b> 131 132 135	6	<b>35,931,696,089</b> 12,390,567,460 7,897,698,776 15,643,429,853	<b>84,755,837,466</b> 14,296,090,285 20,750,113,731 49,709,633,450
Inventories	140	7	86,750,191	106,619,587
Other current assets Short-term prepayments Deductible value added tax Other current assets	<b>150</b> 151 152 158		<b>3,792,975,031</b> 341,304,084 942,940,763 2,508,730,184	<b>4,093,433,733</b> 7,916,671 917,360,319 3,168,156,743

The accompanying notes are an integral part of these separate interim financial statements

Form B 01a - DN

# Saigon General Service Corporation Separate balance sheet as at 30 June 2013 (continued)

Form B 01a - DN

	Code	Note	30/6/2013 VND	31/12/2012 VND
Long-term assets (200 = 210 + 220 + 240 + 250 + 260)	200		1,324,898,108,580	1,286,666,428,487
Accounts receivable – long-term Other long-term receivables	<b>210</b> 218	6	<b>73,845,621,247</b> 73,845,621,247	<b>62,845,621,247</b> 62,845,621,247
Fixed assets	220		559,162,156,280	539,390,473,363
Tangible fixed assets	221	8	2,578,113,274	3,106,895,739
Čost	222		10,297,361,008	10,843,930,349
Accumulated depreciation	223		(7,719,247,734)	(7,737,034,610)
Intangible fixed assets	227	9	43,567,778,520	43,961,077,356
Cost	228		47,084,099,490	47,084,099,490
Accumulated amortisation	229		(3,516,320,970)	(3,123,022,134)
Construction in progress	230	10	513,016,264,486	492,322,500,268
Investment property	240	11	191,591,289,706	185,143,232,657
Cost	241		234,334,749,966	224,224,251,966
Accumulated depreciation	242		(42,743,460,260)	(39,081,019,309)
Long-term investments	250	12	494,829,054,865	493,817,114,738
Investments in subsidiaries	251		157,072,107,279	157,072,107,279
Investments in associates	252		58,230,309,000	58,230,309,000
Other long-term investments	258		306,764,213,915	303,954,496,328
Allowance for diminution in the value				
of long-term investments	259		(27,237,575,329)	(25,439,797,869)
Other long-term assets	260		5,469,986,482	5,469,986,482
Deferred tax assets	262	13	4,259,486,482	4,259,486,482
Other long-term assets	268		1,210,500,000	1,210,500,000
TOTAL ASSETS (270 = 100 + 200)	270		1,381,575,293,353	1,392,957,868,900

#### Saigon General Service Corporation Separate balance sheet as at 30 June 2013 (continued)

30/6/2013 31/12/2012 Code Note VND VND RESOURCES **LIABILITIES** (300 = 310 + 330)300 741,414,289,185 738,251,609,891 **Current liabilities** 310 368,200,429,290 352,884,769,949 Short-term borrowings 311 14 47,505,968,252 93,686,173,330 Accounts payable - trade 312 10,232,605,647 3,461,665,578 Advances from customers 313 78,600,323,966 34,993,474,130 Taxes payable to State Treasury 314 15 18,728,524,309 21,282,623,305 Payables to employees 315 29,485,876,659 28,015,582,862 Accrued expenses 316 16 15,289,381,947 15,520,180,182 Other payables 319 17 173,938,057,493 144,919,337,824 Bonus and welfare fund 323 18 4,465,590,904 959,832,851 Long-term liabilities 330 373,213,859,895 385,366,839,942 19 Other long-term liabilities 333 114,435,260,352 114,501,317,327 Long-term borrowings 334 20 203,173,696,258 214,459,700,672 Unearned revenue 338 21 55,604,903,285 56,405,821,943 **EQUITY** (400 = 410)400 640,161,004,168 654,706,259,009 **Owners' equity** 410 22 640,161,004,168 654,706,259,009 Share capital 23 249,955,730,000 249,955,730,000 411 Capital surplus 412 317,064,858,303 317,064,858,303 Treasury shares 414 23 (690,474,358) (690,474,358) Investment and development fund 417 12,469,151,903 12,469,151,903 418 Financial reserve 12,469,151,903 12,469,151,903 **Retained** profits 420 48,892,586,417 63,437,841,258 **TOTAL RESOURCES** 440 1,381,575,293,353 1,392,957,868,900 (440 = 300 + 400)

The accompanying notes are an integral part of these separate interim financial statements

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# Saigon General Service Corporation Separate balance sheet as at 30 June 2013 (continued)

Form B 01a - DN

### OFF BALANCE SHEET ITEM

	30/6/2013	31/12/2012
Foreign currency included in cash: USD	339	681

6 August 2013

Prepared by:

Approved by:

Hoang Thi Thao Chief Accountant Nguyen Vinh Tho General Director

# Saigon General Service Corporation Separate statement of income for the six-month period ended 30 June 2013

Form B 02a - DN

			Six-month period ended		
	Code	Note	30/6/2013 VND	30/6/2012 VND	
Total revenue	01	24	31,402,436,932	52,340,111,581	
Less revenue deductions	02	24	(40,954,000)	(40,399,050)	
Net revenue (10 = 01 + 02)	10	24	31,361,482,932	52,299,712,531	
Cost of sales	11	25	(15,475,614,687)	(28,028,234,020)	
Gross profit (20 = 10 + 11)	20	_	15,885,868,245	24,271,478,511	
Financial income	21	26	15,200,397,456	25,123,198,302	
Financial expenses	22	27	(14,261,184,480)	(51,632,308,643)	
In which: Interest expense	23		(12,431,600,499)	(40,968,662,184)	
Selling expenses	24		(291,908,368)	(705,750,866)	
General and administration expenses	25		(13,283,856,057)	(12,233,286,984)	
Net operating profit/(loss) (30 = 20 + 21 + 22 + 24 + 25)	30	-	3,249,316,796	(15,176,669,680)	
Other income	31	28	10,550,213,787	50,596,482,811	
Other expenses	32		(819,560,387)	(1,716,010,750)	
Results of other activities $(40 = 31 + 32)$	40	-	9,730,653,400	48,880,472,061	
Profit before tax $(50 = 30 + 40)$	50	_	12,979,970,196	33,703,802,381	
Income tax expense – current	51	29	(1,714,919,852)	(334,203,603)	
Net profit after tax (60 = 50 + 51)	60	-	11,265,050,344	33,369,598,778	
Basic earnings per share	70	30	451	1,336	

6 August 2013

Prepared by:

Approved by:

Hoang Thi Thao Chief Accountant Nguyen Vinh Tho General Director

# Saigon General Service Corporation Separate statement of cash flows for the six-month period ended 30 June 2013 (Indirect method)

#### Form B 03a - DN

	Code	Note	Six-month pe 30/6/2013 VND	eriod ended 30/6/2012 VND
CASH FLOWS FROM OPERATING A	CTIVI	ries		
Profit before tax Adjustments for	01		12,979,970,196	33,703,802,381
Depreciation and amortisation	02		4,455,063,290	5,074,019,794
Allowances and provisions	03		1,596,964,960	(9,361,399,740)
Dividends and interest income	05		(6,670,439,694)	(18,983,787,472)
(Gains)/losses on trading securities Losses on disposals of other long-	05		(23,655,000)	19,976,993,308
term investments	05		25,000,000	-
Interest expense	06		12,431,600,499	40,968,662,184
Operating profit before changes in working capital	08	-	24,794,504,251	71,378,290,455
Change in receivables and other				
current assets	09		38,865,196,626	(189,887,060,172)
Change in inventories	10		19,869,396	9,902,331,181
Change in payables	11		38,874,330,098	148,008,168,875
Change in prepayments	12		4,961,185	64,175,290
		-	102,558,861,556	39,465,905,629
Interest paid	13		(22,972,710,122)	(45,916,618,364)
Corporate income tax paid	14		(2,702,434,390)	-
Other receipts from operating				
activities Other payments for operating	15		52,586,559	679,520,000
activities	16		(4,340,556,238)	(7,420,203,787)
Net cash flow from operating activities	20	-	72,595,747,365	(13,191,396,522)

# Saigon General Service Corporation Separate statement of cash flows for the six-month period ended 30 June 2013 (Indirect method – continued)

#### Form B 03a - DN

			Six-month period ended	
	Code	Note	30/6/2013 VND	30/6/2012 VND
CASH FLOWS FROM INVESTING AG	CTIVIT	IES		
Payments for additions to fixed assets Proceeds from disposals of fixed	21		(20,957,689,996)	(11,996,961,706)
assets and other long-term assets Proceeds from disposals of other	22		-	1,422,708,361
long-term investments Proceeds from disposals of	22		25,000,000	-
investments in securities Payments for investments in other	22		716,867,500	16,420,746,000
entities	25		(2,446,145,543)	(2,295,000,000)
Receipts of dividends and interest Net cash flow from investing activities	27 <b>30</b>	-	6,210,644,001 (16,451,324,038)	10,755,464,344 <b>14,306,956,999</b>
CASH FLOWS FROM FINANCING A	CTIVIT	TES		
Proceeds from short-term and long-				
term borrowings	33		24,933,959,424	235,299,410,532
Payments to settle loan principals	34		(82,400,168,916)	(234,709,074,338)
Payments of dividends	36	-	-	(3,047,450)
Net cash flow from financing activities	40		(57,466,209,492)	587,288,744

The cash now from maneing activities	40		(37,400,209,492)
Net cash flows during the period $(50 = 20 + 30 + 40)$	50		(1,321,786,165)
Cash at the beginning of the period	60		4,455,549,627
Cash at the end of the period $(70 = 50 + 60)$	70	4	3,133,763,462

6 August 2013

Prepared by:

Approved by:

Hoang Thi Thao Chief Accountant Nguyen Vinh Tho General Director

The accompanying notes are an integral part of these separate interim financial statements

1,702,849,221

10,048,378,526

11,751,227,747

#### Notes to the separate financial statements for the six-month period ended 30 June 2013

#### Form B 09a - DN

These notes form an integral part of, and should be read in conjunction with the accompanying separate financial statements.

# **1.** Reporting entity

Saigon General Service Corporation ("the Company") was incorporated as a joint-stock company under Decision No. 3448/QD-UB issued by the Ho Chi Minh City People's Committee on 9 July 2004 and amended by Decision No. 3449/QD-UB on the same day. The principal activities of the Company are:

- Service and trading: trading, distribution, repair and maintenance of cars, motorbikes and spare parts of Toyota, Ford, GM, Suzuki, Hyundai, SYM, Yamaha; providing diversified services with international standards; providing taxi service;
- Investment property services: investment, development of real estate projects such as office buildings, trading centres, apartments, villas and high-class resorts;
- Financial services: investing in subsidiaries, associates and in shares of other entities operating in trading and services, real estates, infrastructures and finance.

The Company's shares are listed on the Ho Chi Minh City Stock Exchange.

As at 30 June 2013, the Company had 99 employees (31 December 2012: 86 employees).

# 2. Basis of preparation

#### (a) Statement of compliance

The separate interim financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System and the relevant statutory requirements applicable to interim financial reporting.

#### (b) Basis of measurement

The separate financial statements, except for the separate statement of cash flows, are prepared on the accrual basis using the historical cost concept. The separate statement of cash flows is prepared using the indirect method.

#### (c) Annual accounting period

The annual accounting period of the Company is from 1 January to 31 December.

#### (d) Accounting currency

The financial statements are prepared and presented in Vietnam Dong ("VND").

Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

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### 3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these separate financial statements.

#### (a) Foreign currency transactions

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at rates of exchange ruling at the balance sheet date. Transactions in currencies other than VND during the period have been translated into VND at rates of exchange ruling at the transaction dates.

All foreign exchange differences are recorded in the separate statement of income.

#### (b) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.

#### (c) Trading securities, short-term and long-term investments

#### (i) Classification

The Company classifies its investments in shares listed or non-listed, as short-term investments or long-term investments depending on the Company's intention and investment strategy in respect of relevant investees.

#### (ii) Recognition

The Company recognises trading securities, short-term and long-term investments on the date it becomes a party to the contractual provisions of the investments (trade date accounting).

#### (iii) Measurement

Trading securities, short-term and long-term investments are stated at cost less allowance for diminution in value.

Cost of trading securities, short-term and long-term investments are determined on a weighted average basis.

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#### (iv) Impairment

The allowance for diminution of publicly traded securities is made in accordance with the current regulations as issued by the Ministry of Finance. The allowance is reversed if the subsequent increase in recoverable amount can be related objectively to an event occurring after the allowance was recognised. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

#### (v) Derecognition

Trading securities, short-term and long-term investments are derecognised when the rights to receive cash flows from the investments have expired or the Company has transferred substantially all risks and rewards of ownership.

#### (d) Accounts receivable

Trade and other receivables are stated at cost less allowance for doubtful debts.

#### (e) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a specific identification basis for merchandise inventories and weighted average basis for other items and includes all costs incurred in bringing the inventories to their present location and condition. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and selling expenses.

The Company applies the perpetual method of accounting for inventories.

#### (f) Tangible fixed assets

#### (i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the separate statement of income in the period in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

#### Form B 09a - DN

#### (ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

- buildings 6-42 years
- office equipment 3 10 years
- motor vehicles
   6 years

#### (g) Intangible fixed assets

#### (i) Land use rights

Land use rights with indefinite period are stated at cost. Land use rights with definite period are stated at cost less accumulated amortisation. The initial cost of land use rights comprises its purchase price and any directly attributable costs incurred in conjunction with securing the land use rights. Amortisation is computed on a straight-line basis over 50 years.

#### (ii) Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 3 years.

#### (h) Construction in progress

Construction in progress represents the cost of construction which have not been fully completed. No depreciation is provided for construction in progress during the period of construction.

#### (i) Investment property

#### (i) Cost

Investment property is stated at cost less accumulated depreciation. The initial cost of an investment property comprises its purchase price, cost of land use rights and any directly attributable expenditure of bringing the property to the condition necessary for it to be capable of operating in the manner intended by management. Expenditure incurred after investment property has been put into operation, such as repairs and maintenance, is charged to the separate statement of income in the period in which the expenditure is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in future economic benefits in excess of the originally assessed standard of performance of the existing investment property, the expenditure is capitalised as an additional cost of the investment property.

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#### (ii) Depreciation

Land use rights with indefinite period are not amortised. Land use rights with definite period are stated as cost less accumulated depreciation. Depreciation is computed on a straight-line basis over the estimated useful lives of investment property. The estimated useful lives are as follows:

•	land use rights	18 – 50 years
-	buildings	5 – 36 years

#### (j) Trade and other payables

Trade and other payables are stated at their cost.

#### (k) **Provisions**

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

#### (l) Classification of financial instruments

Solely for the purpose of providing disclosures about the significance of financial instruments to the Company's separate financial position and separate results of operations and the nature and extent of risk arising from financial instruments, the Company classifies its financial instruments as follows:

#### (i) Financial assets

#### Financial assets at fair value through profit or loss

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

- It is considered by management as held for trading. A financial asset is considered as held for trading if:
  - it is acquired principally for the purpose of selling it in the near term;
  - there is evidence of a recent pattern of short-term profit-taking; or
  - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Company as at fair value through profit or loss.

#### Form B 09a - DN

#### *Held-to-maturity investments*

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Company has the positive intention and ability to hold to maturity, other than:

- those that the Company upon initial recognition designates as at fair value through profit or loss;
- those that the Company designates as available-for-sale; and
- those that meet the definition of loans and receivables.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- that the Company intends to sell immediately or in the near term, which are classified as held for trading, and those that the entity on initial recognition designates as at fair value through profit or loss;
- that the Company upon initial recognition designates as available-for-sale; or
- for which the Company may not recover substantially all of its initial investment, other than because of credit deterioration, which are classified as available-for-sale.

#### Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or that are not classified as:

- financial assets at fair value through profit or loss;
- held-to-maturity investments; or
- loans and receivables.

Short-term and long-term investments are under the category of financial assets at fair value through profit or loss and available-for-sale financial assets, respectively. All other financial assets on the separate balance sheet are under the category of loans and receivables.

# Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

#### Form B 09a – DN

#### (ii) Financial liabilities

#### Financial liabilities at fair value through profit or loss

A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- It is considered by management as held for trading. A financial liability is considered as held for trading if:
  - it is incurred principally for the purpose of repurchasing it in the near term;
  - there is evidence of a recent pattern of short-term profit-taking; or
  - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Company as at fair value through profit or loss.

#### Financial liabilities carried at amortised cost

Financial liabilities which are not classified as financial liabilities at fair value through profit or loss are classified as financial liabilities carried at amortised cost.

All financial liabilities on the separate balance sheet are under the category of financial liabilities carried at amortised cost.

The above described classification of financial instruments is solely for presentation and disclosure purpose and is not intended to be a description of how the instruments are measured. Accounting policies for measurement of financial instruments are disclosed in other relevant notes.

#### (m) Taxation

Income tax on the separate profit or loss for the period comprises current and deferred tax. Income tax is recognised in the separate statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the balance sheet date, and any adjustment to tax payable in respect of previous periods.

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Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### (n) Equity funds

Allocations are made to equity funds from retained profits each period based on percentage decided by the shareholders in their annual ordinary general meeting.

#### (o) Revenue

#### (i) Goods sold

Revenue from the sale of goods is recognised in the separate statement of income when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods.

#### (ii) Services rendered

Revenue from services rendered is recognised in the separate statement of income in proportion to the stage of completion of the transaction at the balance sheet date. The stage of completion is assessed by reference to surveys of work performed. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

#### (iii) Rental income

Rental income from leased property is recognised in the separate statement of income on a straightline basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income.

#### (p) Financial income

#### (i) Interest income

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

Form B 09a - DN

#### (ii) Revenue from security trading

Revenue from security trading activities is recognised in the separate statement of income when significant risks and rewards of ownership have been transferred to the buyer. Significant risks and rewards of ownership have been transferred upon the completion of trading transaction (for listed securities) or the completion of the agreement on transfer of assets (for non-listed securities).

#### (iii) Dividend income

Dividend is recognised when the right to receive dividends is established.

#### (q) Operating lease payments

Payments made under operating leases are recognised in the separate statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the separate statement of income as an integral part of the total lease expense.

#### (r) Borrowing costs

Borrowing costs are recognised as an expense in the period in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

#### (s) Earnings per share

The Company presents basic earnings per share (EPS) for its ordinary shares which is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. The Company does not have any potentially dilutive ordinary shares.

#### 4. Cash

	30/6/2013 VND	31/12/2012 VND
Cash on hand Cash in banks	748,928,516 2,384,834,946	843,102,398 3,612,447,229
	3,133,763,462	4,455,549,627

Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

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# 5. Short-term investments

	30/6/2013 VND	31/12/2012 VND
<ul><li>Short-term investments in:</li><li>Listed shares</li><li>Non-listed shares</li></ul>	32,151,187,500 23,300,000,000	31,500,000,000 23,300,000,000
- Allowance for diminution in value of short-term investments	55,451,187,500 (41,719,187,500)	54,800,000,000 (41,920,000,000)
	13,732,000,000	12,880,000,000

Short-term investments represented investments in the following shares:

	30/6/2013		
	Quantity	VND	
Equity instruments – short-term investments in shares of: - Orient Securities Corporation - Vietnam Investment Construction and Trading Joint	2,400,000	31,500,000,000	
<ul> <li>Stock Company</li> <li>Toan Cau Insurance Company</li> <li>Merufa Joint Stock Company</li> <li>Saigon Hanoi Commercial Joint Stock Bank</li> <li>Education Book Joint Stock Company in Hanoi City</li> </ul>	500,000 180,000 110,000 87,000 1,500	$\begin{array}{c} 14,000,000,000\\ 6,300,000,000\\ 3,000,000,000\\ 638,100,000\\ 13,087,500\end{array}$	
	3,278,500	55,451,187,500	

Movements in the allowance for diminution in value of short-term investments during the period were as follows:

	Six-month period ended			
	30/6/2013 VND	30/6/2012 VND		
Opening balance Written back	41,920,000,000 (200,812,500)	34,555,840,308 (2,075,840,308)		
Closing balance	41,719,187,500	32,480,000,000		

Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

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# 6. Accounts receivable – short-term and long-term

Accounts receivable – trade as of 30 June 2013 included VND1,427 million (31 December 2012: VND301 million) due from related parties.

Prepayments to suppliers as of 30 June 2013 included amounts prepaid for acquisition of buildings and construction services of VND6,139 million (31 December 2012: VND6,981 million).

Other receivables – short-term and long-term as of 30 June 2013 included VND84,309 million (31 December 2012: VND70,839 million) due from related parties.

# 7. Inventories

	30/6/2013 VND	31/12/2012 VND
Materials Merchandise inventories	10,068,612 76,681,579	17,925,295 88,694,292
	86,750,191	106,619,587

Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

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# 8. Tangible fixed assets

	Buildings VND	Office equipment VND	Motor vehicles VND	Total VND
Cost				
Opening balance Additions Reclassification to short-	5,030,443,103	3,035,438,188 208,889,636	2,778,049,058	10,843,930,349 208,889,636
term prepayments	-	(730,858,977)	(24,600,000)	(755,458,977)
Closing balance	5,030,443,103	2,513,468,847	2,753,449,058	10,297,361,008
Accumulated depreciatio	n			
Opening balance Charge for the period Reclassification to short-	3,295,094,225 106,929,138	2,074,530,029 201,445,187	2,367,410,356 90,949,178	7,737,034,610 399,323,503
term prepayments	-	(392,510,379)	(24,600,000)	(417,110,379)
Closing balance	3,402,023,363	1,883,464,837	2,433,759,534	7,719,247,734
Net book value				
Opening balance Closing balance	1,735,348,878 1,628,419,740	960,908,159 630,004,010	410,638,702 319,689,524	3,106,895,739 2,578,113,274

Included in the cost of tangible fixed assets were assets costing VND3,283 million which were fully depreciated as of 30 June 2013 (31 December 2012: VND3,121 million), but which are still in active use.

At 30 June 2013 tangible fixed assets with a carrying value of VND1,562 million (31 December 2012: VND1,640 million) were pledged with banks as security for loans granted to the Company.

Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

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# 9. Intangible fixed assets

	Indefinite land use rights VND	Definite land use rights VND	Software VND	Total VND
Cost				
Opening and closing balance	14,634,054,300	32,014,175,190	435,870,000	47,084,099,490
Accumulated amortisatio	n			
Opening balance Charge for the period	-	2,832,442,134 320,653,836	290,580,000 72,645,000	3,123,022,134 393,298,836
Closing balance	-	3,153,095,970	363,225,000	3,516,320,970
Net book value				
Opening balance Closing balance	14,634,054,300 14,634,054,300	29,181,733,056 28,861,079,220	145,290,000 72,645,000	43,961,077,356 43,567,778,520

At 30 June 2013 intangible fixed assets with a carrying value of VND28,861 million (31 December 2012: VND29,182 million) were pledged with banks as security for loans granted to the Company.

# 10. Construction in progress

	Six-month period ended			
	30/6/2013	30/6/2012		
	VND	VND		
Opening balance	492,322,500,268	443,299,143,465		
Additions during the period	22,227,906,955	25,099,288,811		
Transfers to investment property	(1,534,142,737)	(3,664,713,380)		
Closing balance	513,016,264,486	464,733,718,896		

At 30 June 2013 construction in progress with a carrying value of VND81,978 million (31 December 2012: VND81,978 million) was pledged with banks as security for loans granted to the Company.

During the period, borrowing costs capitalised into construction in progress amounted to VND10,055 million (2012: VND9,639 million).

Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

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#### **11.** Investment property

	Land use rights VND	Buildings VND	Total VND
Cost			
Opening balance Additions Transfers from construction in progress Disposals	132,036,608,908 10,110,498,000 1,534,142,737 (1,534,142,737)	92,187,643,058 - - -	224,224,251,966 10,110,498,000 1,534,142,737 (1,534,142,737)
Closing balance	142,147,106,908	92,187,643,058	234,334,749,966
Accumulated depreciation			
Opening balance Charge for the period	10,026,386,925 2,118,694,890	29,054,632,384 1,543,746,061	39,081,019,309 3,662,440,951
Closing balance	12,145,081,815	30,598,378,445	42,743,460,260
Net book value			
Opening balance Closing balance	122,010,221,983 130,002,025,093	63,133,010,674 61,589,264,613	185,143,232,657 191,591,289,706

The Company's investment properties represented buildings held for earning rental income.

The fair value of investment properties has not been determined as there was no recent market transactions for similar properties in the same location as the Company's investment properties and there is no active market for such properties.

Included in the cost of investment properties were assets costing VND11,702 million which were fully depreciated as of 30 June 2013 (31 December 2012: VND10,345 million), but which are still in active use.

At 30 June 2013 investment properties with a carrying value of VND104,946 million (31 December 2012: VND106,523 million) were pledged with banks as security for loans granted to the Company.

Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

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# 12. Long-term investments

	30/6/2013 VND	31/12/2012 VND
<ul><li>Long-term equity investments in:</li><li>Subsidiaries</li><li>Associates</li><li>Other long-term investments</li></ul>	157,072,107,279 58,230,309,000 306,764,213,915	157,072,107,279 58,230,309,000 303,954,496,328
Allowance for diminution in value of long-term investments	522,066,630,194 (27,237,575,329) 494,829,054,865	519,256,912,607 (25,439,797,869) 493,817,114,738

Included in other long-term investments are investments in shares of other entities (listed and unlisted) with a carrying amount of VND37,605 million, for which the fair value based on quoted market price of these instruments as of 30 June 2013 was VND36,070 million. The remaining long-term investments represented the Company's investments in real-estate business cooperation contracts.

Movements in the allowance for diminution in value of long-term investments during the period were as follows:

	Six-month pe	Six-month period ended			
	30/6/2013 VND	30/6/2012 VND			
Opening balance Increase in allowance during the period Written back	25,439,797,869 1,797,777,460 -	24,323,616,984 (7,285,559,432)			
Closing balance	27,237,575,329	17,038,057,552			

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Details of the investments in subsidiaries and associates are as follows:

Name	Principal activity	Investment license	% of ownership	30/6/2013 VND	31/12/2012 VND
Subsidiaries					
Saigon Ford Co., Ltd. (SAIGON FORD)	Trading FORD cars and spare parts, providing maintenance services.	Business Registration Certificate No. 4102001544 issued by Ho Chi Minh City Planning and Investment Department on 30 June 2000, amended on 5 March 2003, 22 October 2003, 26 April 2005 and 9 October 2010.	52.05%	33,312,000,000	33,312,000,000
Toyota Giai Phong Joint Venture Company (TGP)	Trading TOYOTA cars and spare parts, providing maintenance services.	Business Licence No. 14/GP-HN issued by the People's Committee of Hanoi City on 22 January 1998.	51%	9,248,504,000	9,248,504,000
East City Co., Ltd.	Trading GM cars and spare parts, providing maintenance services.	Business Registration Certificate No. 4102014294 issued by Ho Chi Minh City Planning and Investment Department on 5 March 2003 and amended on 22 October 2003 and 5 December 2011.	55%	4,400,000,000	4,400,000,000
City Automobile Corporation	Trading HYUNDAI cars and spare parts, providing maintenance services.	Business Registration Certificate No. 0309553786 issued by Ho Chi Minh City Planning and Investment Department on 3 November 2009 and amended on 2 February 2010.	51%	5,100,000,000	5,100,000,000

Name	Principal activity	Investment license	% of ownership	30/6/2013 VND	31/12/2012 VND
Saigon Service Trading Limited Company (YAMAHA Can Tho)	Trading YAMAHA motorbikes and spare parts, providing maintenance services.	Business Registration Certificate No. 5702001169 issued by Can Tho City Planning and Investment Department on 11 August 2006 and amended on 23 June 2011.	63.64%	3,500,000,000	3,500,000,000
Saigon Star Corporation	Trading SUZUKI, HONDA and YAMAHA motorbikes and spare parts, providing maintenance services.	Business Licence No. 4103007242 issued by Ho Chi Minh City Planning and Investment Department on 9 July 2007 and amended on 28 May 2008.	55%	8,250,050,000	8,250,050,000
Savico Hanoi Corporation	Operating business centre, providing hotel services; civil construction, industrial projects; agents and consignment; import and export activities; trading and maintaining automobile; providing engine rental; transportation and car parking services.	Business Registration Certificate No. 0103018056 issued by Hanoi City Planning and Investment Department on 19 June 2007 and amended on 28 October 2009.	70%	56,000,000,000	56,000,000,000
Han River Automobile Corporation	Trading and maintaining automobile, motorbikes, spare parts; trading electrical engines, building materials; agents and consignment; providing automobile rental, transportation services.	Business Registration Certificate No. 401337755 issued by Da Nang City Planning and Investment Department on 8 Feb 2010.	51%	5,100,000,000	5,100,000,000
Toyota Can Tho Company Limited	Trading TOYOTA cars and spare parts, providing maintenance services.	Investment Licence No. 571022000005 issued by the People's Committee of Can Tho City on 18 April 2007 and amended on 9 September 2009.	51%	25,309,668,000	25,309,668,000

Name	Principal activity	Investment license	% of ownership	30/6/2013 VND	31/12/2012 VND
Saigon Services Co., Ltd. (SSC)	Construction of civil, industrial projects and providing office for lease and entertainment services.		99%	3,026,885,279	3,026,885,279
Savico Vinh Long Company Limited	Trading automobile, motorbikes and spare parts; providing maintenance and repairing services.	Business Registration Certificate No. 1500764333 issued by Vinh Long Province Planning and Investment Department on 30 June 2011 and amended on 28 December 2011.	51%	2,295,000,000	2,295,000,000
Savico-Mekong General Trade Service Limited Company	Trading automobile, motorbikes and spare parts; providing maintenance and repairing services.	Business Registration Certificate No. 1801231071 issued by Can Tho City Planning and Investment Department on 31 December 2011 and amended on 13 January 2012.	51%	1,530,000,000	1,530,000,000
				157,072,107,279	157,072,107,279
Associates					
Super Car Joint Stock Company	Trading cars' spare parts and interior decorative materials.	Business Licence No. 4103008825 issued by Ho Chi Minh City Planning and Investment Department on 21 December 2007 and amended on 6 March 2008.	37.5%	2,400,000,000	2,400,000,000
Ben Thanh Savico General Trading & Services Co., Ltd.	Trading SYM motorbikes and spare parts, providing maintenance services.	Business Licence No. 4102036521 issued by Ho Chi Minh City Planning and Investment Department on 25 January 2006.	37.33%	1,120,000,000	1,120,000,000

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Name	Principal activity	Investment license	% of ownership	30/6/2013 VND	31/12/2012 VND
Dana Joint Stock Company (DANA FORD)	Trading FORD cars and spare parts, providing maintenance services.	Business Licence No. 044937 issued by the Planning and Investment Department of Da Nang City on 16 June 1998 and amended on 25 June 2007.	40.27%	3,221,600,000	3,221,600,000
ComfortDelgro Savico Taxi Company	Providing taxi transportation and related services in Vietnam.	Business Licence No. 824/GP-HCM issued by the People's Committee of Ho Chi Minh City on 28 March 2005.	40%	31,750,000,000	31,750,000,000
Toyota East Saigon Joint Stock Company (TESC)	Trading TOYOTA cars and spare parts, providing maintenance services.	Business Licence No. 4103001903 issued by Ho Chi Minh City Planning and Investment Department on 3 November 2003 and amended on 14 July 2005 and 14 November 2007.	35.16%	16,798,709,000	16,798,709,000
Khanh Hoi Saigon General Service Co., Ltd.	Trading, providing consultancy and tender real estate services, advertising.	Business Licence No. 0309535441 issued by Ho Chi Minh Planning and Investment Department on 4 January 2010.	49%	2,940,000,000	2,940,000,000
			-	58,230,309,000	58,230,309,000

Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

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# 13. Deferred tax assets

Deferred tax assets were recognised on accrued expenses.

# 14. Short-term borrowings

	30/6/2013 VND	31/12/2012 VND
Short-term borrowings Current portion of long-term borrowings (Note 20)	24,933,959,424 22,572,008,828	73,336,389,502 20,349,783,828
	47,505,968,252	93,686,173,330

Short-term borrowings are secured by investment properties with a carrying amount of VND46,302 million (31 December 2012: secured by short-term investments, investment in associate and other long-term investments with carrying amounts of VND12,880 million, VND16,798 million and VND13,500 million, respectively).

These loans bore interests at 10.7% (2012: 13.5% to 21.5%) per annum.

# 15. Taxes payable to State Treasury

	30/6/2013 VND	31/12/2012 VND
Value added tax	28,699,981	23,473,508
Corporate income tax	10,996,972,870	11,984,487,408
Personal income tax	1,210,928,698	1,376,725,865
Other obligations	6,491,922,760	7,897,936,524
	18,728,524,309	21,282,623,305

Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

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### **16.** Accrued expenses

	30/6/2013 VND	31/12/2012 VND
Interest on borrowings	3,576,711,453	4,062,359,218
Rental fees	3,064,397,729	2,242,277,729
Professional service fees	8,879,071,000	8,984,745,000
	15,520,180,182	15,289,381,947

# 17. Other payables

	30/6/2013 VND	31/12/2012 VND
Dividends payable	25,328,600,225	353,093,225
Payables to related parties (a)	57,794,610,198	79,385,775,020
Capital support from third parties (b)	16,551,742,766	28,734,520,722
Payments on behalf for related parties	11,918,477,610	11,916,813,137
Financial support payable to a customer for cancellation of		
land use rights transfer contract	5,856,400,000	5,856,400,000
Short-term deposits received for Tam Binh Residential		
Project	30,304,471,800	15,758,850,000
Unearned support from Vinaland Investments Limited		
during construction period of Savico-Vinaland Project	22,360,000,000	-
Others	3,823,754,894	2,913,885,720
	173,938,057,493	144,919,337,824

- a. Payables to related companies as of 30 June 2013 included VND3,295 million which was interest free and VND54,500 million bearing interest at rates ranging from 7.32% to 12% (2012: from 16% to 20.5%) per annum.
- b. Capital support from third parties as of 30 June 2013 included VND5,060 million which was interest free and VND11,492 million bearing interest at rates ranging from 10.7% to 13% (2012: from 3% to 18%) per annum.

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# 18. Bonus and welfare fund

Movements in bonus and welfare fund during the period were as follows:

	Six-month period ended		
	30/6/2013	30/6/2012	
	VND	VND	
Opening balance	4,465,590,904	4,113,262,397	
Appropriation from retained profits	596,284,418	3,758,268,301	
Utilisation during the period	(4,102,042,471)	(5,916,896,467)	
Closing balance	959,832,851	1,954,634,231	

# 19. Other long-term liabilities

	30/6/2013 VND	31/12/2012 VND
Long-term deposits received Other long-term payables	11,708,519,951 102,726,740,401	12,628,622,829 101,872,694,498
	114,435,260,352	114,501,317,327

Other long-term payables represented amounts contributed by partners for participation in the Company's property projects and were interest free.

Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

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# 20. Long-term borrowings

	30/6/2013 VND	31/12/2012 VND
Long-term borrowings Long-term bonds issued	125,745,705,086 100,000,000,000	134,809,484,500 100,000,000,000
	225,745,705,086	234,809,484,500
Repayable within twelve months (Note 14)	(22,572,008,828)	(20,349,783,828)
Repayable after twelve months	203,173,696,258	214,459,700,672

Long-term borrowings are secured by assets with carrying amounts of VND96,421 million (31 December 2012: VND144,223 million).

These loans bore interests at rates ranging from 12.7% to 15% (2012: 16% to 22%) per annum.

The long-term bonds were issued in July 2010 at its nominal value. The bonds will mature in July 2015 and are redeemable at its nominal value. The bonds are secured by assets with carrying amounts of VND74,624 million (31 December 2012: VND75,100 million), and bore interest at 14.5% (2012: 19.5%) per annum.

# 21. Unearned revenue

	30/6/2013 VND	31/12/2012 VND
Unearned revenue from land rental charged to Toyota Can		
Tho Company Limited	55,103,333,314	55,713,333,316
Others	501,569,971	692,488,627
	55,604,903,285	56,405,821,943

Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

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# 22. Changes in owners' equity

	Share capital VND	Capital surplus VND	Treasury shares VND	Investment and development fund VND	Financial reserve VND	Retained profits VND	Total VND
Balance at 1 January 2012	249,955,730,000	317,064,858,303	(690,474,358)	12,469,151,903	12,469,151,903	58,919,833,199	650,188,250,950
Net profit for the period Appropriation to bonus and welfare fund Dividends Board of Management fee and bonus	- - -	- - -	- - -	- - -	- - -	33,369,598,778 (3,758,268,301) (37,463,260,500) (1,503,307,320)	33,369,598,778 (3,758,268,301) (37,463,260,500) (1,503,307,320)
Balance at 1 July 2012	249,955,730,000	317,064,858,303	(690,474,358)	12,469,151,903	12,469,151,903	49,564,595,856	640,833,013,607
Net profit for the period Appropriation to bonus and welfare fund Board of Management fee and bonus	-	-	-	- - -	- - -	20,593,245,402 (4,800,000,000) (1,920,000,000)	20,593,245,402 (4,800,000,000) (1,920,000,000)
Balance at 1 January 2013	249,955,730,000	317,064,858,303	(690,474,358)	12,469,151,903	12,469,151,903	63,437,841,258	654,706,259,009

Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

	Share capital VND	Capital surplus VND	Treasury shares VND	Investment and development fund VND	Financial reserve VND	Retained profits VND	Total VND
Balance at 1 January 2013	249,955,730,000	317,064,858,303	(690,474,358)	12,469,151,903	12,469,151,903	63,437,841,258	654,706,259,009
Net profit for the period Appropriation to bonus and welfare fund Dividends (Note 32) Board of Management fee and bonus						11,265,050,344 (596,284,418) (24,975,507,000) (238,513,767)	11,265,050,344 (596,284,418) (24,975,507,000) (238,513,767)
Balance at 30 June 2013	249,955,730,000	317,064,858,303	(690,474,358)	12,469,151,903	12,469,151,903	48,892,586,417	640,161,004,168

Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

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## 23. Share capital

The Company's authorised and issued share capital are:

	30/6/2013		31/12/2012	
	Number of shares	VND	Number of shares	VND
Authorised share capital	24,995,573	249,955,730,000	24,995,573	249,955,730,000
Issued ordinary shares	24,995,573	249,955,730,000	24,995,573	249,955,730,000
Treasury ordinary shares	(20,066)	(690,474,358)	(20,066)	(690,474,358)
Ordinary shares currently in circulation	24,975,507	249,265,255,642	24,975,507	249,265,255,642

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

There were no movements in share capital during the period.

Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

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## 24. Total revenue

Total revenue represented the gross value of goods sold and services rendered exclusive of value added tax.

Net revenue comprised of:

	Six-month period ended	
	30/6/2013	30/6/2012
	VND	VND
Total revenue		
Sales	2,451,998,423	15,190,708,254
<ul> <li>Services</li> </ul>	27,863,963,747	32,198,727,150
<ul> <li>Sales of real estate</li> </ul>	1,086,474,762	4,950,676,177
	31,402,436,932	52,340,111,581
Less revenue deductions	(40,954,000)	(40,399,050)
Net revenue	31,361,482,932	52,299,712,531

## 25. Cost of sales

	Six-month period ended	
	30/6/2013	30/6/2012
	VND	VND
Merchandise goods sold	1,311,368,934	13,755,197,320
Services provided	8,967,662,065	6,797,180,863
Depreciation charge of investment property	3,662,440,951	3,811,142,457
Real estate sold	1,534,142,737	3,664,713,380
	15,475,614,687	28,028,234,020

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## 26. Financial income

	Six-month p	Six-month period ended	
	30/6/2013	30/6/2012	
	VND	VND	
Interest income from deposits	59,131,074	136,958,041	
Income from security trading	23,655,000	29,638,330	
Dividends	6,611,308,620	18,846,829,431	
Other financial income	8,506,302,762	6,109,772,500	
	15,200,397,456	25,123,198,302	

## 27. Financial expenses

	Six-month period ended	
	30/6/2013	30/6/2012
	VND	VND
Interest expense	12,431,600,499	40,968,662,184
Losses on security trading	-	20,006,631,638
Allowance/(reversal of allowance) for short-term and long-		
term investments	1,596,964,960	(9,361,399,740)
Security trading expenses	10,397,891	18,292,540
Foreign exchange losses	222,221,130	122,021
	14,261,184,480	51,632,308,643

Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

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## 28. Other income

	Six-month p 30/6/2013 VND	eriod ended 30/6/2012 VND
Income from Savico-Vinaland Project Compensation received from a customer for cancellation of	-	573,742,000
contract	-	30,000,000,000
Support from Vinaland Investments Limited during construction period of Savico-Vinaland Project Proceeds from disposal of a showroom to Savico-Mekong	10,400,000,000	18,456,315,000
General Trade Service Limited Company	-	1,377,993,015
Proceeds from disposals of tangible fixed assets	-	44,715,346
Others	150,213,787	143,717,450
	10,550,213,787	50,596,482,811

## **29.** Income tax

#### (a) Recognised in the statement of income

	Six-month pe	Six-month period ended	
	30/6/2013	30/6/2012	
	VND	VND	
Current tax expense			
Current period	1,714,919,852	334,203,603	

Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

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#### (b) Reconciliation of effective tax rate

	Six-month po 30/6/2013 VND	eriod ended 30/6/2012 VND
Profit before tax	12,979,970,196	33,703,802,381
Tax at the Company's tax rate Non-taxable income Non-deductible expenses Tax losses utilised Deferred tax assets not recognised	3,244,992,549 (1,652,827,155) 133,230,092 (10,475,634)	8,425,950,595 (4,711,707,358) 64,429,278 (4,503,396,352) 1,058,927,440
	1,714,919,852	334,203,603

#### (c) Applicable tax rate

Under the terms of its Business Licence the Company has an obligation to pay the government income tax at the rate of 25% of taxable profits.

#### **30.** Basic earnings per share

The calculation of basic earnings per share for the six-month period ended 30 June 2013 was based on the profit attributable to ordinary shareholders and a weighted average number of ordinary shares outstanding, calculated as follows:

#### (i) Net profit attributable to ordinary shareholders

	Six-month period ended	
	30/6/2013 VND	30/6/2012 VND
Net profit for the period	11,265,050,344	33,369,598,778

Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

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#### (ii) Weighted average number of ordinary shares

	Six-month period ended	
	30/6/2013 Number of shares	30/6/2012 Number of shares
Weighted average number of ordinary shares at the beginning and the end of the period	24,975,507	24,975,507

As of 30 June 2013, the Company did not have potentially dilutive ordinary shares.

#### **31.** Financial instruments

#### (a) Financial risk management

#### (i) Overview

The Company has exposure to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk; and
- market risk.

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risks.

The Company's Board of Management oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company.

#### (ii) Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board is responsible for developing and monitoring the Company's risk management policies.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

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#### (b) Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers.

#### (i) Exposure to credit risk

The total of carrying amounts of financial assets issued represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

	Note	30/6/2013 VND	31/12/2012 VND
Cash in banks Trade and other receivables – short-term and	(ii)	2,384,834,946	3,612,447,229
long-term	(iii)	101,879,618,560	126,851,344,982
		104,264,453,506	130,463,792,211

#### (ii) Cash in banks

The cash in banks of the Company are mainly held with well-known financial institutions. Management does not foresee any significant credit risks from these deposits and does not expect that these financial institutions may default and cause losses to the Company.

#### (iii) Trade and other receivables

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. Receivables are due within 30 days from the date of billing. Debtors with balances that are more than 30 days outstanding are requested to settle the balances before further credit is granted. No collateral is collected from the customers.

Trade and other receivables – short-term and long-term – that are not impaired are mostly companies with good collection track records with the Company. Management believes that those receivables are of high credit quality.

# Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

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The aging of trade and other receivables – short-term and long-term – at the balance sheet date was as follows:

	30/6/2013 VND	31/12/2012 VND
Not past due Past due 31 – 180 days	95,911,305,127 5,968,313,433	117,131,242,353 9,720,102,629
	101,879,618,560	126,851,344,982

There were no impairments of receivables as of 30 June 2013.

#### (c) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

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The financial liabilities with fixed or determinable payments have the following contractual maturities including the estimated interest payments:

#### 30 June 2013

	Carrying amount VND	Contractual cash flows VND	Within 1 year VND	1 – 2 years VND	2 – 5 years VND	Over 5 years VND
Short-term borrowings	47,505,968,252	50,007,400,680	50,007,400,680	-	-	-
Trade and other payables	177,399,723,071	179,004,626,404	179,004,626,404	-	-	-
Payables to employees	29,485,876,659	29,485,876,659	29,485,876,659	-	-	-
Accrued expenses	15,520,180,182	15,520,180,182	15,520,180,182	-	-	-
Long-term bonds issued	100,000,000,000	129,966,666,667	14,701,388,889	14,701,388,889	100,563,888,889	-
Long-term borrowings	103,173,696,258	143,843,295,734	34,865,284,804	42,461,006,957	47,625,014,209	18,891,989,764
Other long-term liabilities	114,435,260,352	114,435,260,352	60,680,436,902	11,708,519,951	-	42,046,303,499
	587,520,704,774	662,263,306,678	384,265,194,520	68,870,915,797	148,188,903,098	60,938,293,263

Notes to the separate financial statements for the six-month period ended 30 June 2013 (continued)

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#### **31 December 2012**

	Carrying amount VND	Contractual cash flows VND	Within 1 year VND	1 – 2 years VND	2 – 5 years VND	Over 5 years VND
Short-term borrowings	93,686,173,330	98,762,961,234	98,762,961,234	-	-	-
Trade and other payables	155,151,943,471	157,927,860,138	157,927,860,138	-	-	-
Payables to employees	28,015,582,862	28,015,582,862	28,015,582,862	-	-	-
Accrued expenses	15,289,381,947	15,289,381,947	15,289,381,947	-	-	-
Long-term bonds issued	100,000,000,000	138,541,666,666	15,208,333,333	15,208,333,333	108,125,000,000	-
Long-term borrowings	114,459,700,672	187,157,221,996	19,423,423,265	38,928,183,185	94,556,928,004	34,248,687,542
Other long-term liabilities	114,501,317,327	114,501,317,327	61,209,517,434	12,628,622,829	-	40,663,177,064
	621,104,099,609	740,195,992,170	395,837,060,213	66,765,139,347	202,681,928,004	74,911,864,606

The Company manages its ability to meet the expected operational expenses and servicing its debts by investing its cash surpluses in short-term investments.

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#### (d) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's results of operations or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

#### (i) Currency risk

The Company is exposed to currency risk on investments that are denominated in a currency other than the accounting currency of the Company, the VND. The currency in which these transactions primarily are denominated is USD.

The Company's exposure to currency risk is managed by keeping the exposure to an acceptable level by buying or selling foreign currencies at spot rates when necessary to address short-term overexposures.

#### Exposure to currency risk

The Company had the following net monetary (liability)/asset position exposed to currency risk:

	30/6/2013 USD	31/12/2012 USD
Cash Other receivables	339	681 1,767,000
Other long-term liabilities	(341,300)	(353,300)
	(340,961)	1,414,381

The following was the significant exchange rate applied by the Company:

	Exchange rate as at	
	30/6/2013 VND	31/12/2012 VND
USD 1	21,200	20,815

The possible impact on the net profit of the Company, after taking into account the current level of exchange rates and the historical volatility as well as market expectations as at 30 June 2013, is not significant.

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#### (ii) Interest rate risk

No policy in place pertaining to the mitigation of any potential volatility of the interest rate. At the reporting date the interest rate profile of the Company's interest-bearing financial instruments was:

	Carrying amount		
	30/6/2013 VND	31/12/2012 VND	
Fixed rate instruments Other payables Long-term borrowings	(11,992,492,766) (103,173,696,258)	(30,734,520,722) (114,459,700,672)	
	(115,166,189,024)	(145,194,221,394)	
Variable rate instruments Cash in banks Short-term borrowings	2,384,834,946 (47,505,968,252)	3,612,447,229 (93,686,173,330)	
Other payables Long-term bonds issued	(54,000,000,000) (100,000,000,000)	(58,321,750,000) (100,000,000,000)	
	(199,121,133,306)	(248,395,476,101)	

An increase of 100 basis points in interest rates would have decreased the net profit of the Company by VND1,493 million (2012: VND1,863 million). This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

#### (e) Fair values

As at 30 June 2013, the fair values of short-term investments – categorised as financial assets at fair value through profit or loss; cash, short-term deposits, trade and other receivables – categorised as loans and receivables; short-term borrowings, trade and other payables, payables to employees, accrued expenses – categorised as liabilities at amortised cost were not significantly different to their carrying values.

The Company has not determined fair values of long-term investments, long-term deposits, other long-term liabilities and long-term borrowings for disclosure in accordance with Article 28 of Circular No. 210/2009/TT-BTC dated 6 November 2009 of the Ministry of Finance because (i) quoted prices in active market is not available for these financial assets and liabilities; and (ii) Vietnamese Accounting Standards and the Vietnamese Accounting System do not provide guidance on measurement of fair values in the case where quoted prices in active market is not available. Fair values of these financial instruments may be different from their carrying values.

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## 32. Dividends

The General Meeting of Shareholders of the Company on 5 April 2013 resolved to distribute dividends of 2012 amounting to VND24,976 million, which is equal to 10% of par value of shares in circulation at that time.

## 33. Significant transactions with related parties

#### **Identity of related parties**

The Company has related party relationship with its major shareholders, its subsidiaries, associates and its key management personnel.

#### Transactions with key management personnel

Total remuneration and business allowances to key management personnel were as follows:

	Six-month period ended		
	30/6/2013	30/6/2012	
	VND	VND	
Board of Management	1,284,500,000	1,239,000,000	
Board of Directors	381,000,000	402,000,000	
Supervisory Board	149,000,000	146,000,000	
	1,814,500,000	1,787,000,000	

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#### Other related party transactions

During the period there were the following significant transactions with related parties:

			Six-month p	eriod ended
			30/6/2013	30/6/2012
<b>Related party</b>	Relationship	Nature of transaction	VND	VND
City Automobile Corporation	Subsidiary	Rental charged to subsidiary	1,005,088,000	1,004,336,000
-		Other financial income	109,905,555	-
		Other financial expense	-	3,535,360,138
		Loan received from subsidiary	3,000,000,000	27,000,000,000
Saigon Star	Subsidiary	Dividends	412,502,500	-
Corporation		Rental charged to subsidiary	279,635,635	416,902,184
		Commission received from subsidiary	800,180,294	736,443,200
		Purchases of merchandise from subsidiary	5,621,010,897	-
		Loan received from subsidiary	1,000,000,000	3,500,000,000
Saigon Ford Co., Ltd. (SAIGON	Subsidiary	Rental charged to subsidiary	1,552,800,000	1,533,217,185
FORD)		Dividends	1,998,667,920	8,328,000,000
		Other financial expense	1,708,080,000	117,736,112
		Loan received from subsidiary	-	45,000,000,000
Toyota Can Tho Company Limited	Subsidiary	Rental charged to subsidiary	610,000,002	610,000,002
Savico Hanoi	Subsidiary	Other financial income	4,617,000,000	4,140,414,907
Corporation		Other financial expense	-	2,002,833,334
		Loan granted from subsidiary	11,000,000,000	-
		Loan received to subsidiary	-	14,000,000,000
East City Co., Ltd.	Subsidiary	Dividends	-	440,000,000
<i>,,</i>	<b>-</b>	Other financial expense	-	279,300,000
		Loan received from subsidiary	-	25,000,000,000

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Related party	Relationship	Nature of transaction	Six-month p 30/6/2013 VND	eriod ended 30/6/2012 VND
Savico Vinh Long Company Limited	Subsidiary	Capital contribution Other financial income Loan granted to subsidiary	- 66,262,778 600,000,000	2,295,000,000 13,772,222 400,000,000
Savico-Mekong General Trade Service Limited Company	Subsidiary	Capital contribution Other financial income	287,507,223	1,530,000,000
Toyota Giai Phong Joint Venture Company (TGP)	Subsidiary	Dividends	-	2,029,924,997
Toyota East Saigon Joint Stock Company (TESC)	Associate	Dividends Loan received from associate Prepayments for purchases of merchandise Other financial expense	2,057,085,000 5,000,000,000 - 315,381,944	- 64,500,000,000 84,500,000,000 186,662,666
Khanh Hoi Saigon General Service Co., Ltd.	Associate	Dividends	-	401,674,934
ComfortDelgro Savico Taxi Company	Associate	Rental charged to associate Electricity expense charged to associate	1,051,800,000 173,738,595	1,092,004,600 188,854,884
Ben Thanh Savico General Trading & Services Co., Ltd.	Associate	Commission received from associate Other financial income Dividends Loan received from associate	708,211,445	345,433,000 17,311,111 45,000,000,000

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## 34. Lease commitment

The future minimum lease payments under non-cancellable operating leases were:

	30/6/2013 VND	31/12/2012 VND
Within one year From two to five years Over five years	7,463,370,210 10,443,980,840 19,150,628,832	7,559,304,280 13,269,369,120 19,011,949,636
	37,057,979,882	39,840,623,036

## 35. Trading and business costs by element

	Six-month period ended		
	30/6/2013	30/6/2012	
	VND	VND	
Cost of merchandise goods	1,397,873,408	13,755,197,320	
Labour costs and staff costs	8,201,283,111	7,094,588,942	
Depreciation and amortisation	4,455,063,290	5,074,019,794	
Outside services	9,841,575,492	8,499,789,311	
Other expenses	5,242,088,285	5,376,316,503	

6 August 2013

Prepared by:

Approved by:

Hoang Thi Thao Chief Accountant

Nguyen Vinh Tho General Director